



EQUITY TITLE OF NEVADA

Las Vegas Market Update - November 2017

Greater Las Vegas Snapshot by Sale Type

	Available Units	Pending Units	Last Month's Sold Units	Median List Price	Average List Price	Median Sold Price	Average Sold Price	Months of Inventory	30 Day Absorption Rate	Average DOM
SFR	5,224	4,080	2,970	284,900	386,727	263,000	313,032	1.8	56.9%	36
CON/TWH	854	864	663	140,000	157,919	140,000	151,978	1.3	77.6%	25
<i>Total Residential</i>	<i>6,078</i>	<i>4,944</i>	<i>3,633</i>	<i>234,900</i>	<i>298,401</i>	<i>210,000</i>	<i>243,786</i>	<i>1.7</i>	<i>59.8%</i>	<i>55</i>
Hi-Rise	423	118	89	438,950	605,418	310,000	356,947	5.8	21.0%	72
Multiple Dwelling	72	77	32	277,200	306,149	240,000	243,597	2.3	44.4%	75
Vacant Land	2,425	132	84	80,000	547,194	47,000	176,457	28.9	3.5%	183
	Available Units	Pending Units	YTD Sold Units	Median List Price	Average List Price	Median Sold Price	Average Sold Price	Months of Inventory	Absorption Rate	Average DOM
Luxury Sales (RES & VER) \$1M+	470	75	374	1,595,000	2,282,623	1,397,000	1,755,826	14	11.4%	108

This data includes all GLVAR listings and sales within the Greater Las Vegas market area.

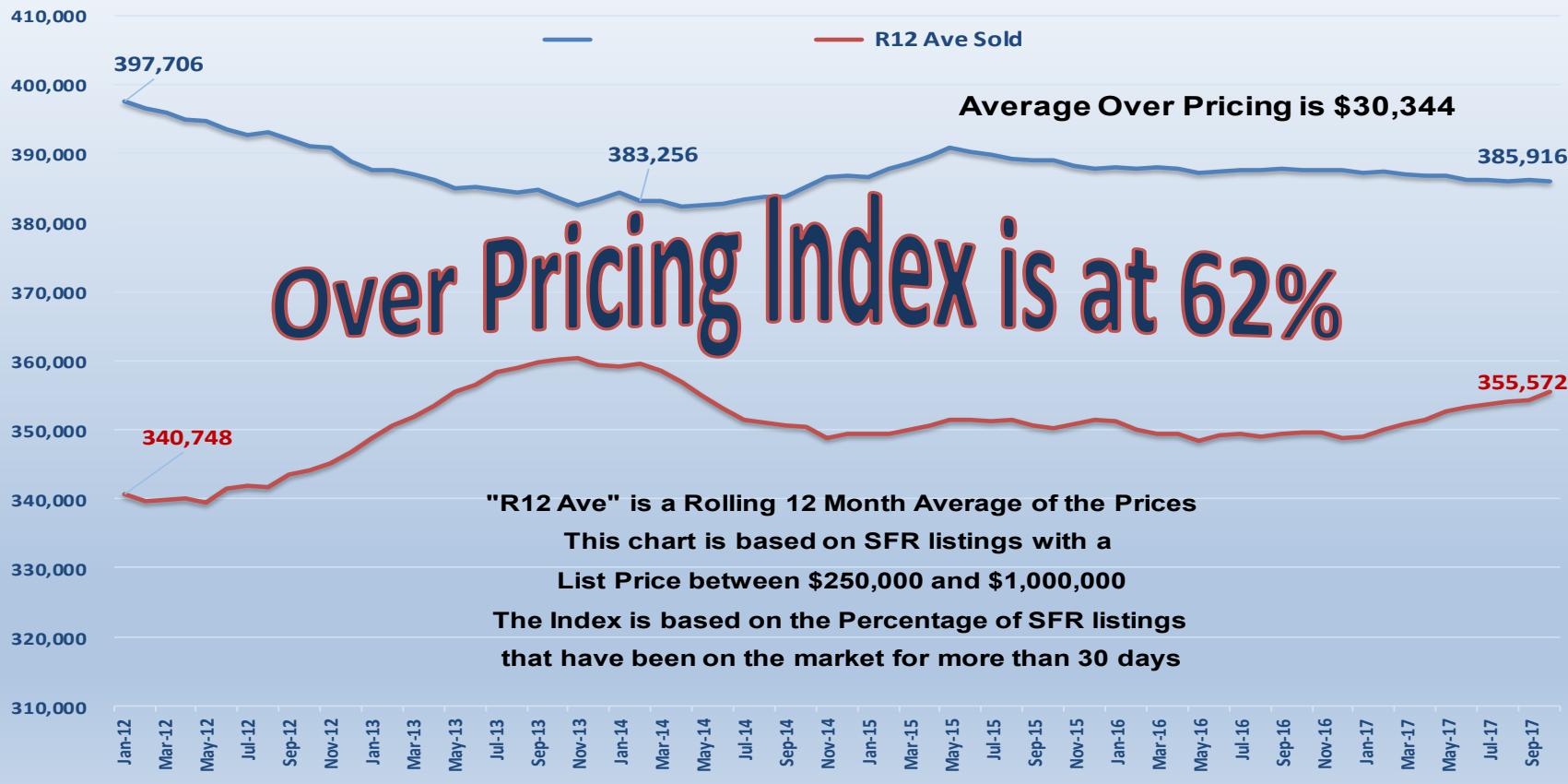
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Greater Las Vegas SFR Average List vs Closed Sale Prices

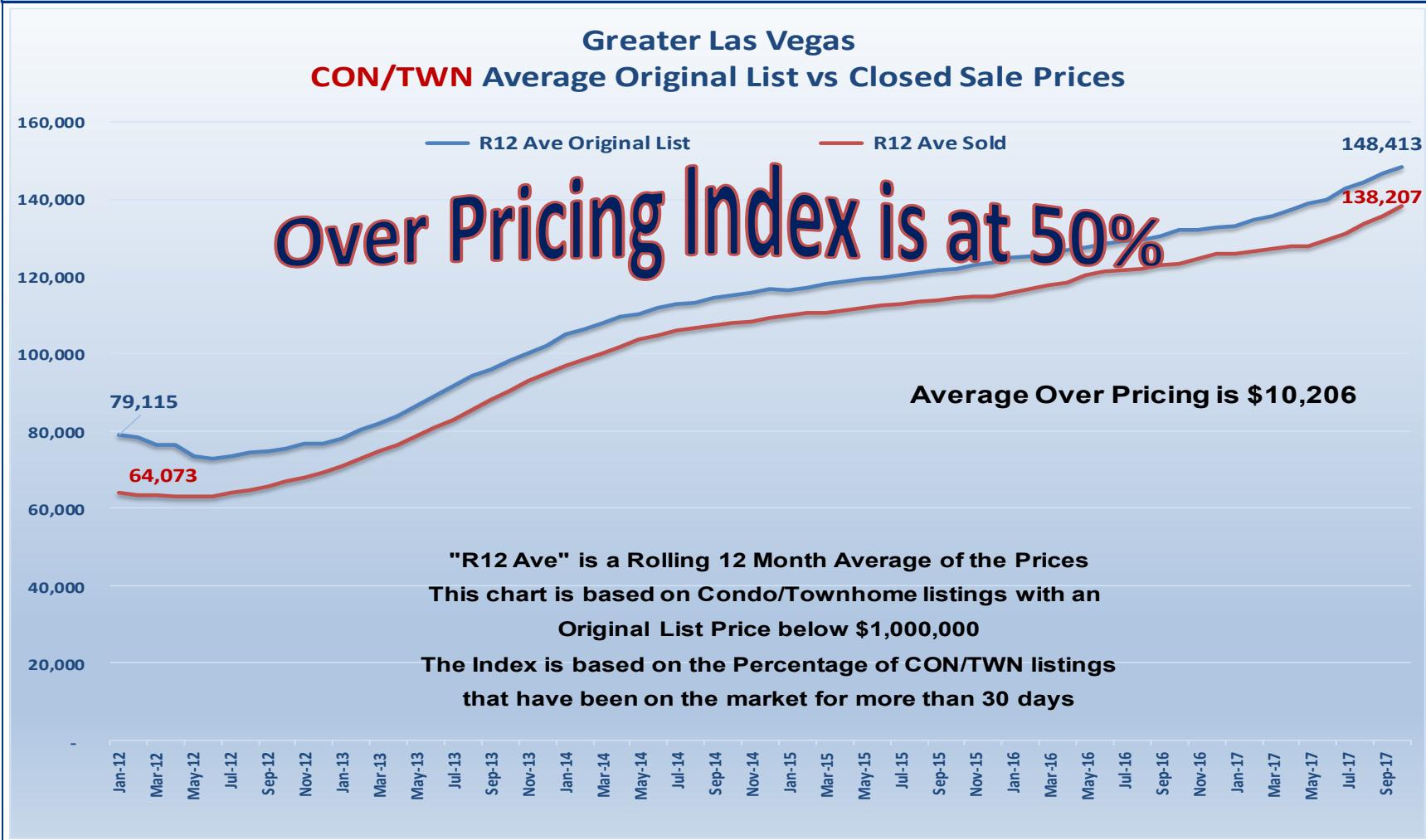


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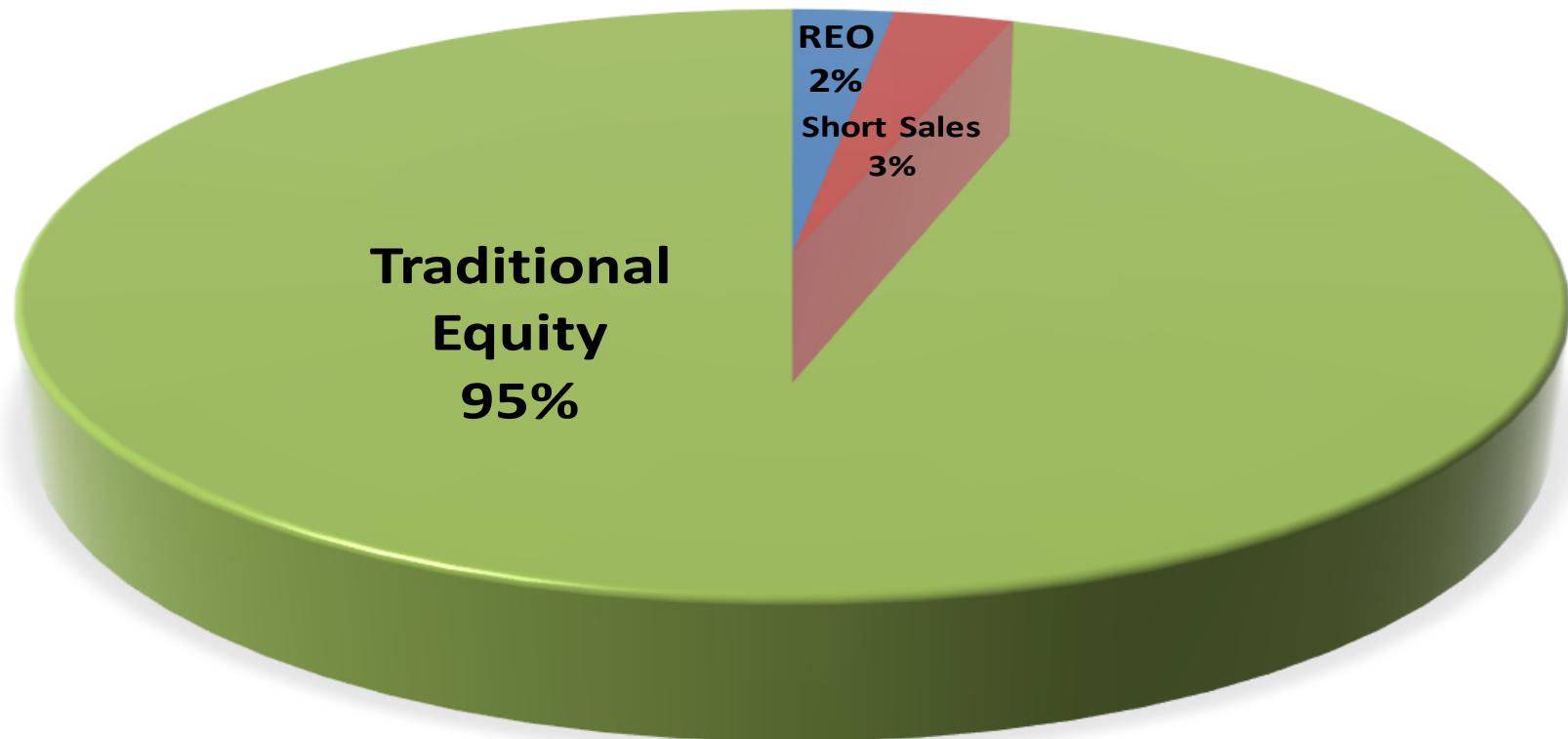
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Last Month's Closings by Type



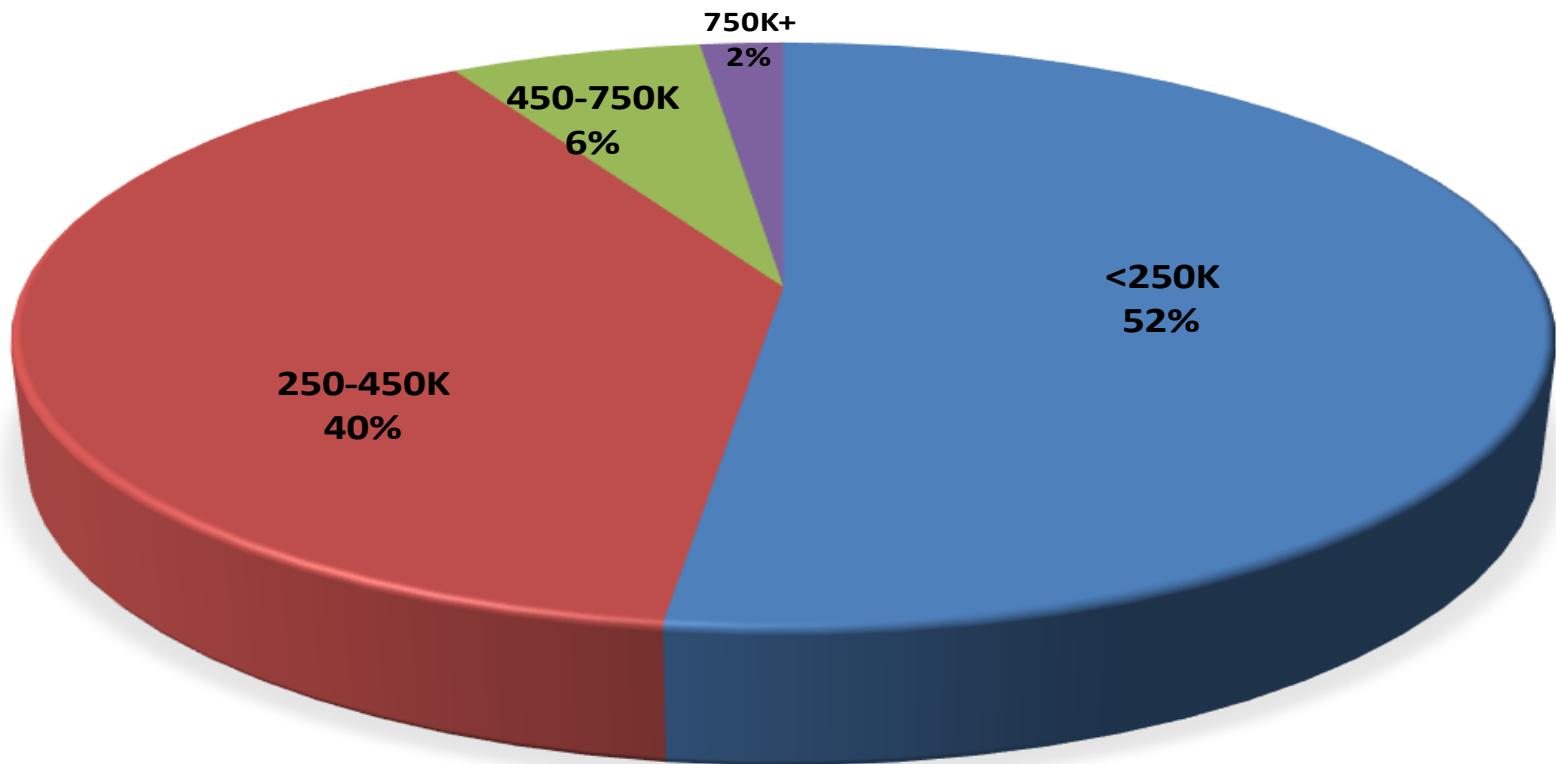
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CLOSED UNITS BY PRICE POINT



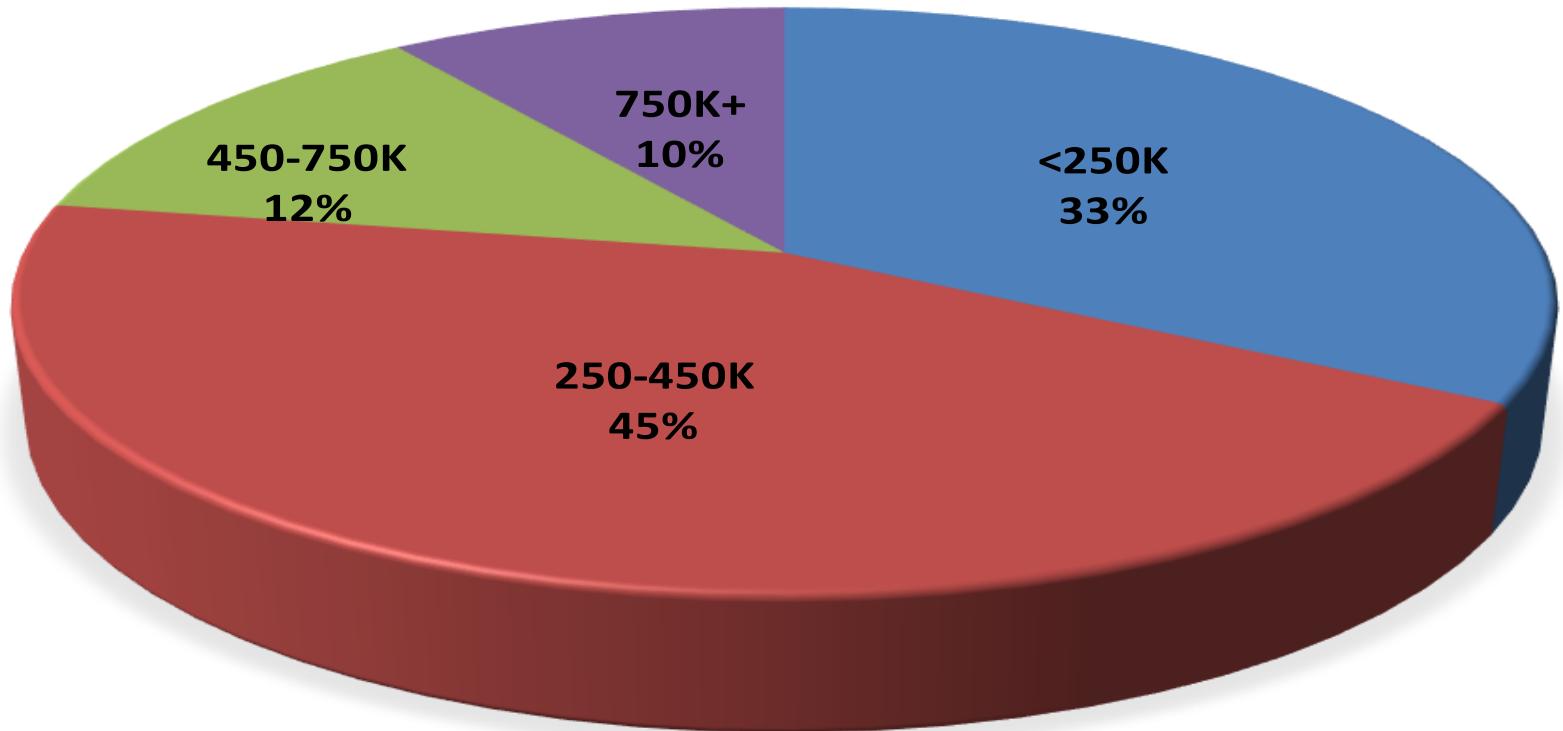
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CLOSED VOLUME BY PRICE POINT



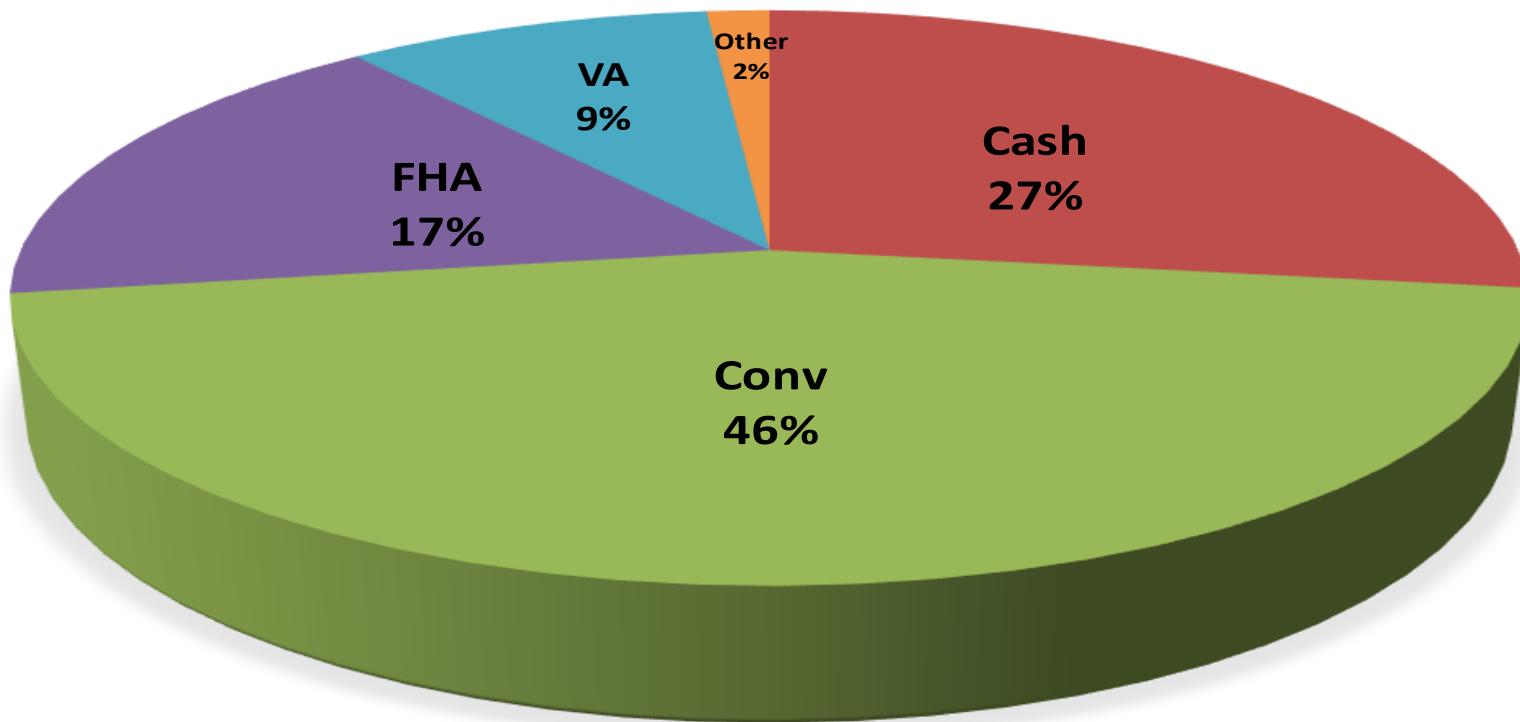
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Last Month's Closings by Sold Terms



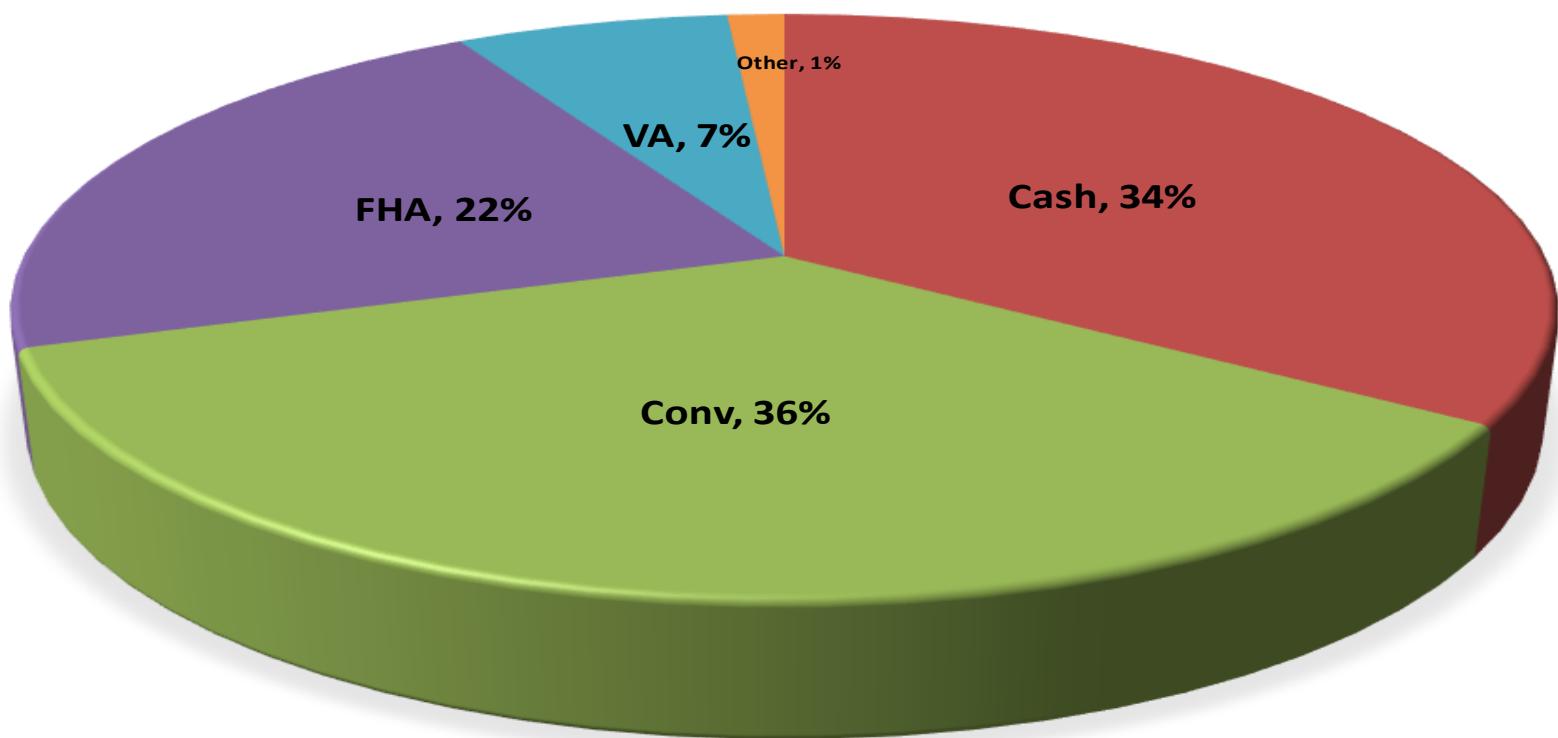
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Closings By Sold Terms
Closings Less Than \$250,000

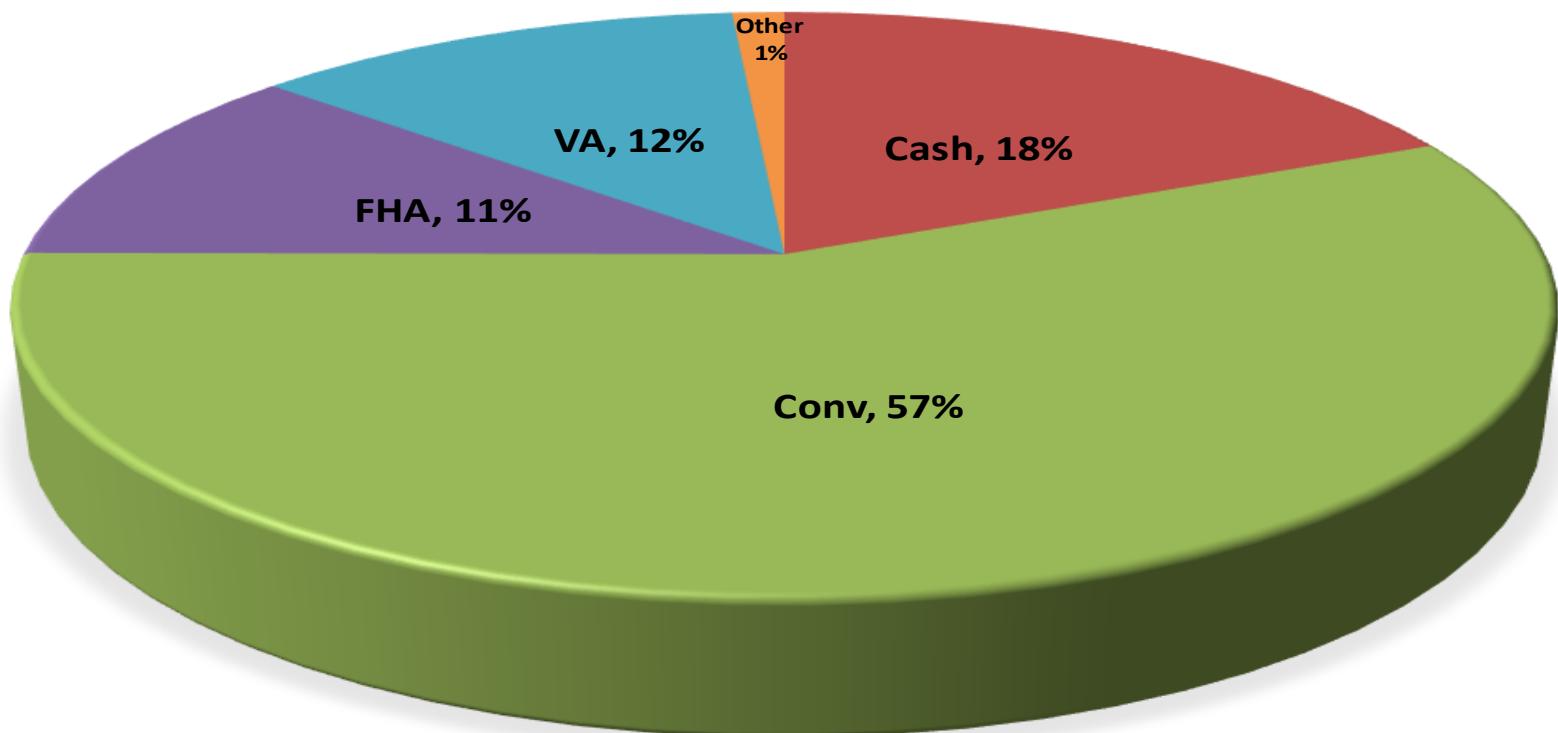




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Closings By Sold Terms
Closings Between \$250,000 and \$750,000

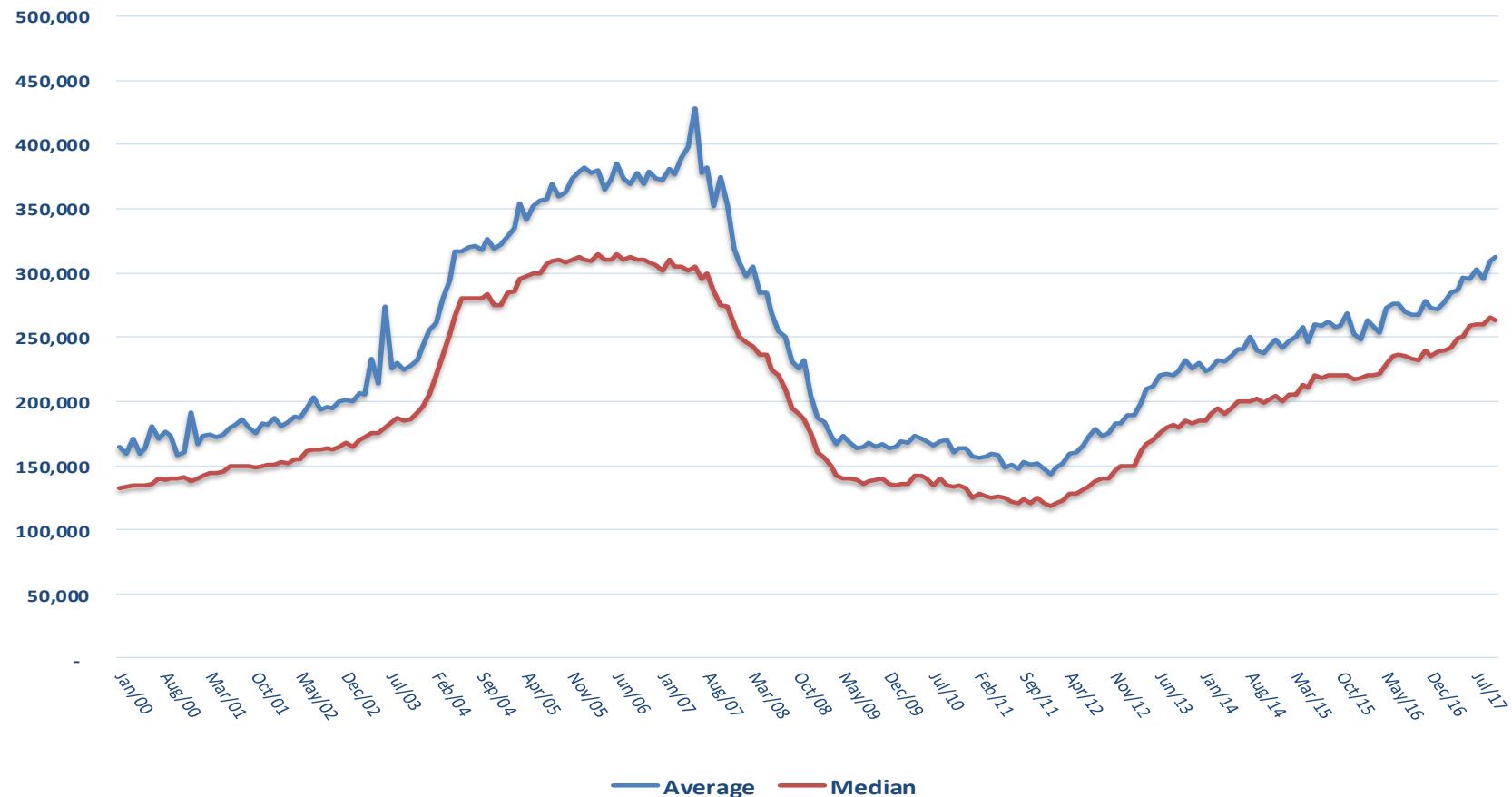




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SFR Market Prices



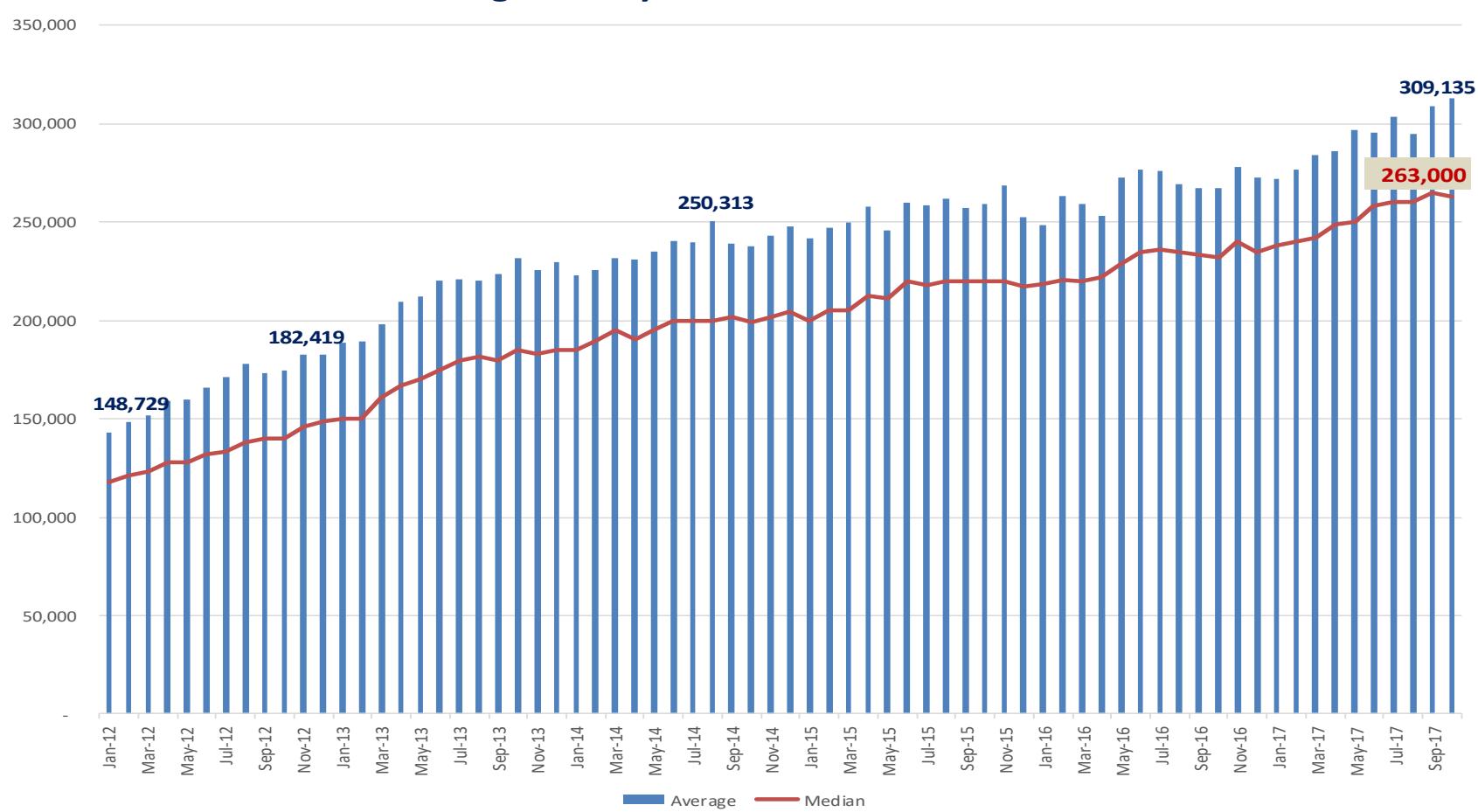
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Las Vegas Market Update - November 2017

Single Family Residential Price Trend



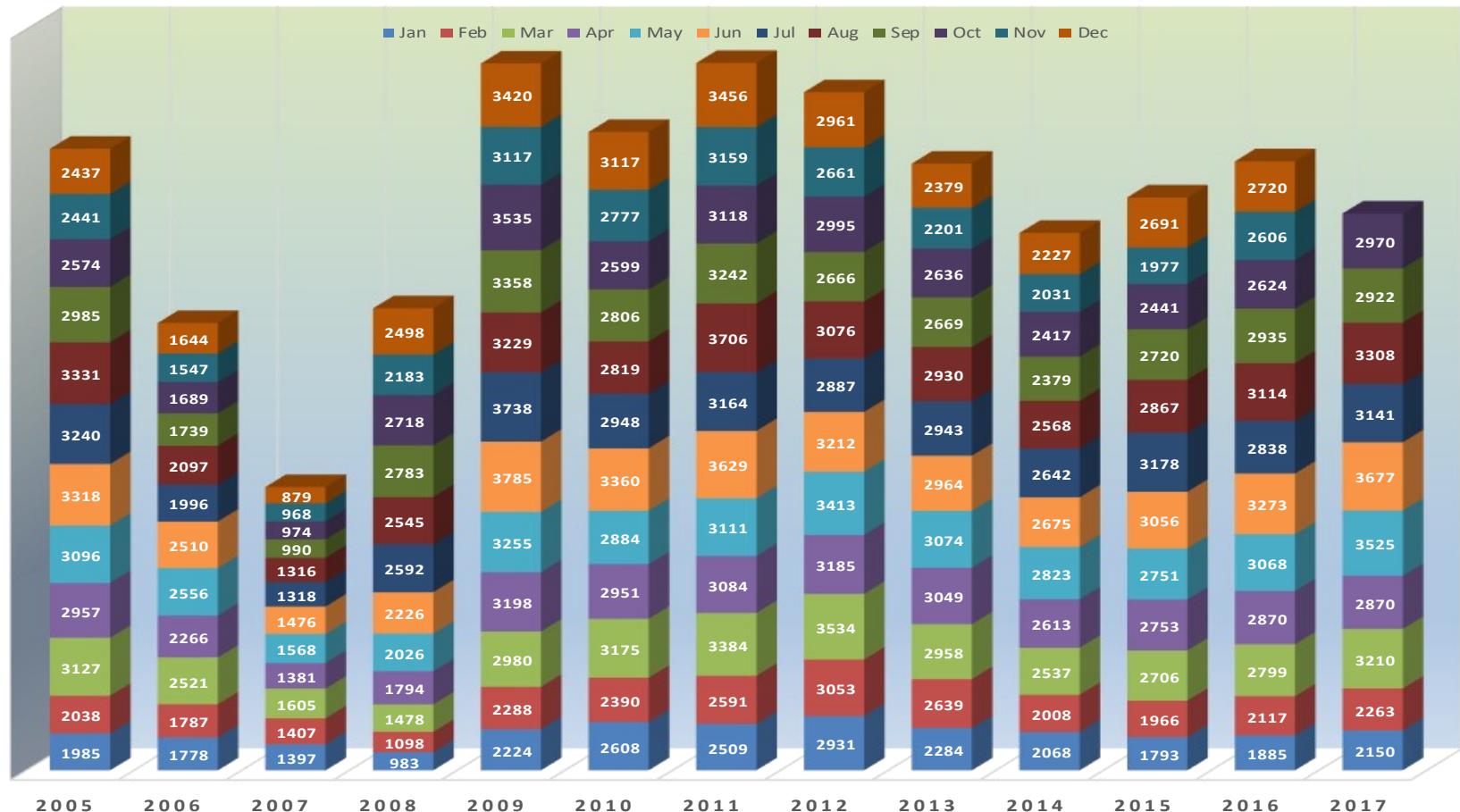
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SINGLE FAMILY RESIDENTIAL CLOSINGS



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Las Vegas Market Update - November 2017

SFR Closed Sales in Selected Communities - Last Six Months

	May	Jun	Jul	Aug	Sep	Oct	Sparklines	Months of Inventory	Ave Days to Sell
Aliante	35	38	37	38	20	28	■■■■■—■—■	2	32
Ant hem	33	20	26	21	16	24	■—■—■—■—■	3	30
Centennial Hills	37	44	39	45	50	24	■—■■■■■—■—■	2	38
Desert/South Shores	16	19	32	24	18	26	■—■■■■■—■—■	2	52
Green Valley	63	60	54	46	55	53	■■■■■—■—■	2	37
Green Valley Ranch	23	23	22	23	16	9	■■■■■—■—■	3	38
Inspirada	25	31	16	19	20	30	■—■—■—■—■	2	55
Iron Mountain Ranch	19	15	17	10	9	12	■■■■■—■—■	2	35
Mountains Edge	94	96	103	88	66	85	■■■■■—■—■	2	29
Peccole Ranch	11	22	18	19	15	16	■—■■■■■—■—■	2	50
Providence	49	65	49	46	58	47	■—■—■—■—■	2	28
Red Rock Country Club	9	12	7	5	6	10	■—■—■—■—■	3	86
Rhodes Ranch	18	16	25	37	22	30	■—■■■■■—■—■	2	49
Seven Hills	20	23	17	30	21	15	■—■■■■■—■—■	5	44
Siena (SFR & TWH)	11	18	12	14	5	11	■—■—■—■—■	6	74
Silverado Ranch	57	52	48	55	57	43	■—■■■■■—■—■	2	22
Southern Highlands	71	51	52	52	50	48	■—■—■—■—■	4	41
Spring Valley	32	34	25	25	22	27	■—■—■—■—■	2	32
Summerlin	121	126	85	84	75	60	■■■■■—■—■	3	43
Sun City Anth em	47	43	27	33	27	33	■—■—■—■—■	3	35
Sun City Summerlin	37	35	25	30	38	40	■—■■■■■—■—■	2	35
The Lakes	22	30	27	23	18	13	■—■■■■■—■—■	4	60
Other Groups									
Boulder City	28	22	18	24	10	25	■—■■■■■—■—■	3	59
Pahrump/Nye	68	51	44	52	46	46	■—■—■—■—■	4	52
High Rise Sales	82	101	92	83	62	89	■—■■■■■—■—■	6	72
Luxury Sales (\$1M+)	56	45	44	35	35	35	■—■—■—■—■	14	126

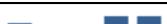
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SFR Closed Average Sales Prices in Selected Communities - Last Six Months

	May	June	July	August	September	October	Price Movement
Aliante	305,514	328,572	294,864	310,232	297,970	298,046	
Ant he m	391,933	362,754	374,858	429,744	354,869	396,720	
Centennial Hills	329,143	289,313	294,259	306,646	318,094	314,457	
Desert/South Shores	334,000	330,699	329,053	344,808	334,978	370,112	
Green Valley	326,488	313,047	327,540	329,148	320,454	323,157	
Green Valley Ranch	334,848	411,951	369,173	397,109	395,131	413,322	
Inspirada	369,035	351,624	361,584	402,236	378,027	396,205	
Iron Mountain Ranch	314,958	278,167	309,070	261,200	254,517	297,917	
Mountains Edge	291,360	306,215	304,245	308,652	307,175	315,382	
Peccole Ranch	334,173	303,923	327,617	314,018	317,054	311,856	
Providence	279,452	293,374	281,460	278,317	300,281	292,129	
Red Rock Country Club	1,194,889	955,550	902,286	762,422	1,091,833	1,075,697	
Rhodes Ranch	338,472	347,883	365,467	341,593	337,922	362,050	
Seven Hills	579,225	472,458	586,232	581,771	671,752	561,544	
Siena	452,227	432,667	344,108	394,048	381,700	448,364	
Silverado Ranch	262,974	272,516	299,188	280,259	286,963	280,914	
Southern Highlands	450,792	379,811	389,601	507,001	493,038	599,998	
Spring Valley	264,846	271,942	282,414	269,825	303,803	272,999	
Summerlin	520,249	491,816	615,155	483,146	523,376	507,260	
Sun City Anth em	399,368	414,499	410,900	417,615	464,163	397,145	
Sun City Summerlin	341,606	324,063	278,770	303,061	364,874	318,167	
The Lakes	328,690	364,580	323,624	316,965	328,594	324,838	
Other Groups							
Boulder City	284,224	345,348	377,639	350,817	314,800	380,471	
Pahrump/Nye	208,625	209,290	203,185	210,060	201,380	212,572	
High Rise Sales	515,067	479,563	390,954	427,496	475,613	356,947	
Luxury Sales (\$1M+)	1,774,594	1,655,854	1,829,818	1,487,683	1,882,257	2,089,866	

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Single Family Residences (SFR)



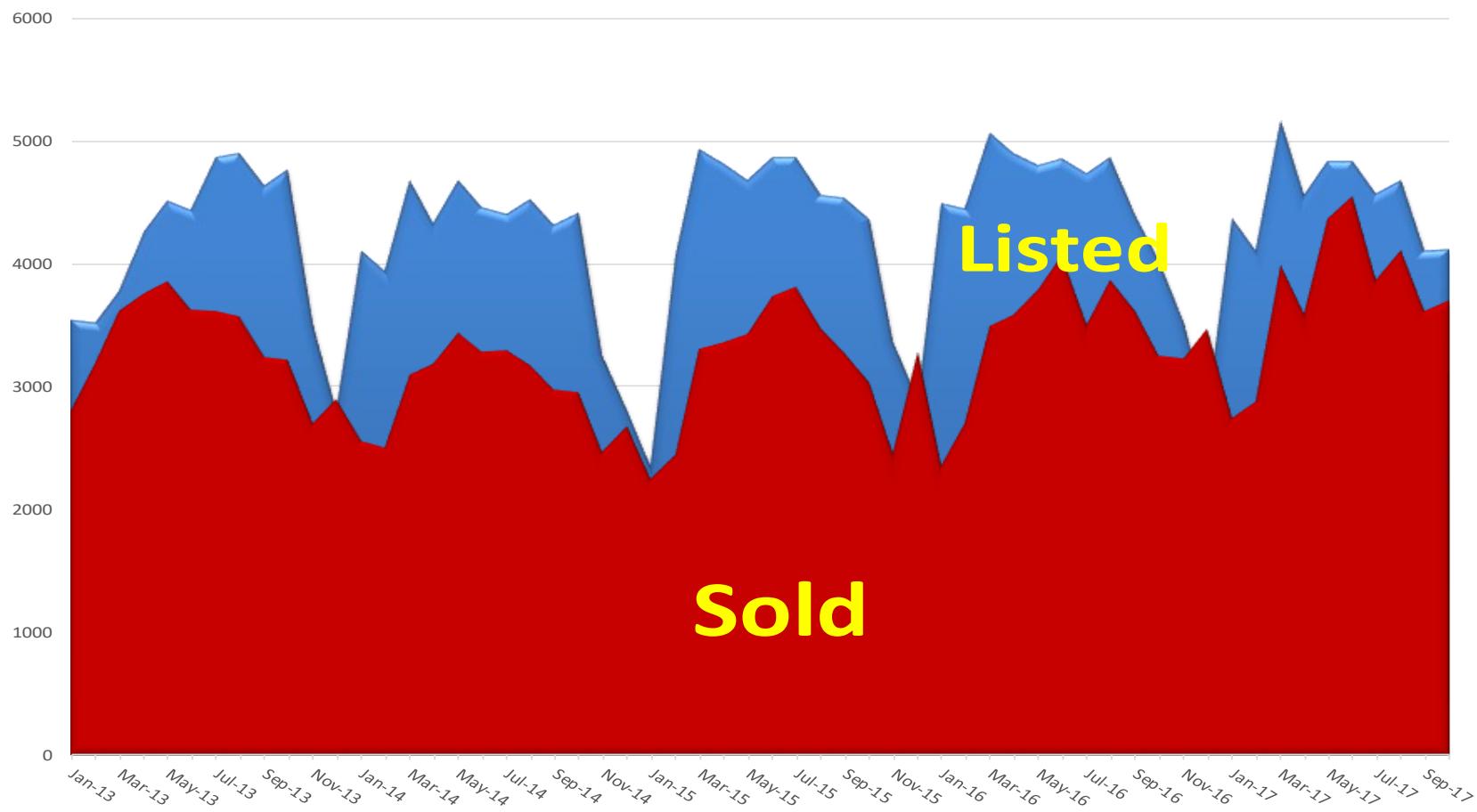
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Residential Listings Taken vs Listings Sold



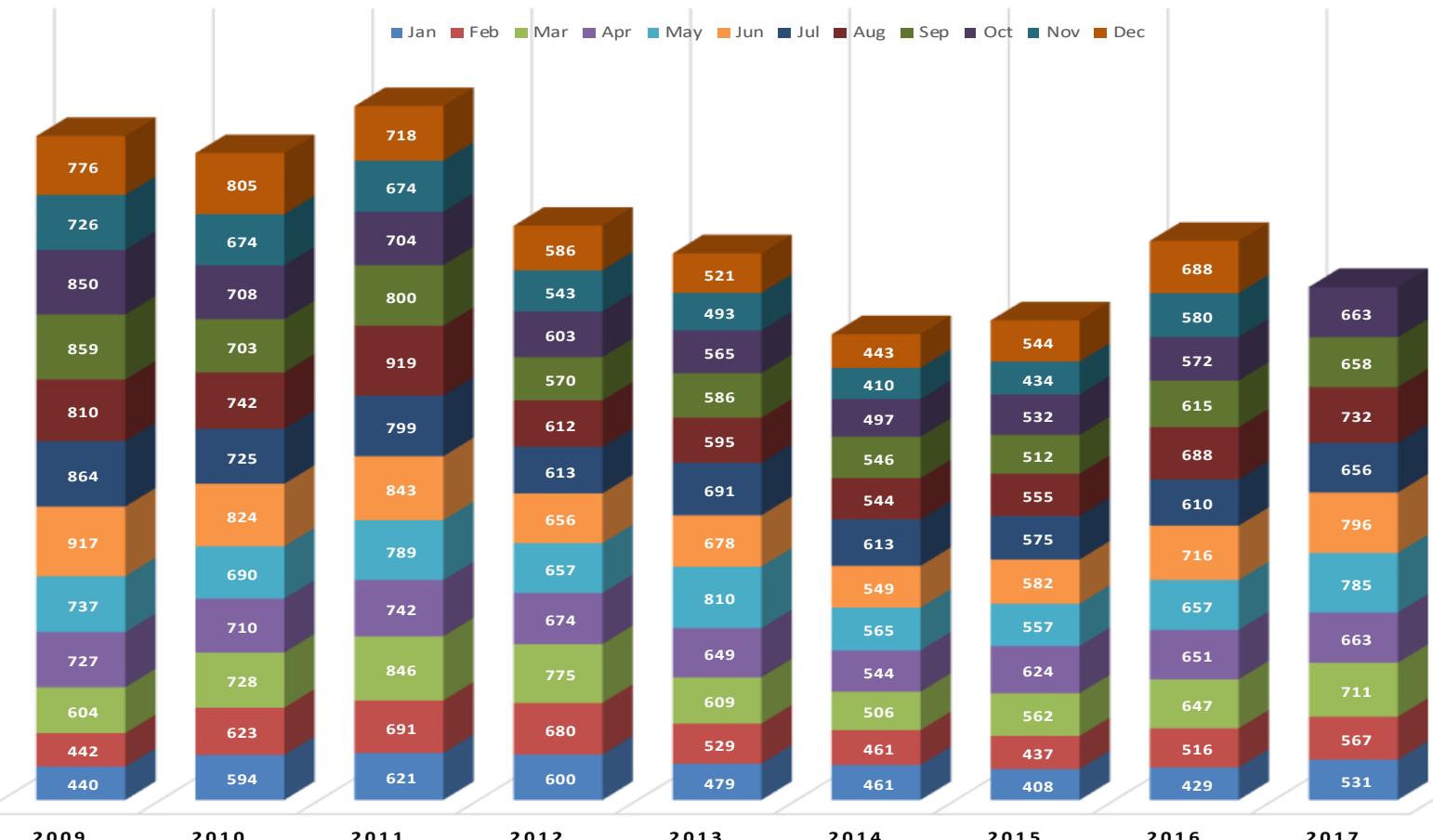
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CONDO / TOWNHOME CLOSINGS



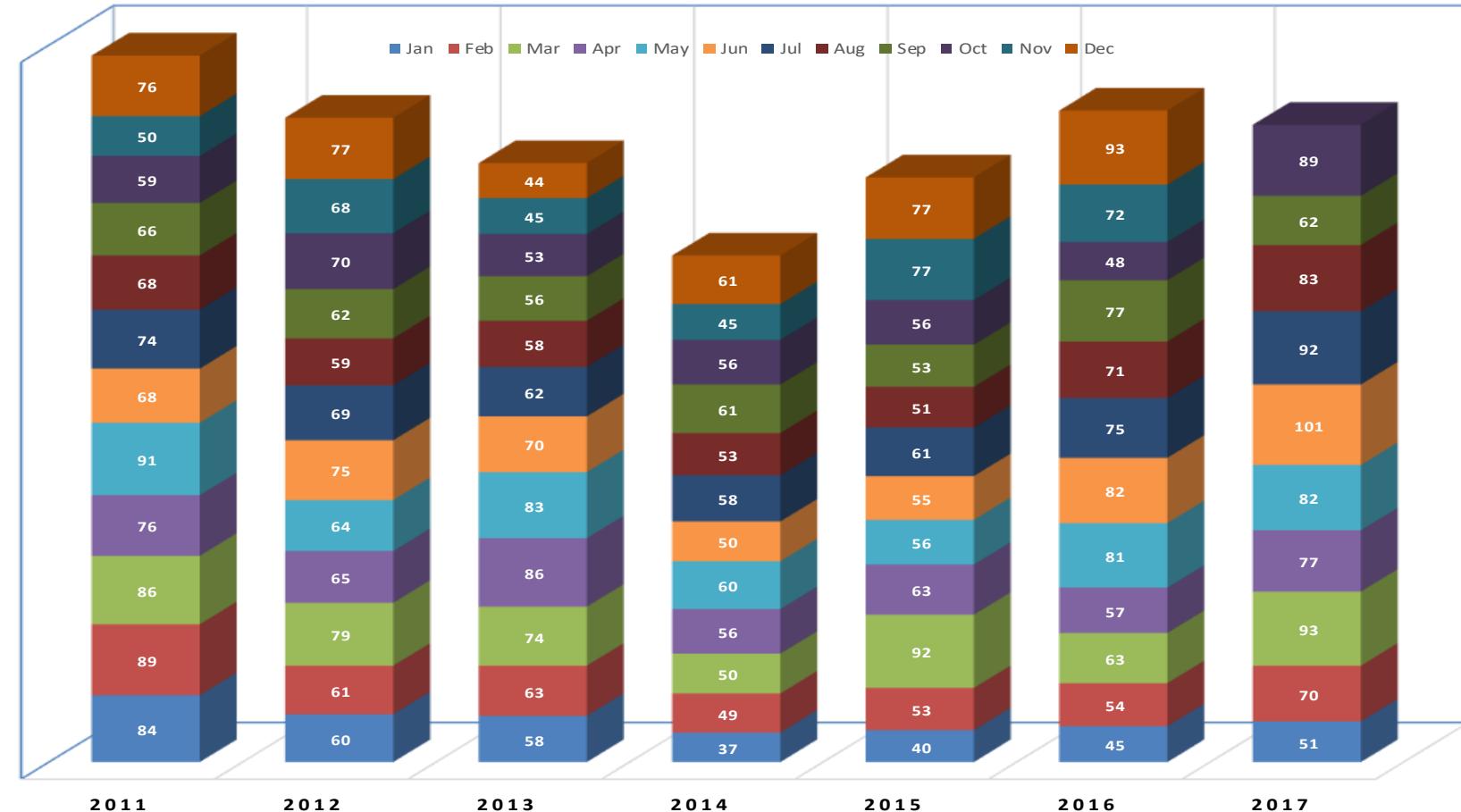
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VERTICAL / HI-RISE CLOSINGS



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Greater Las Vegas Luxury Sales \$1,000,000 and Over

■ Jan ■ Feb ■ Mar ■ Apr ■ May ■ Jun ■ Jul ■ Aug ■ Sep ■ Oct ■ Nov ■ Dec



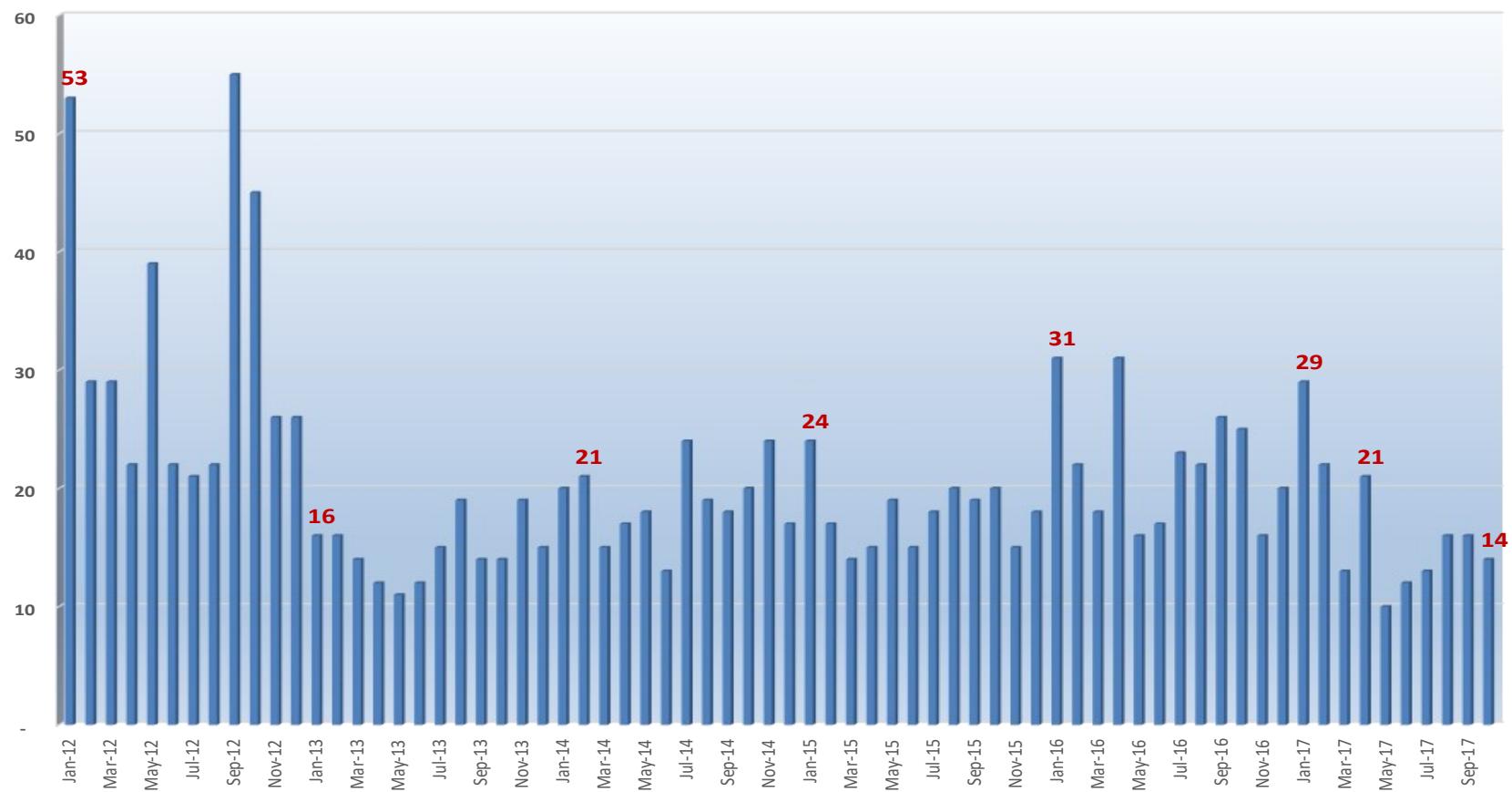
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Luxury Market - \$1,000,000 and Over Months of Inventory



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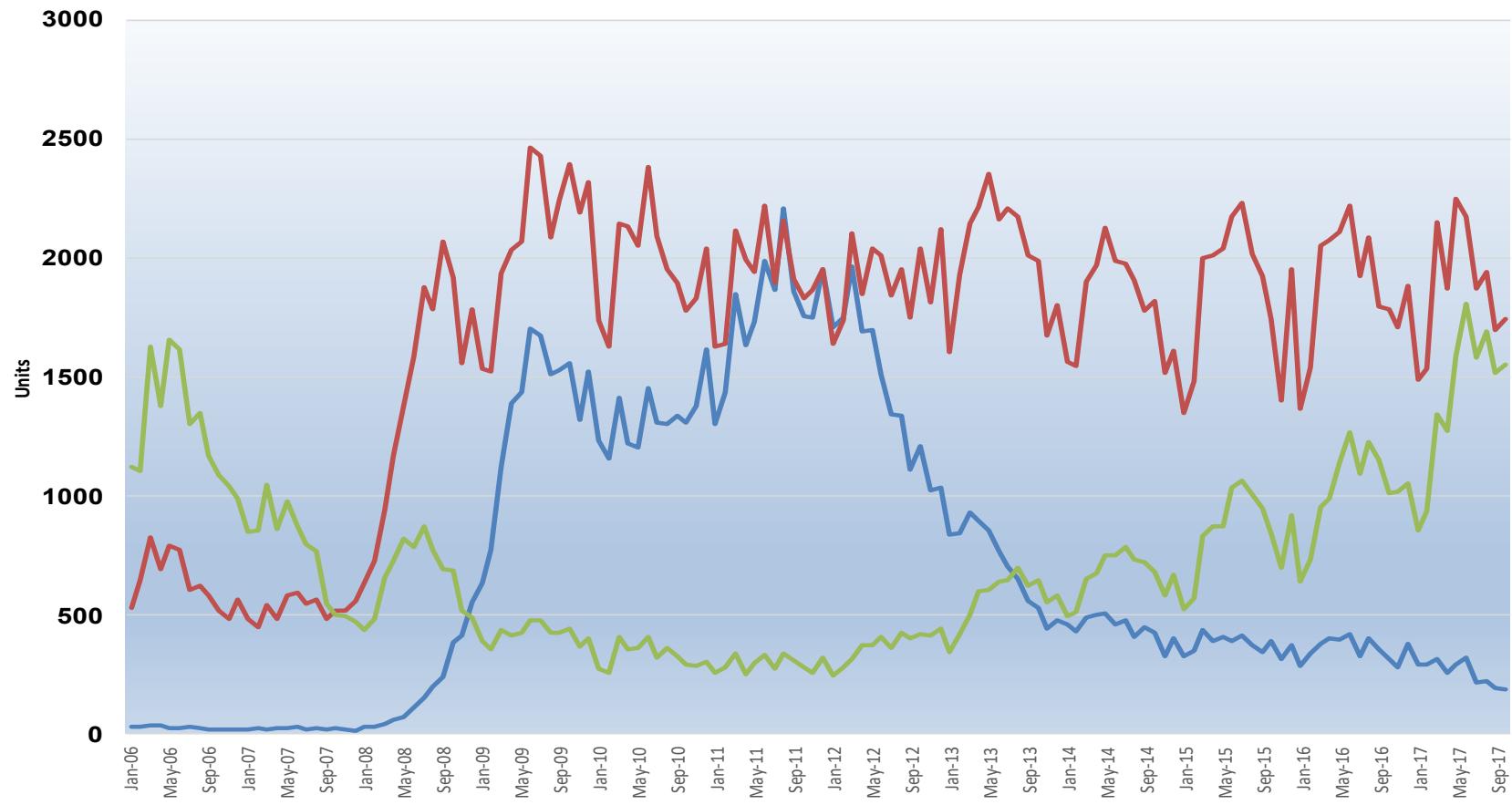


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Closed Units By Price Point

— 0-100K — 100-250K — 250-500K



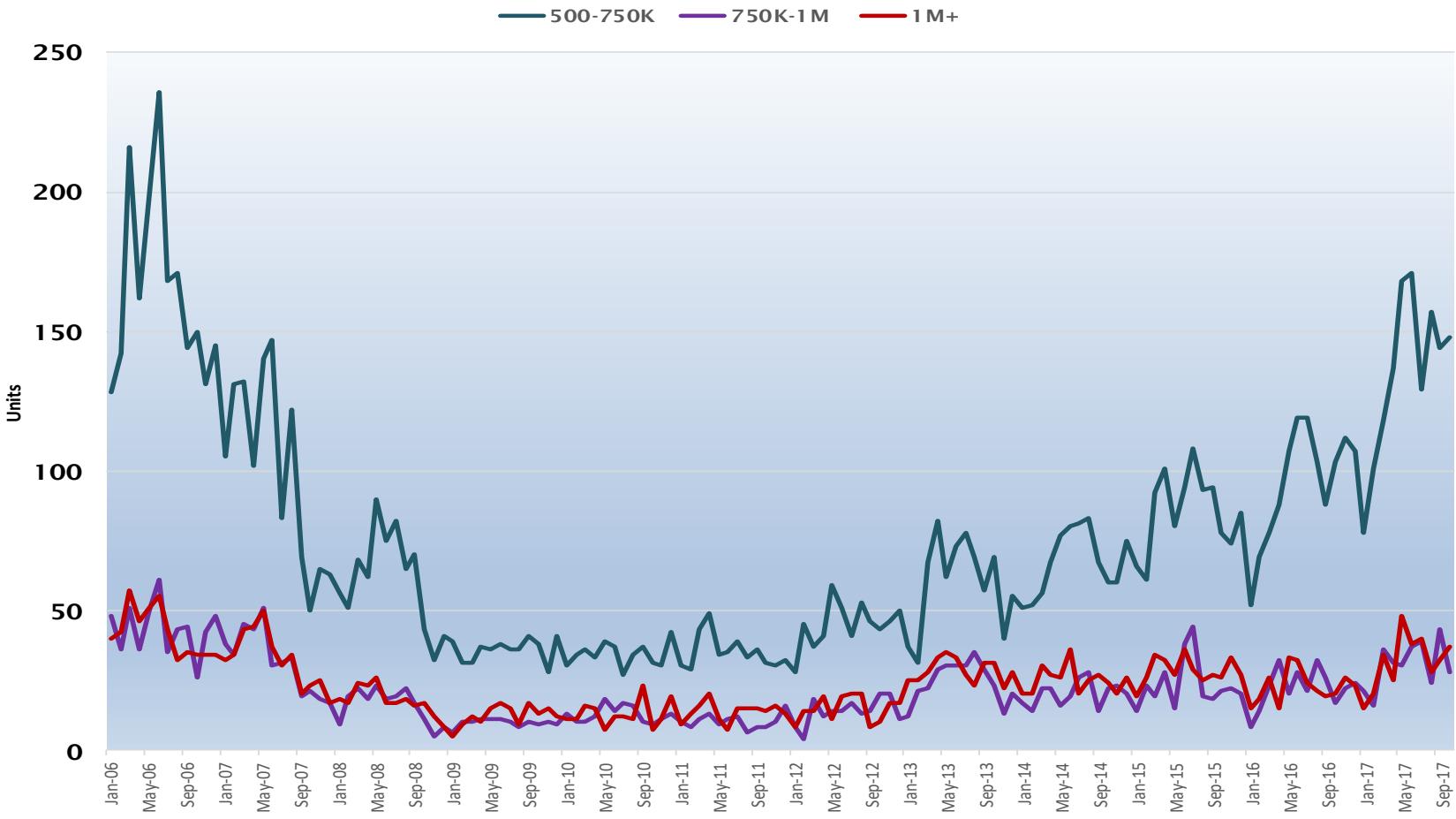
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Closed Units By Price Point



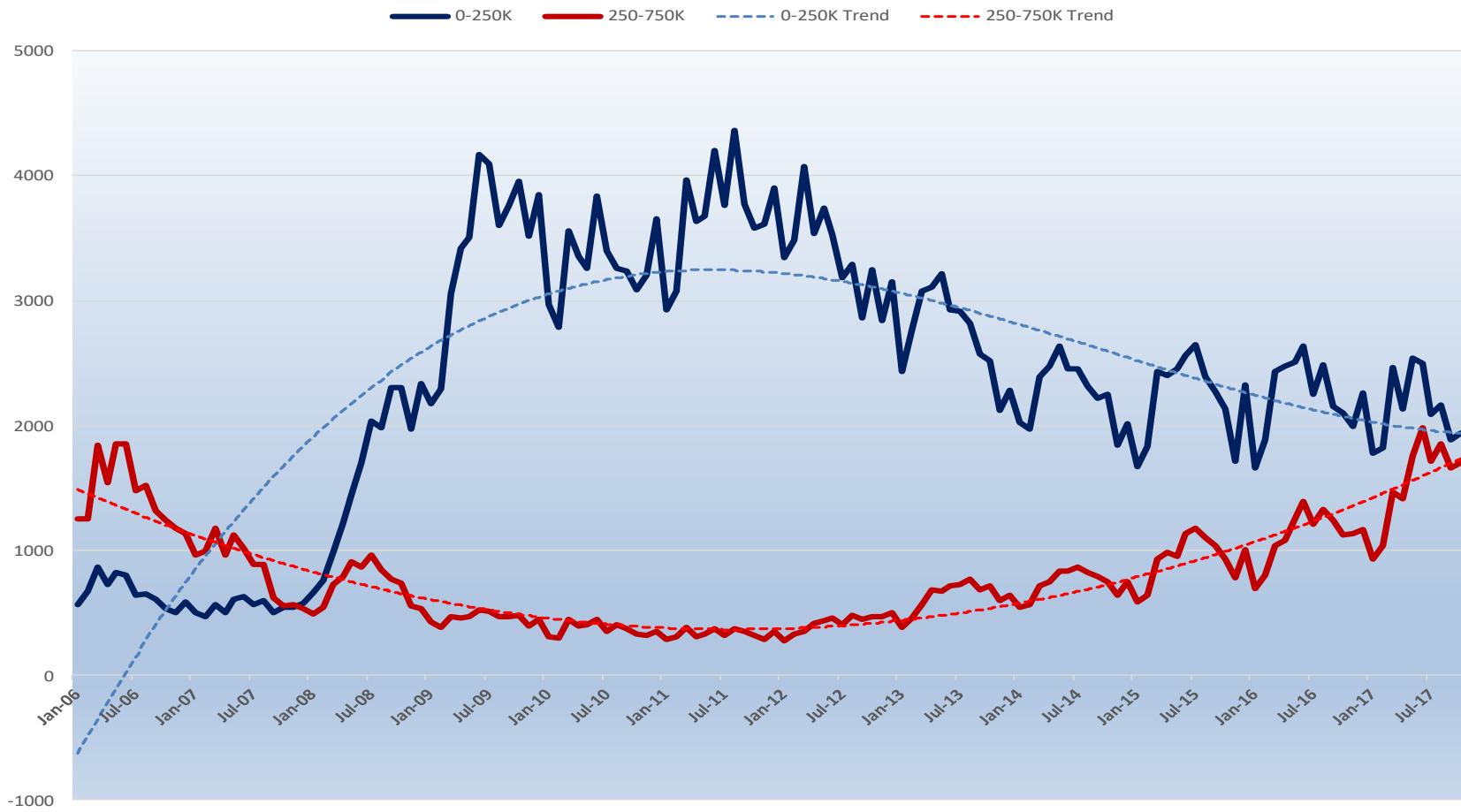
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Residential Closed Units Trend by Price Point



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