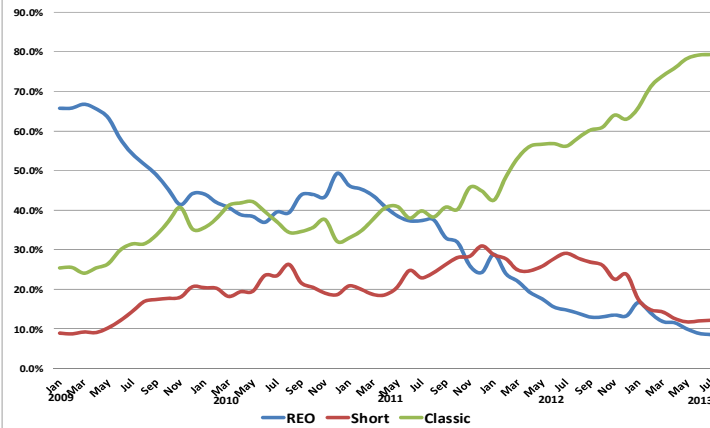


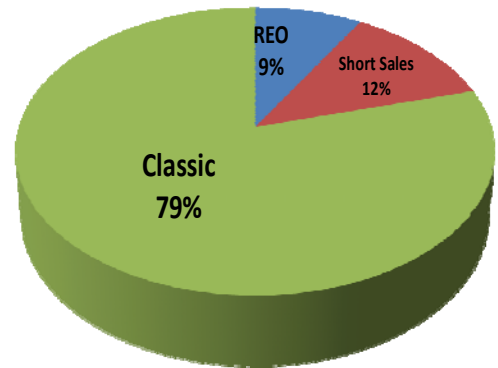
Greater Phoenix/Scottsdale

August 2013 Market Update

Closed Sales Trend by Type



July Closings by Type

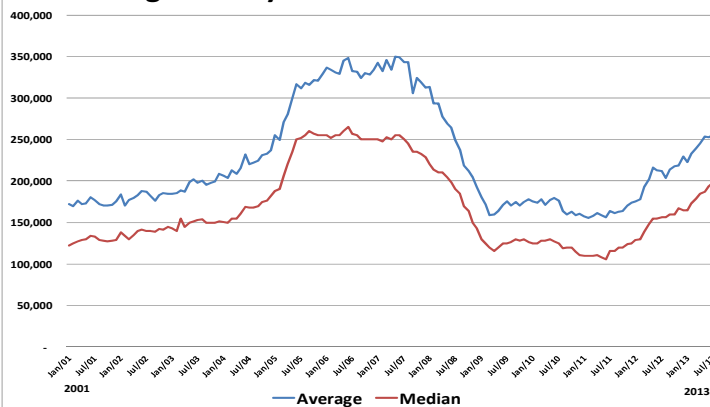


Phoenix - Scottsdale Snapshot by Sale Type - SFR Only

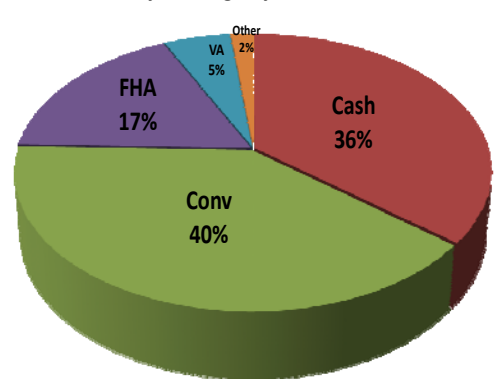
	Available Units	Average List Price	Average LP/Sq Ft	UCB / Pending Units	July Sold Units	30 Day Absorption Rate	Median Sold Price	Average Sold Price	Average SP/Sq Ft	Average Cumulative DOM
REO:	673	214,744	103	791	579	86.0%	145,000	174,485	88	59
Short Sales:	530	243,640	102	3,056	868	163.8%	143,000	171,560	83	112
Classic:	12,192	497,205	188	5,983	5,606	46.0%	215,000	275,618	121	54
Total ARMLS:	13,395	473,031	182	9,830	7,053	52.7%	197,000	254,506	114	61

This data includes all ARMLS listings and sales within the Greater Phoenix/Scottsdale market area; Single Family Detached

Single Family Detached Market Prices



July Closings by Sold Terms



Phoenix / Scottsdale Snapshot by Sale Type

	Available Units	Average List Price	Average LP/Sq Ft	UCB / Pending Units	July Sold Units	30 Day Absorption Rate	Median Sold Price	Average Sold Price	Average SP/Sq Ft	Average Cumulative DOM
REO:	655	230,298	111	976	708	108.1%	134,700	159,448	84	58
Short Sales:	868	201,961	107	3,513	987	113.7%	136,000	162,619	84	115
Classic:	15,362	435,371	184	6,978	6,511	42.4%	202,000	259,495	120	57
Total ARMLS:	16,885	414,958	178	11,467	8,206	48.6%	185,000	239,211	113	64

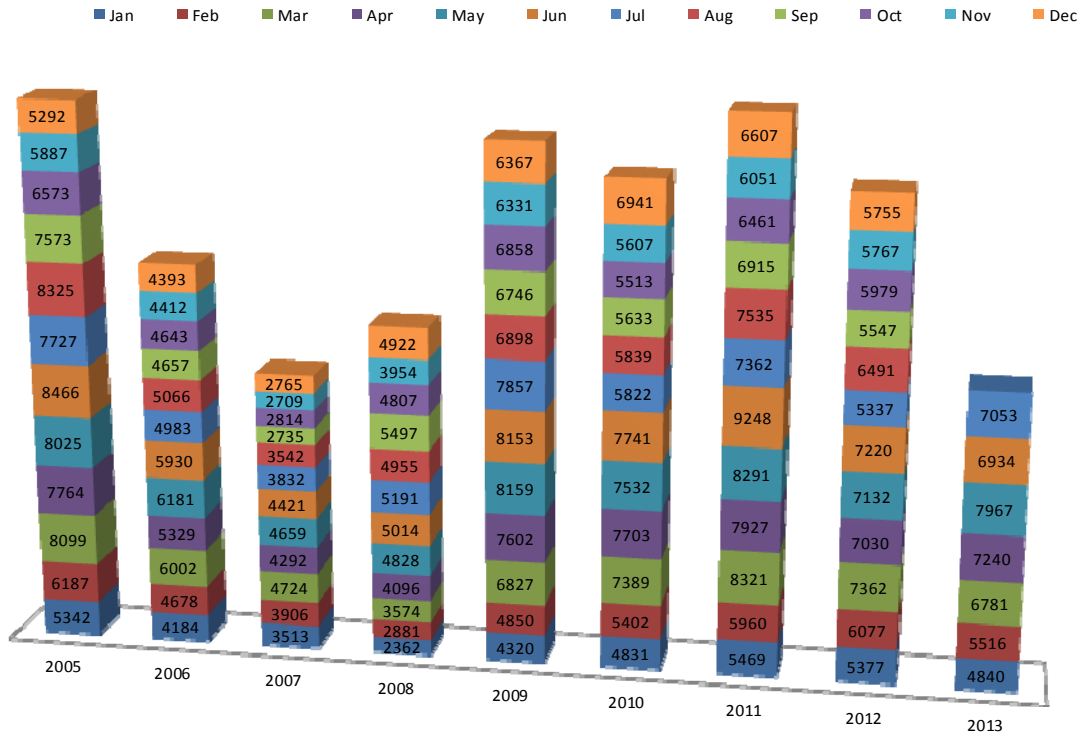
This data includes all Residential ARMLS listings and sales within the Greater Phoenix/Scottsdale market area.

Prepared by Forrest Barbee * Information deemed reliable, but not guaranteed * Resale Market Only

Greater Phoenix/Scottsdale

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Single Family Detached Residential Closings Phoenix / Scottsdale



Phoenix / Scottsdale Single Family Detached Closings

