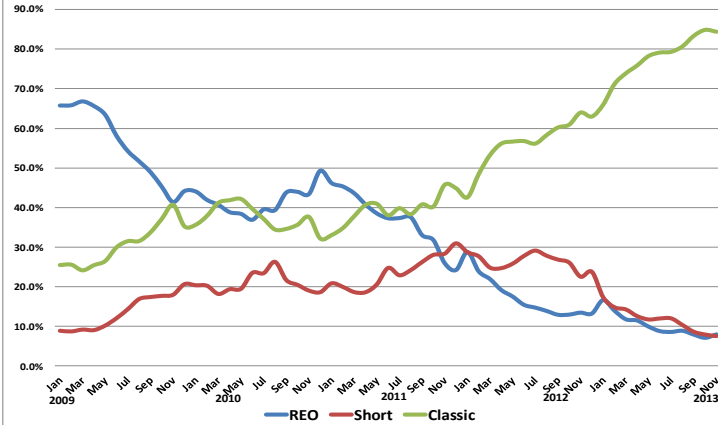


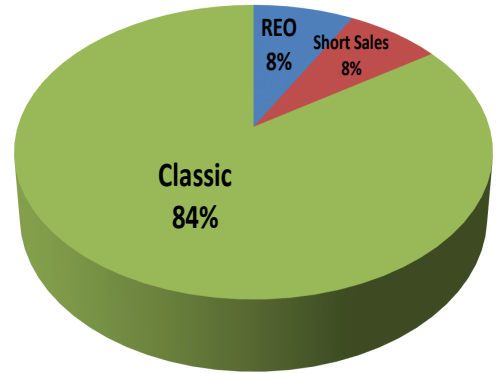
Greater Phoenix/Scottsdale

December 2013 Market Update

Closed Sales Trend by Type



November Closings by Type

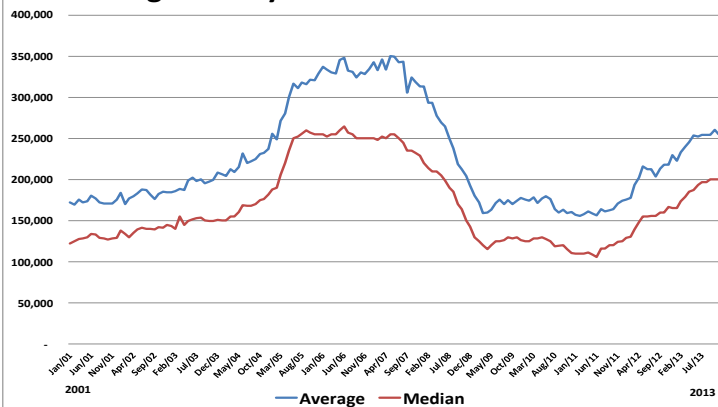


Phoenix - Scottsdale Snapshot by Sale Type - SFR Only

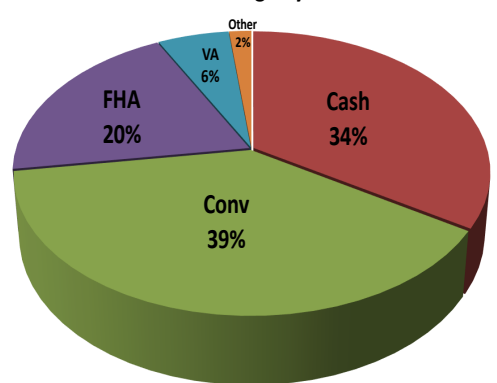
	Available Units	Average List Price	Average LP/Sq Ft	UCB / Pending Units	November Sold Units	30 Day Absorption Rate	Median Sold Price	Average Sold Price	Average SP/Sq Ft	Average Cumulative DOM
REO:	897	212,318	104	502	321	35.8%	141,000	176,403	88	69
Short Sales:	952	225,645	102	2,124	328	34.5%	152,979	187,948	91	109
Classic:	17,701	479,414	160	4,945	3,607	20.4%	210,000	268,139	122	57
Total ARMLS:	19,550	453,177	155	7,571	4,256	21.8%	199,900	255,031	121	62

This data includes all ARMLS listings and sales within the Greater Phoenix/Scottsdale market area; Single Family Detached

Single Family Detached Market Prices



November Closings by Sold Terms



Phoenix / Scottsdale Snapshot by Sale Type

	Available Units	Average List Price	Average LP/Sq Ft	UCB / Pending Units	November Sold Units	30 Day Absorption Rate	Median Sold Price	Average Sold Price	Average SP/Sq Ft	Average Cumulative DOM
REO:	1,150	190,933	101	656	416	36.2%	131,000	157,351	85	69
Short Sales:	1,151	211,357	106	2,467	386	33.5%	143,125	175,376	90	111
Classic:	21,899	424,711	183	5,692	4,393	20.1%	195,000	249,106	128	60
Total ARMLS:	24,200	403,487	177	8,815	5,195	21.5%	184,000	236,367	123	64

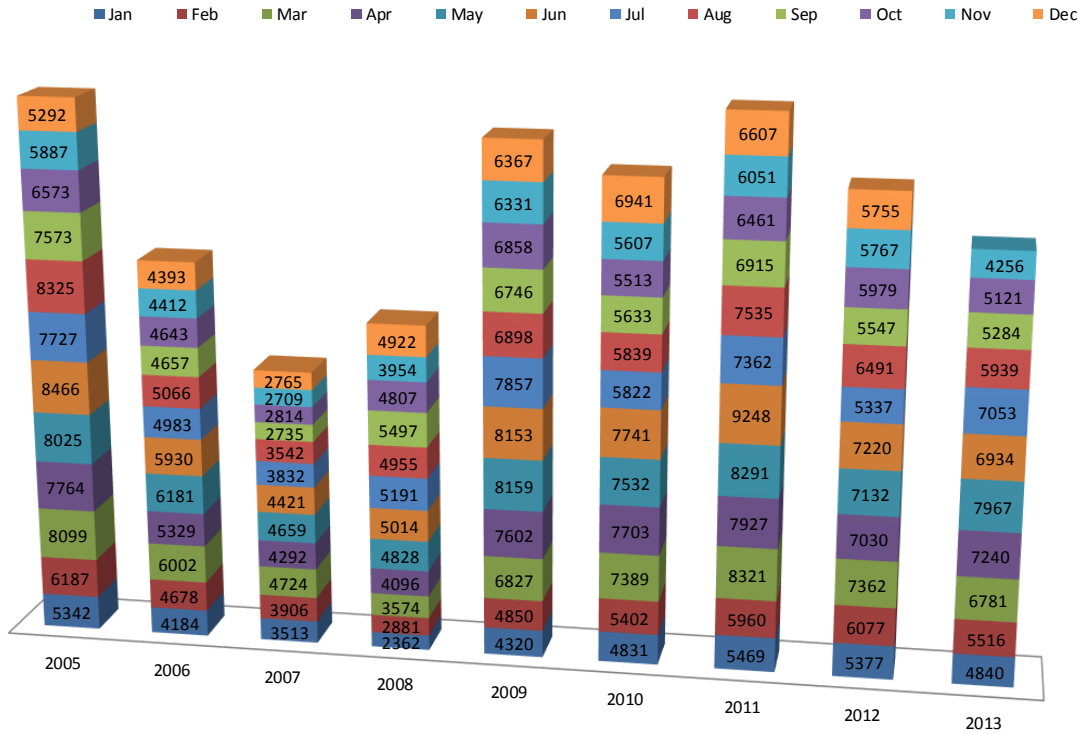
This data includes all Residential ARMLS listings and sales within the Greater Phoenix/Scottsdale market area.

Prepared by Forrest Barbee * Information deemed reliable, but not guaranteed * Resale Market Only

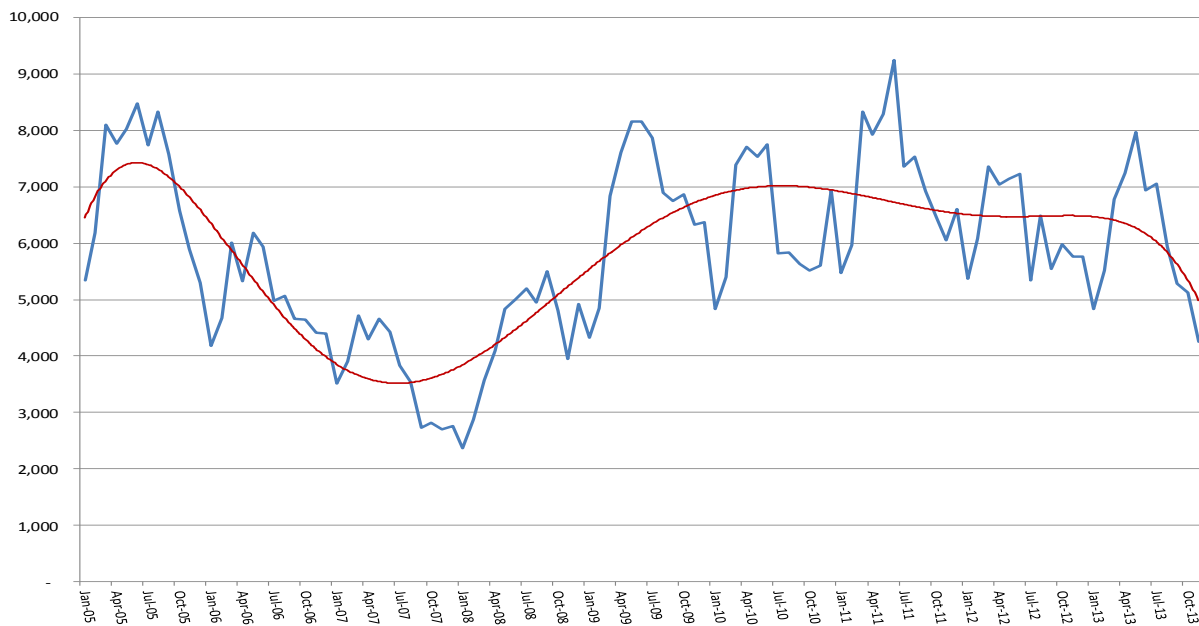
Greater Phoenix/Scottsdale

December 2013 Market Update

Single Family Detached Residential Closings
Phoenix / Scottsdale



Phoenix / Scottsdale Single Family Detached Closings



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