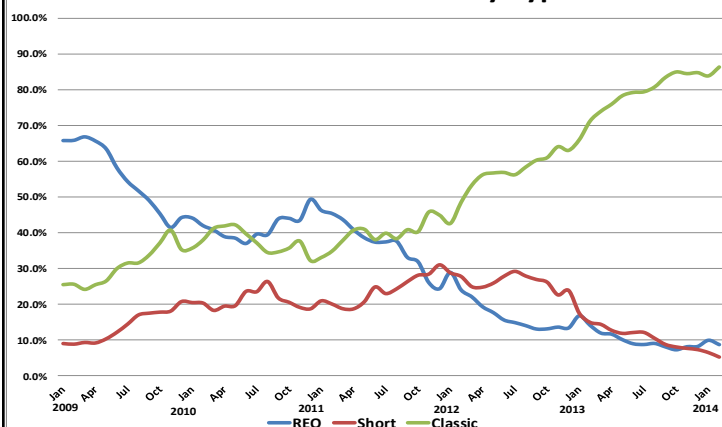


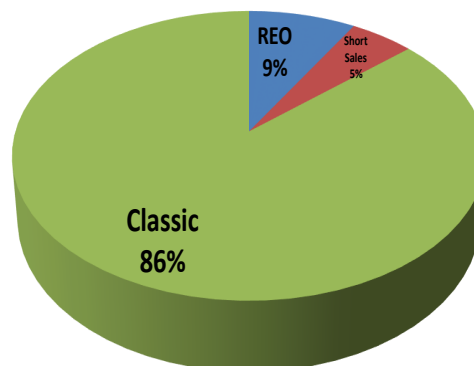
Greater Phoenix/Scottsdale

March 2014 Market Update

Closed Sales Trend by Type



February Closings by Type

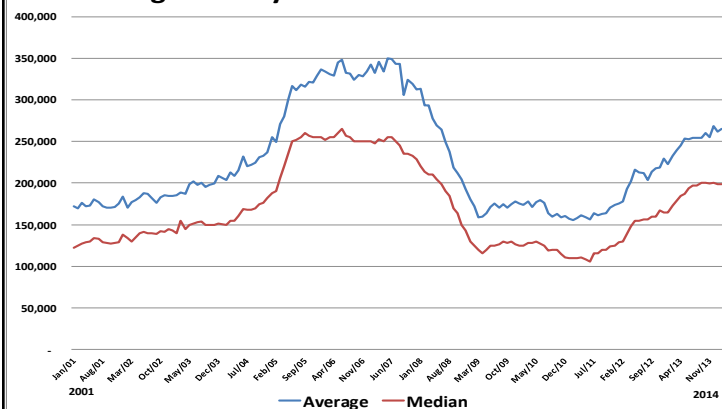


Phoenix - Scottsdale Snapshot by Sale Type - SFR Only

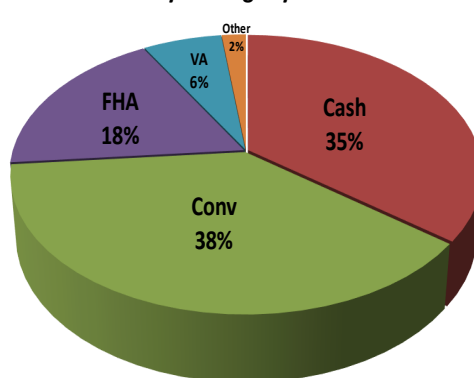
	Available Units	Average List Price	Average LP/Sq Ft	UCB / Pending Units	February Sold Units	30 Day Absorption Rate	Median Sold Price	Average Sold Price	Average SP/Sq Ft	Average Cumulative DOM
REO:	842	212,135	102	536	377	44.8%	140,000	168,604	90	95
Short Sales:	850	216,403	99	1,705	238	28.0%	154,000	202,602	92	136
Classic:	19,725	486,523	159	6,247	3,856	19.5%	210,000	278,168	126	80
Total ARMLS:	21,417	465,039	154	8,488	4,471	20.9%	199,000	264,930	121	84

This data includes all ARMLS listings and sales within the Greater Phoenix/Scottsdale market area; Single Family Detached

Single Family Detached Market Prices



February Closings by Sold Terms



Phoenix / Scottsdale Snapshot by Sale Type

	Available Units	Average List Price	Average LP/Sq Ft	UCB / Pending Units	February Sold Units	30 Day Absorption Rate	Median Sold Price	Average Sold Price	Average SP/Sq Ft	Average Cumulative DOM
REO:	1,057	196,421	105	651	474	44.8%	129,900	153,367	88	94
Short Sales:	995	220,574	109	1,971	282	28.3%	145,000	187,150	91	140
Classic:	24,472	433,580	186	7,442	4,758	19.4%	190,000	253,811	133	82
Total ARMLS:	26,524	415,860	181	10,064	5,514	20.8%	180,000	241,796	127	86

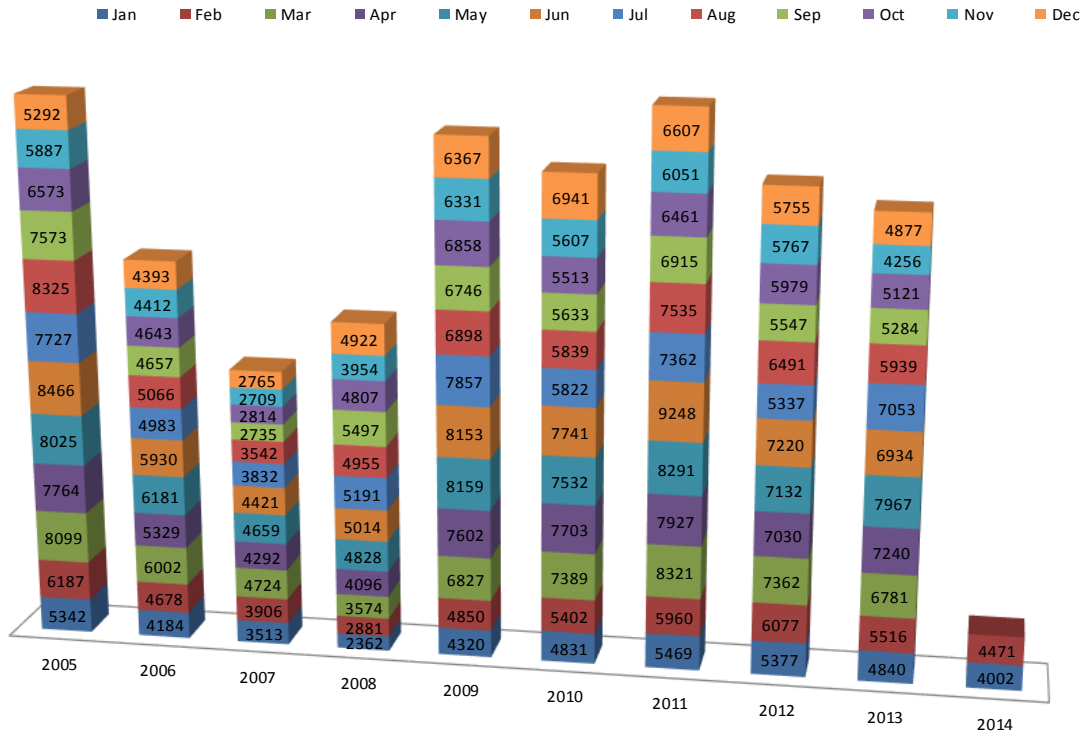
This data includes all Residential ARMLS listings and sales within the Greater Phoenix/Scottsdale market area.

Prepared by Forrest Barbee * Information deemed reliable, but not guaranteed * Resale Market Only

Greater Phoenix/Scottsdale

March 2014 Market Update

Single Family Detached Residential Closings
Phoenix / Scottsdale



Phoenix / Scottsdale Single Family Detached Closings

