

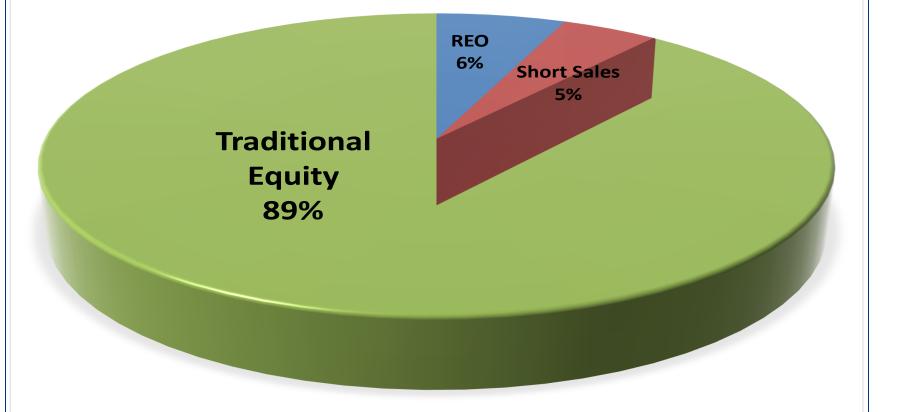
#### Las Vegas Market Update - January 2017

#### Greater Las Vegas Snapshot by Sale Type

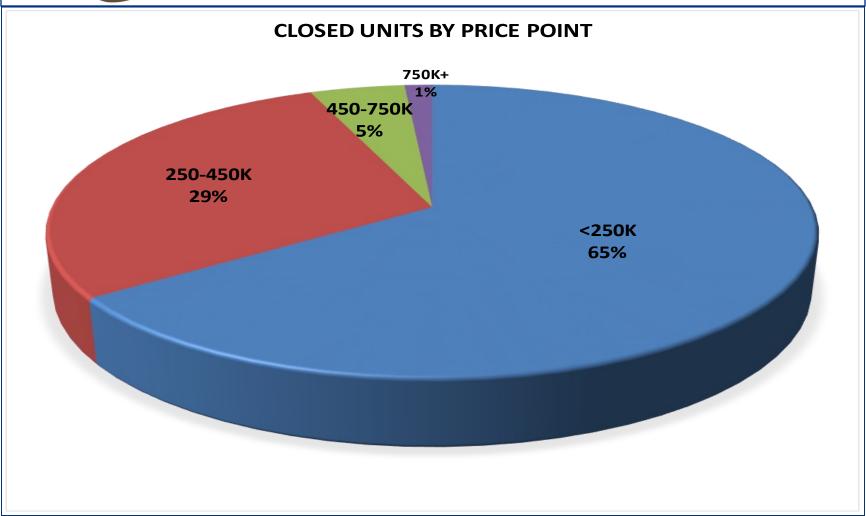
areaser zate vegate analysis and appear											
	Available Units	Pendin g Units	Last Month's Sold Units	Median List Price	Average List Price	Median Sold Price	Average Sold Price	Months of Inventory	30 Day Absorption Rate	Average DOM	
SFR	6,394	4,006	2,720	254,000	321,701	235,000	272,716	2.4	42.5%	51	
CON/TWH/MAN	1,217	960	749	110,000	128,745	110,000	117,643	1.6	61.5%	50	
Total Residential	7,611	4,966	3,469	234,900	298,401	210,000	243,786	2.2	45.6%	55	
Hi-Rise	511	111	93	362,450	631,867	285,000	385,873	5.5	18.2%	81	
<b>Multiple Dwelling</b>	109	81	53	200,000	210,367	215,000	208,810	2.1	48.6%	62	
Vacant Land	2,425	72	61	85,000	212,782	50,000	125,694	39.8	2.5%	247	
	Available Units	Pendin g Units	YTD Sold Units	Median List Price	Average List Price	Median Sold Price	Average Sold Price	Months of Inventory	Absorption Rate	Average DOM	
Luxury Sales (RES & VER) \$1M+	481	56	322	1,799,500	2,606,035	1,475,000	1,798,140	20	9.6%	114	
This data includes all GLVAR listings and sales within the Greater Las Vegas market area.											













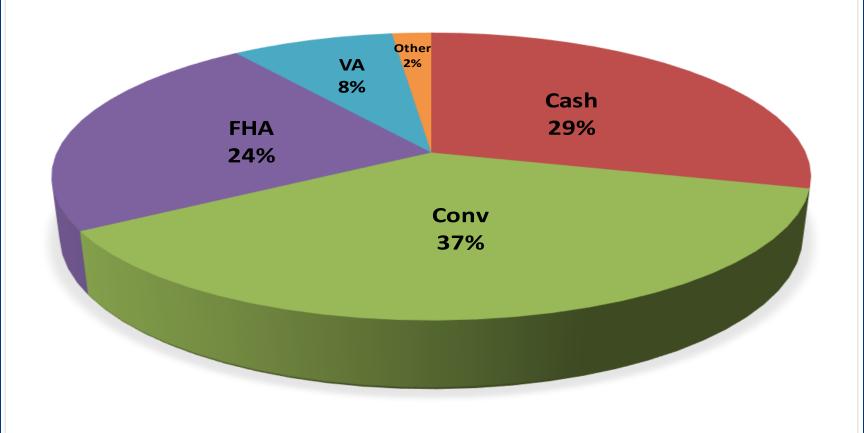
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# **CLOSED VOLUME BY PRICE POINT** 450-750K 750K+ 11% 7% <250K 44% 250-450K 38%

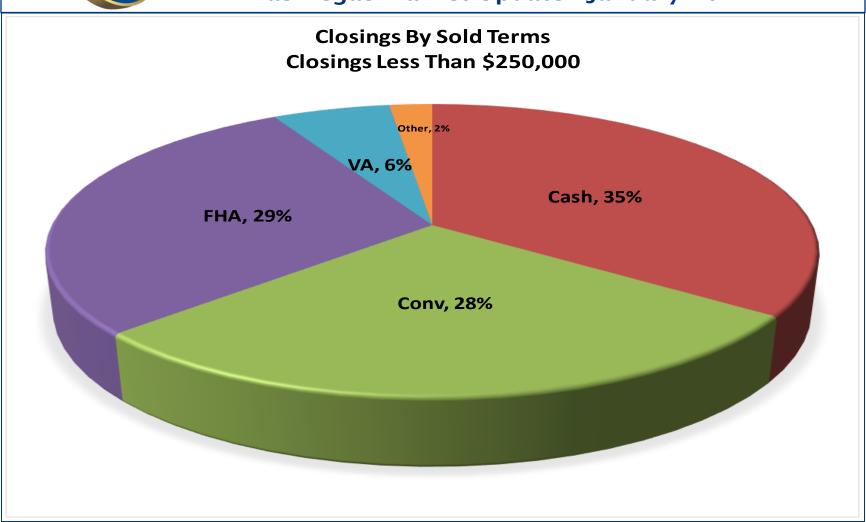


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#### **Last Month's Closings by Sold Terms**

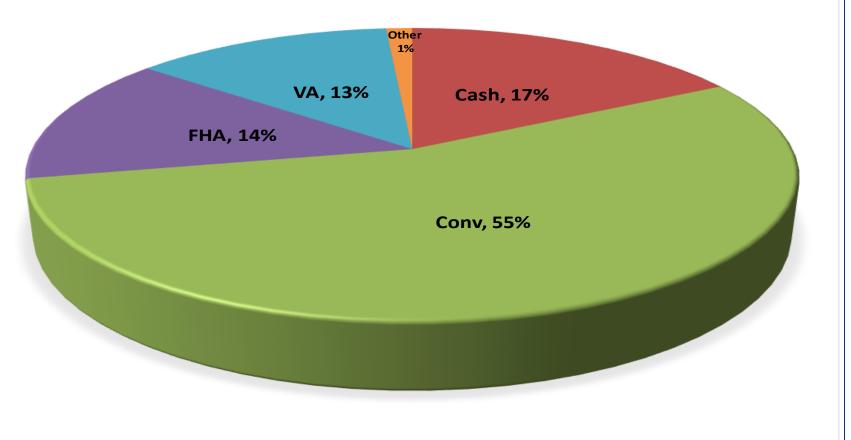


















#### Las Vegas Market Update - January 2017

#### SINGLE FAMILY RESIDENTIAL CLOSINGS ■ Jan ■ Feb ■ Mar ■ Apr ■ May ■ Jun ■ Jul ■ Aug ■ Sep ■ Oct ■ Nov ■ Dec 968



#### Las Vegas Market Update - January 2017

#### SFR Closed Sales in Selected Communities - Last Six Months

31 K Closed Sales III Selected Communities Last Six Months									
	July	Aug	Sep	Oct	Nov	Dec	Sparklines	Months of Inventory	Ave Days to Sell
Aliante	30	25	37	30	31	25		3	41
Ant hem	39	50	23	28	22	23		6	68
Cent ennial Hills	36	43	47	35	27	32		2	41
Desert/South Shores	26	16	18	13	21	15		5	49
Green Valley	58	62	51	40	34	56		2	63
Green Valley Ranch	21	23	15	15	13	16		3	54
Inspirada	15	16	14	16	6	21		3	68
Iron Mountain Ranch	13	20	10	13	10	13	_ =	2	53
Mountains Edge	74	86	82	61	75	61	_=	3	41
Peccole Ranch	8	15	10	14	10	12	_ = _ = _ =	3	49
Providence	49	44	50	41	46	45		2	28
Red Rock Country Club	6	6	2	3	5	4		14	63
Rhodes Ranch	12	33	30	14	34	29		3	55
Seven Hills	12	18	19	15	16	15	_==-	4	77
Siena	11	8	8	6	6	4		16	84
Silverado Ranch	47	58	37	48	40	46		2	37
Sout hern Highlands	33	49	51	42	48	49		4	58
Spring Valley	23	29	31	12	23	29		2	66
Summerlin	121	135	96	110	112	105		3	55
Sun City Anthem	38	23	31	30	35	29		4	55
Sun City Summerlin	26	31	31	31	38	30		2	61
The Lakes	23	18	20	15	16	20		3	46
Other Groups									
<b>Boulder City</b>	20	14	22	9	16	18		6	78
Pahrump/Ny e	23	49	44	41	33	39	_=====	5	82
High Rise Sales	75	71	77	48	71	93		6	81

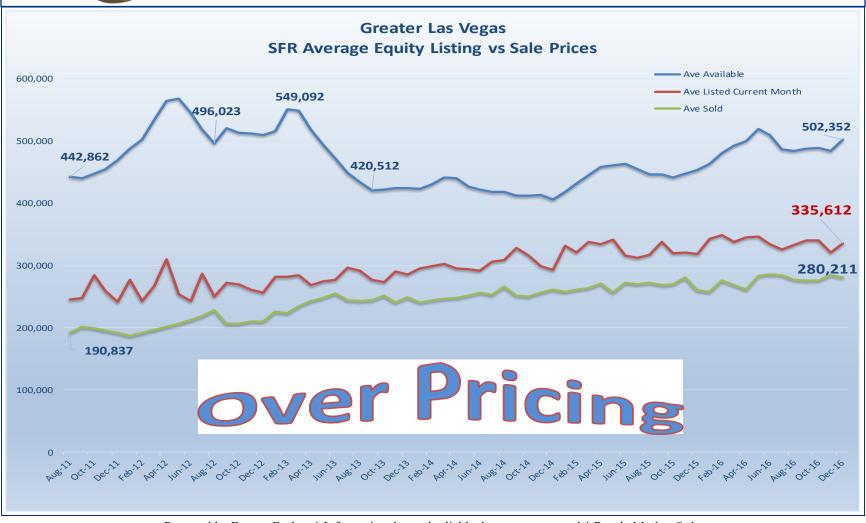


#### Las Vegas Market Update - January 2017

#### SFR Closed Average Sales Prices in Selected Communities - Last Six Months

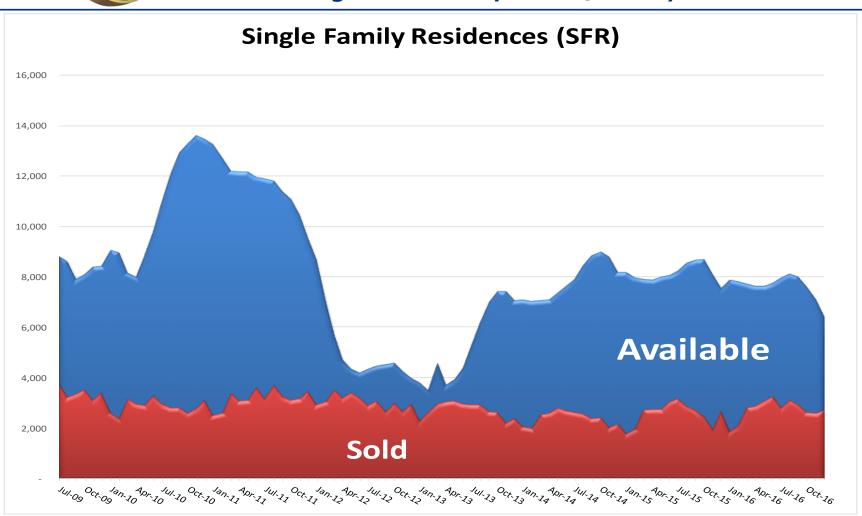
0110	103ca Averag	e Jales Filces	III Ocicotca		3 - Last Olk II	nonting	
	June	July		September		November	Price
							Movement
Aliante	285,639	286,138	280,228	264,043	282,570	272,619	
Anthem	449,663	537,666	433,923	410,813	536,675	421,536	
Centennial Hills	306,425	300,377	282,167	290,263	286,885	255,863	
Desert/South Shores	313,270	314,877	349,975	294,083	320,651	377,257	
Green Valley	384,449	339,097	348,041	311,999	301,974	348,048	
Green Valley Ranch	380,269	351,679	367,509	308,768	321,545	409,030	
Inspirada	339,372	358,525	311,934	370,362	422,870	312,775	
Iron Mountain Ranch	321,167	291,646	265,413	285,100	267,937	288,600	
Mountains Edge	289,114	285,225	281,998	273,740	286,323	274,613	
Peccole Ranch	292,852	302,988	292,467	333,980	300,920	300,000	
Providence	258,516	264,701	254,451	267,691	268,988	274,195	
Red Rock Country Club	1,049,300	940,583	867,625	2,440,000	828,333	727,851	
Rhodes Ranch	322,222	309,033	342,684	353,892	351,750	312,960	
Seven Hills	515,070	493,333	700,528	369,868	542,460	321,131	
Siena	510,667	499,227	393,181	353,863	425,417	414,333	
Silverado Ranch	249,540	233,725	272,502	247,154	247,603	289,529	
Southern Highlands	369,603	346,345	329,227	375,386	388,098	394,023	
Spring Valley	259,978	245,061	235,183	231,429	255,950	255,807	
Summerlin	517,483	486,015	432,249	433,176	449,027	482,054	
Sun City Anthem	365,164	336,300	358,453	382,780	370,893	350,243	
Sun City Summerlin	333,545	283,129	292,884	286,061	269,139	329,087	
The Lakes	274,542	270,599	301,697	349,835	286,720	316,862	
Other Groups							
Boulder City	289,100	347,757	262,343	311,842	331,056	269,528	
Pahrump/Nye	175,226	205,187	186,952	178,897	186,331	188,903	
High Rise Sales	333,669	365,648	383,359	411,403	513,372	528,611	







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# **Residential Listings Taken vs Listings Sold** 7000 6000 5000 4000 3000 2000 Sold 1000 14/20

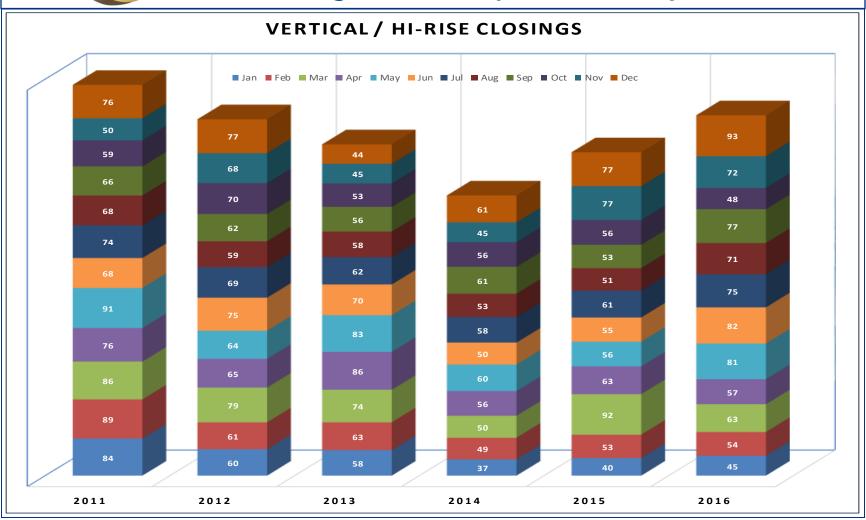


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Prepared by Forrest Barbee \* Information deemed reliable, but not guaranteed \* Resale Market Only



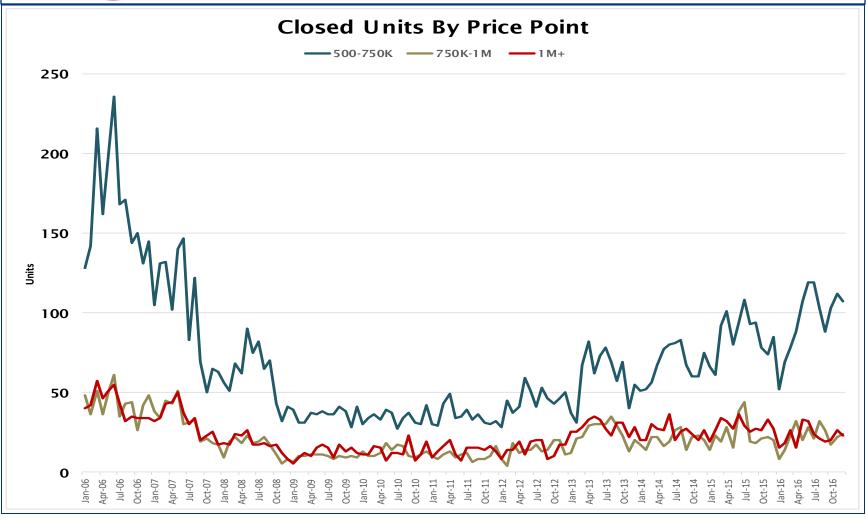
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#### **Closed Sales Trend by Type** 100.0% 90.0% 80.0% 70.0% 60.0% 50.0% 40.0% 30.0% 20.0% 10.0% 0.0% 2009 2011 2012 2013 2010 2014 2015 2016 REO Short \*Traditional