



EQUITY TITLE OF NEVADA

Las Vegas Market Update - January 2018

Greater Las Vegas Snapshot by Sale Type

	Available Units	Pending Units	Last Month's Sold Units	Median List Price	Average List Price	Median Sold Price	Average Sold Price	Months of Inventory	30 Day Absorption Rate	Average DOM
SFR	4,195	3,360	2,627	357,682	603,974	267,950	315,655	1.6	62.6%	39
CON/TWH	729	745	586	165,000	195,495	143,000	154,720	1.2	80.4%	28
<i>Total Residential</i>	<i>4,924</i>	<i>4,105</i>	<i>3,213</i>	<i>234,900</i>	<i>298,401</i>	<i>210,000</i>	<i>243,786</i>	<i>1.5</i>	<i>65.3%</i>	<i>55</i>
Hi-Rise	407	95	85	420,000	742,551	374,900	625,043	5.8	20.9%	88
Multiple Dwelling	66	56	35	275,000	290,513	255,000	266,340	1.9	53.0%	42
Vacant Land	2,279	155	96	69,900	315,797	45,750	124,842	23.7	4.2%	155
	Available Units	Pending Units	YTD Sold Units	Median List Price	Average List Price	Median Sold Price	Average Sold Price	Months of Inventory	Absorption Rate	Average DOM
Luxury Sales (RES & VER) \$1M+	437	63	456	1,595,000	2,266,326	1,400,000	1,783,103	11	14.9%	95

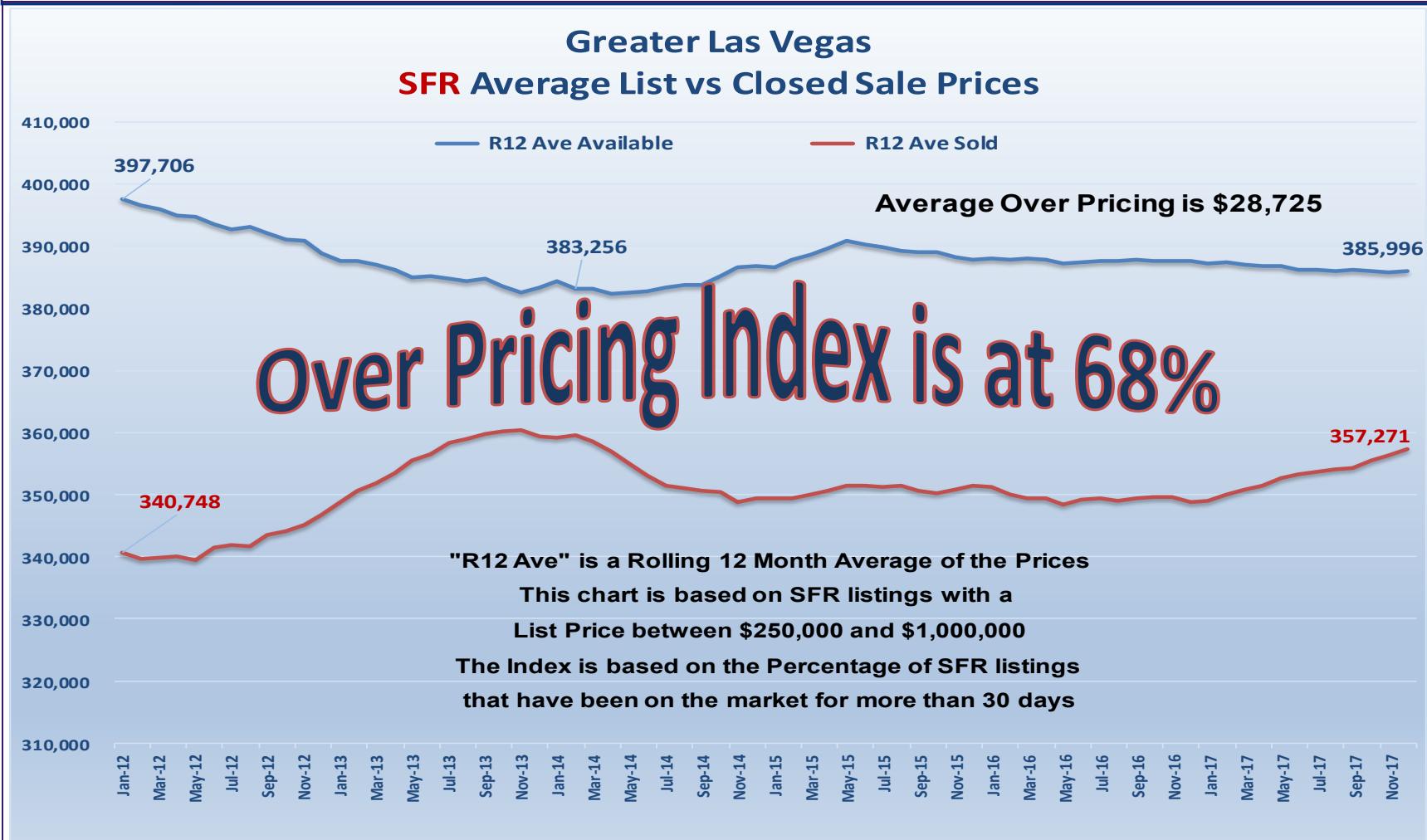
This data includes all GLVAR listings and sales within the Greater Las Vegas market area.

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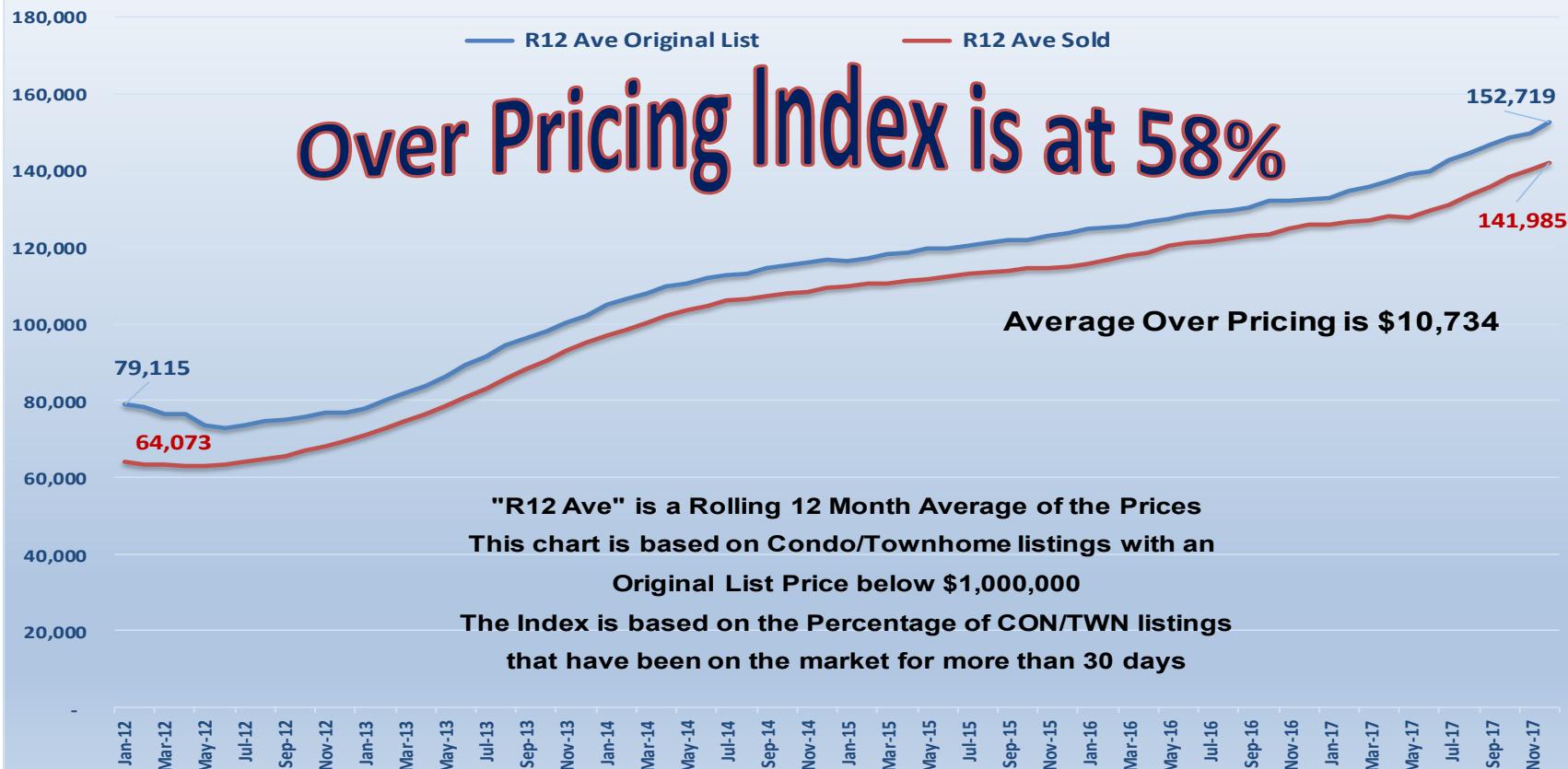
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Greater Las Vegas CON/TWN Average Original List vs Closed Sale Prices





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Las Vegas Market Update - January 2018

Last Month's Closings by Type

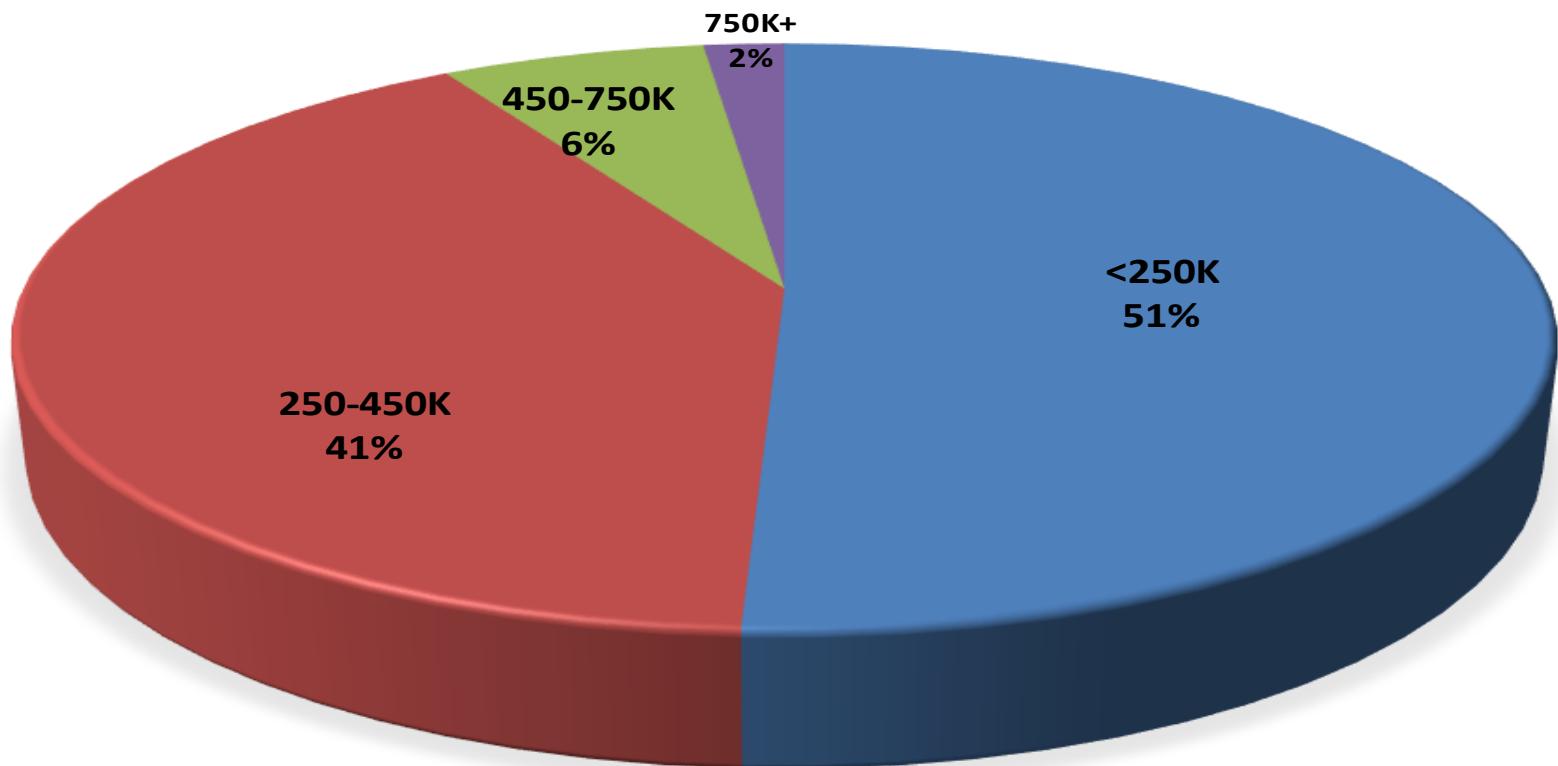




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Las Vegas Market Update - January 2018

CLOSED UNITS BY PRICE POINT



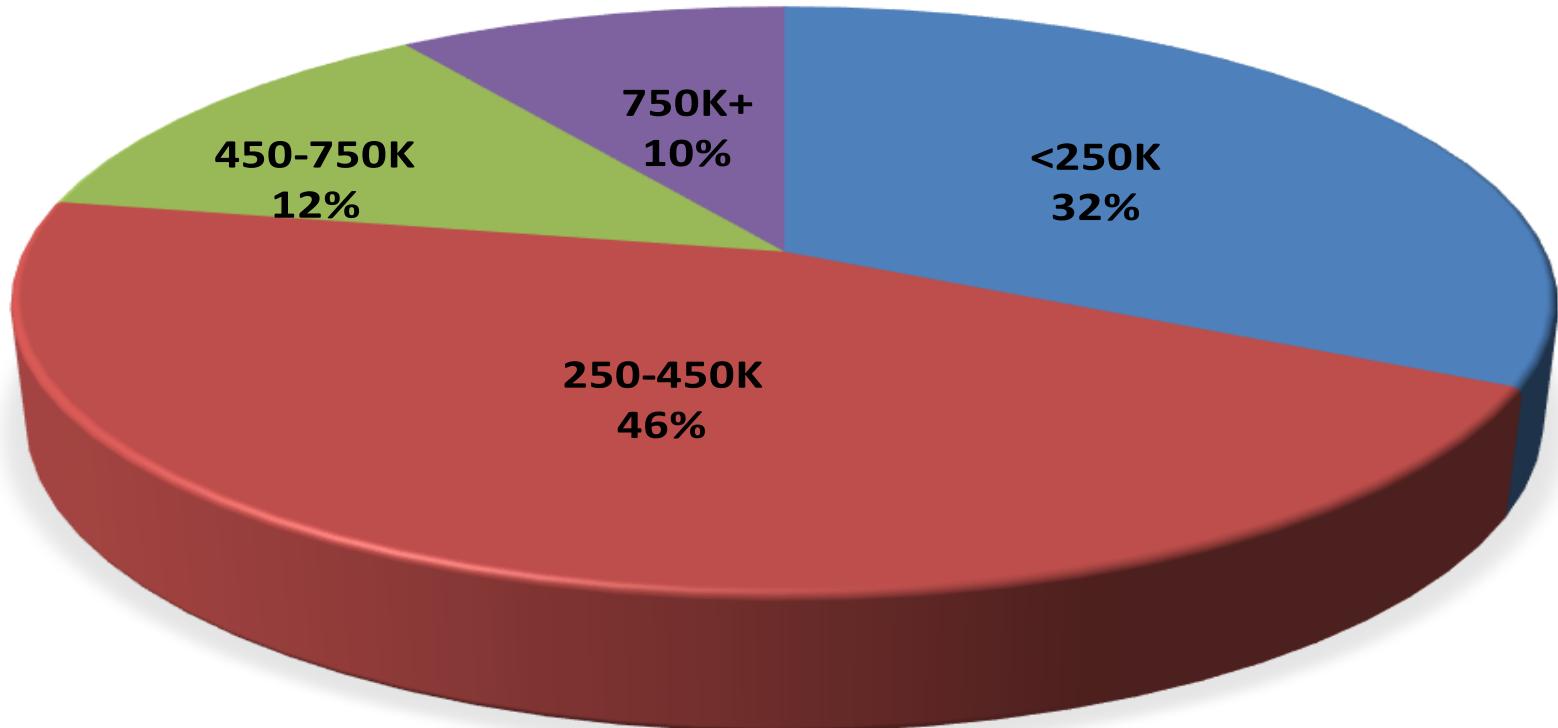
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CLOSED VOLUME BY PRICE POINT



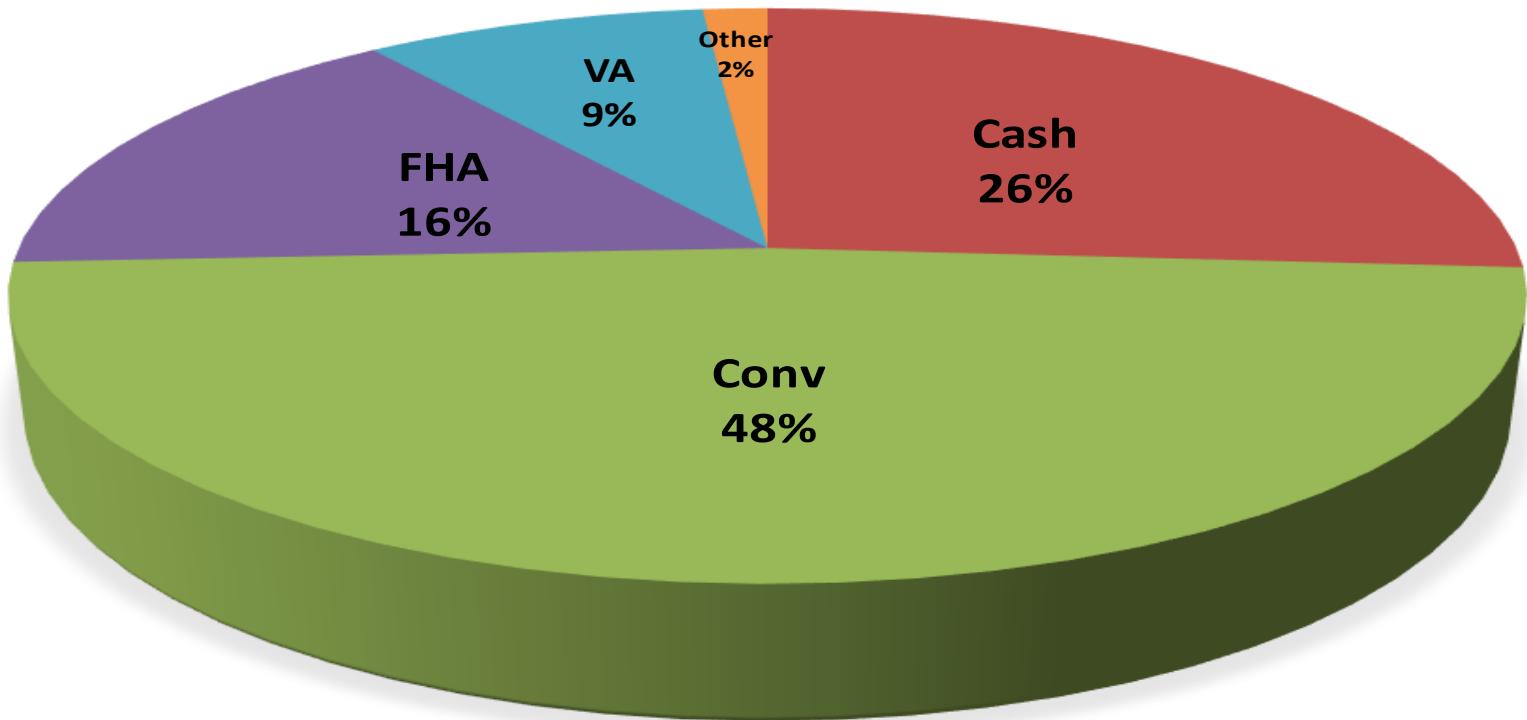
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Last Month's Closings by Sold Terms



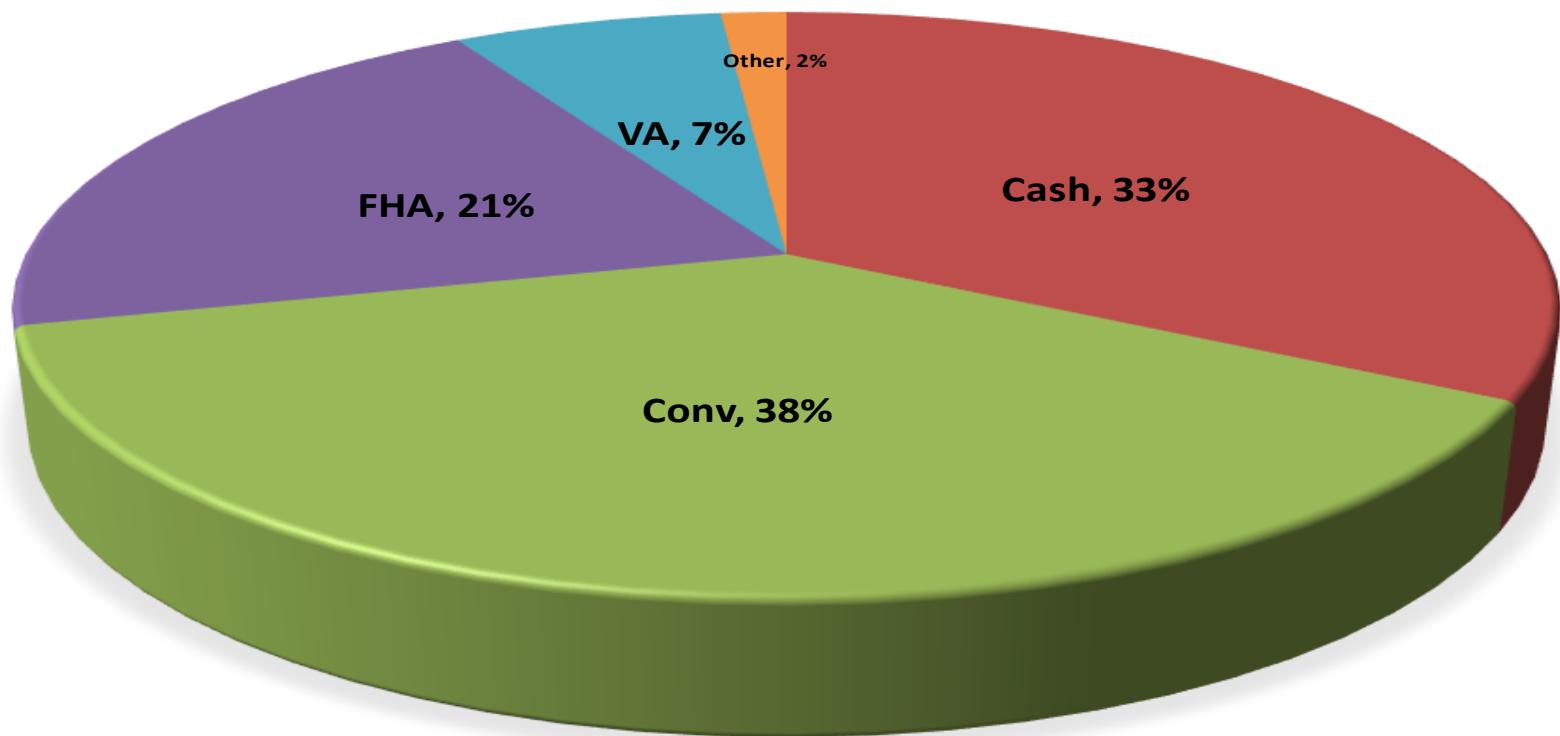
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Las Vegas Market Update - January 2018

Closings By Sold Terms
Closings Less Than \$250,000

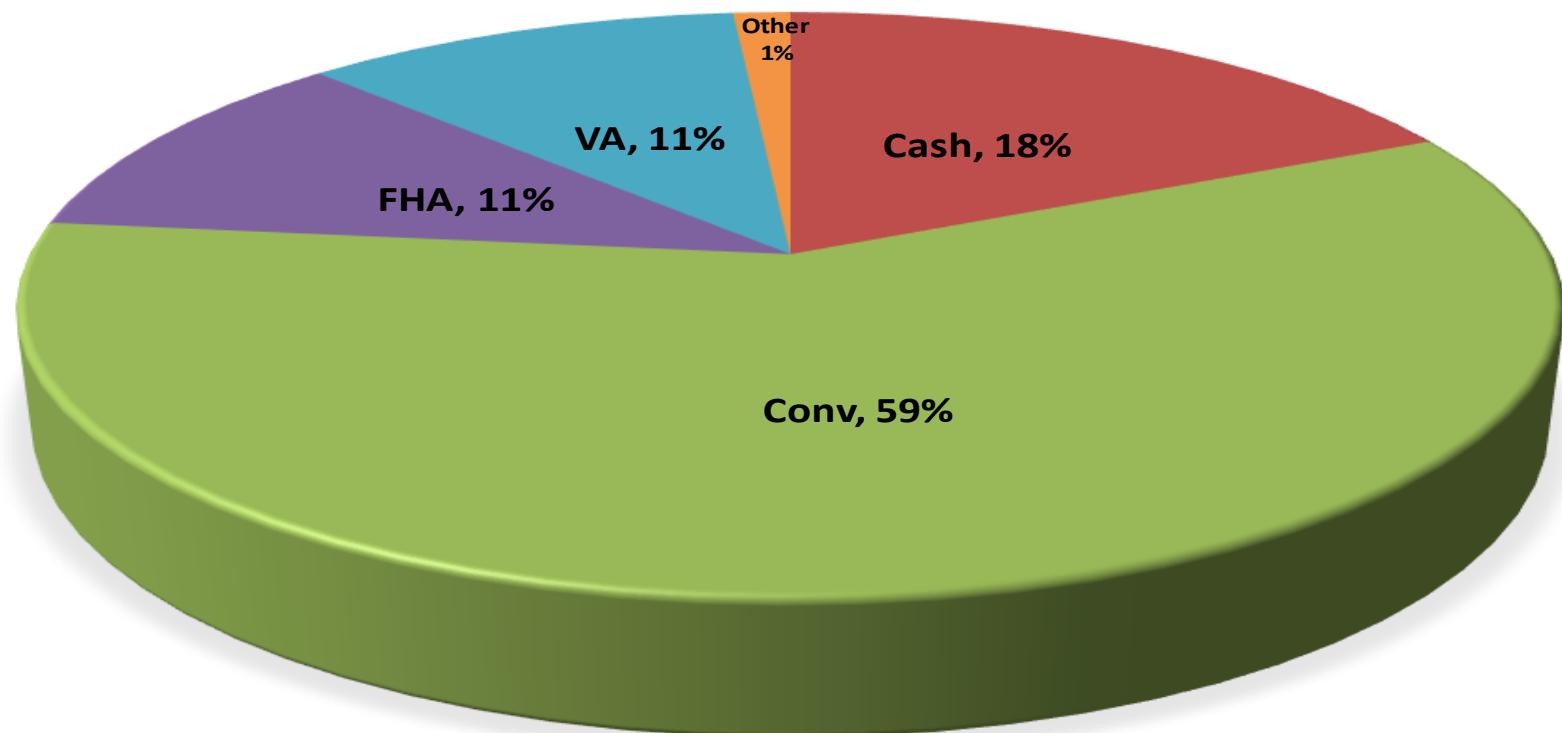




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Closings By Sold Terms
Closings Between \$250,000 and \$750,000

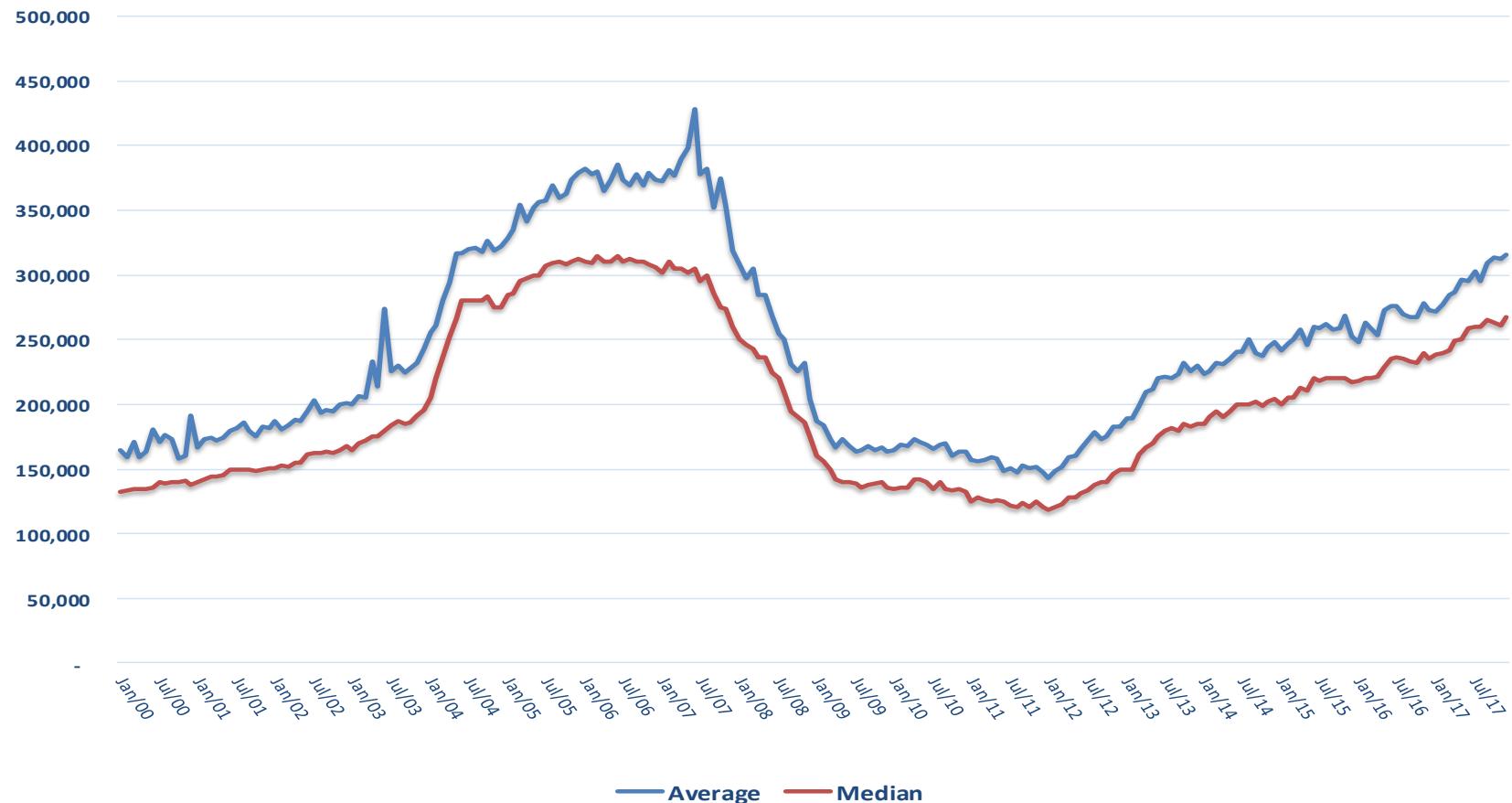




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SFR Market Prices



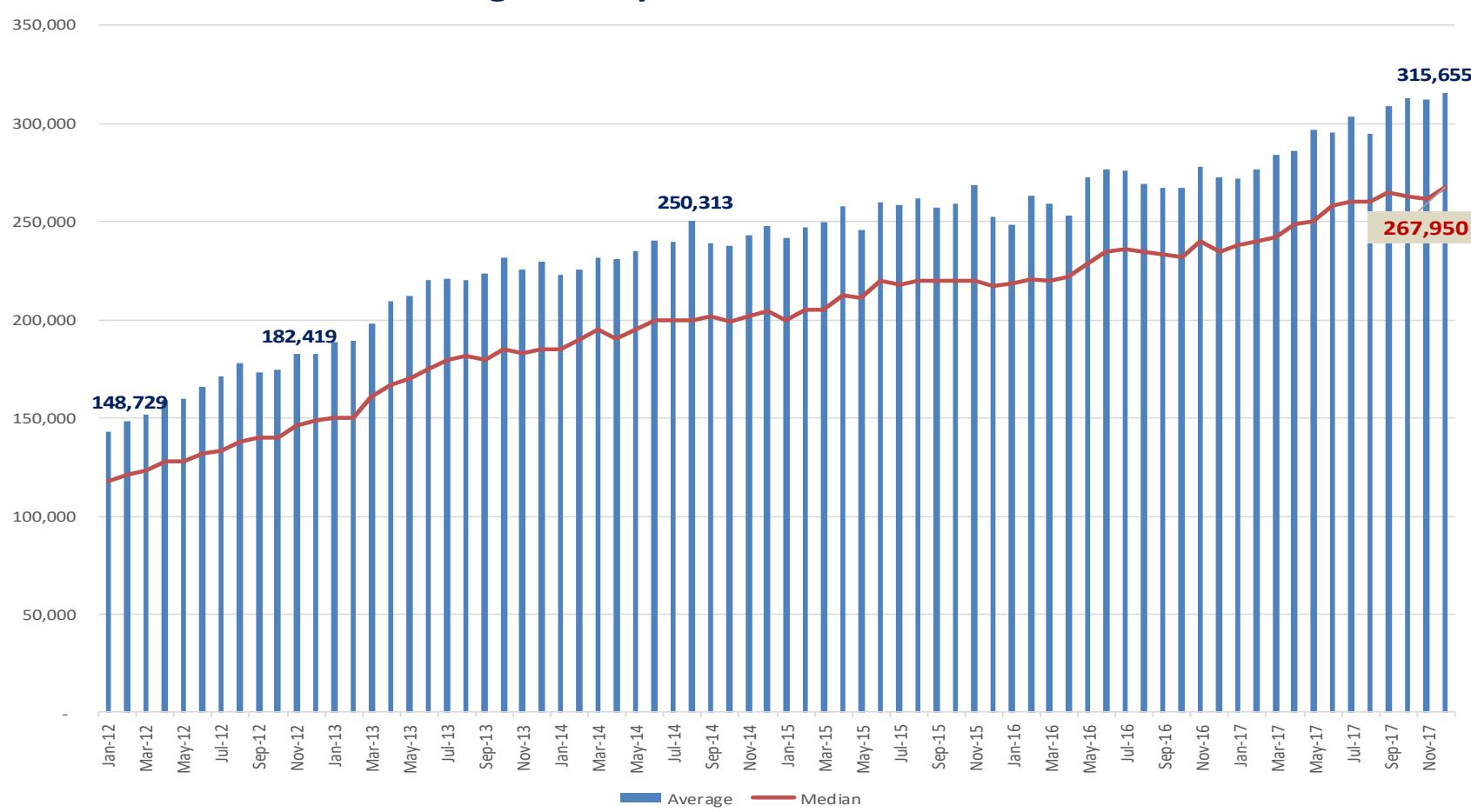
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Las Vegas Market Update - January 2018

Single Family Residential Price Trend



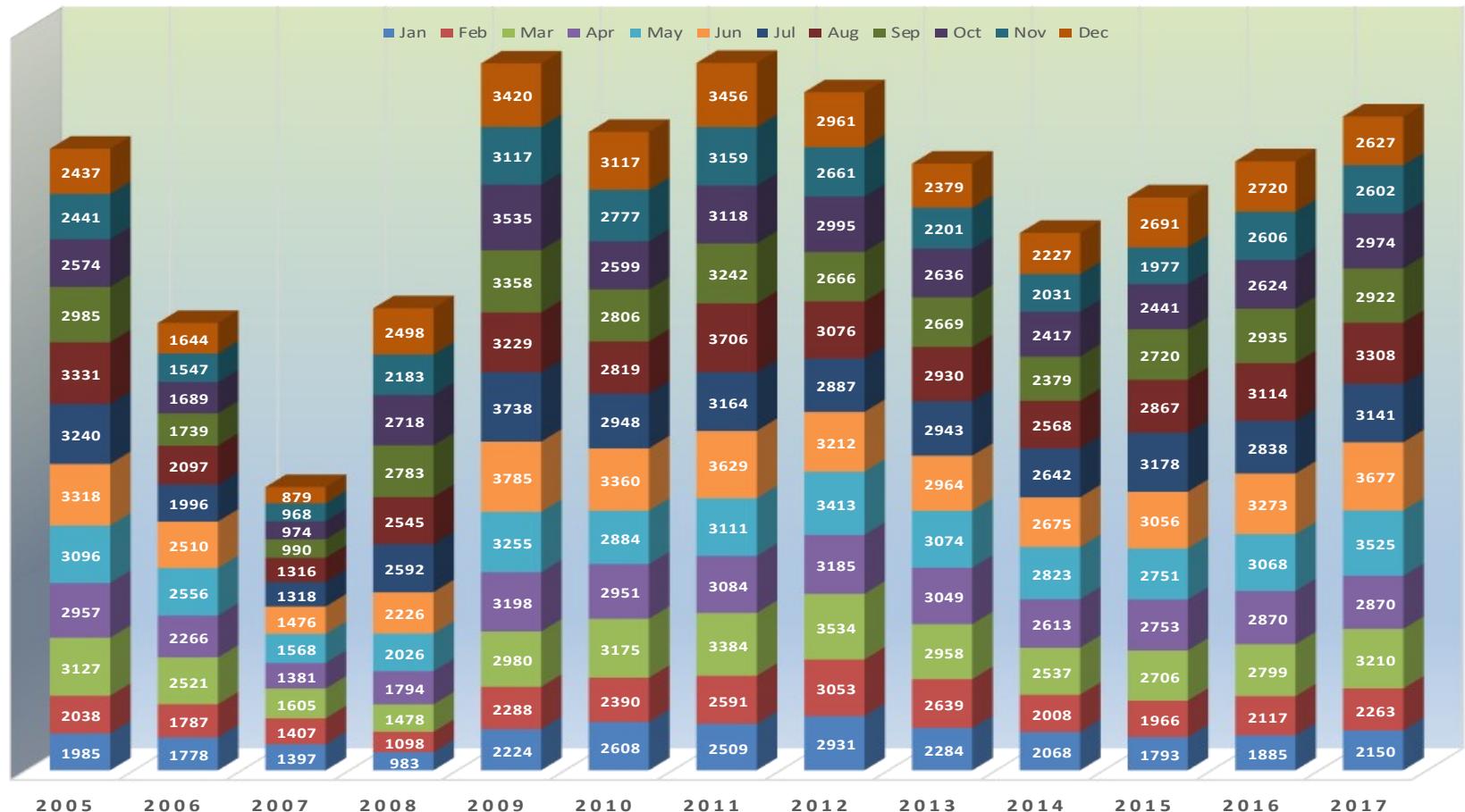
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Las Vegas Market Update - January 2018

SINGLE FAMILY RESIDENTIAL CLOSINGS



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Las Vegas Market Update - January 2018

SFR Closed Sales in Selected Communities - Last Six Months

	Jul	Aug	Sep	Oct	Nov	Dec	Sparklines	Months of Inventory	Ave Days to Sell
Aliante	37	38	20	28	21	25	■■■■■	2	38
Anthem	26	21	16	24	17	24	■■■■■	2	45
Centennial Hills	39	45	50	24	26	29	■■■■■	2	32
Desert/South Shores	32	24	18	26	15	23	■■■■■	2	40
Green Valley	54	46	55	53	36	43	■■■■■	2	44
Green Valley Ranch	22	23	16	9	22	11	■■■■■	3	23
Inspirada	16	19	20	30	11	11	■■■■■	5	97
Iron Mountain Ranch	17	10	9	12	10	9	■■■■■	2	40
Mountains Edge	103	88	66	85	56	57	■■■■■	2	42
Peccole Ranch	18	19	15	16	14	13	■■■■■	2	23
Providence	49	46	58	47	38	41	■■■■■	1	42
Red Rock Country Club	7	5	6	10	5	4	■■■■■	8	66
Rhodes Ranch	25	37	22	30	23	24	■■■■■	3	66
Seven Hills	17	30	21	15	9	20	■■■■■	3	36
Siena (SFR & TWH)	12	14	5	11	9	11	■■■■■	6	73
Silverado Ranch	48	55	57	43	39	33	■■■■■	2	35
Southern Highlands	52	52	50	48	38	47	■■■■■	3	45
Spring Valley	25	25	22	26	33	24	■■■■■	2	30
Summerlin	85	84	75	60	61	50	■■■■■	3	39
Sun City Anthem	27	33	27	33	31	28	■■■■■	3	52
Sun City Summerlin	25	30	38	40	40	34	■■■■■	2	39
The Lakes	27	23	18	13	19	15	■■■■■	3	37
Other Groups									
Boulder City	18	24	10	25	16	16	■■■■■	4	83
Pahrump/Nye	44	52	46	46	36	51	■■■■■	3	46
High Rise Sales	92	83	62	94	80	85	■■■■■	6	88
Luxury Sales (\$1M+)	44	35	35	40	39	46	■■■■■	11	95

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SFR Closed Average Sales Prices in Selected Communities - Last Six Months

	July	August	September	October	November	December	Price Movement
Aliante	294,864	310,232	297,970	298,046	310,467	309,216	— — — — — —
Ant hem	374,858	429,744	354,869	396,720	420,553	426,513	— — — — — —
Centennial Hills	294,259	306,646	318,094	314,457	319,050	374,963	— — — — — —
Desert /South Shores	329,053	344,808	334,978	370,112	364,983	340,648	— — — — — —
Green Valley	327,540	329,148	320,454	323,157	331,959	346,885	— — — — — —
Green Valley Ranch	369,173	397,109	395,131	413,322	345,750	306,973	— — — — — —
Inspirada	361,584	402,236	378,027	396,205	424,470	425,231	— — — — — —
Iron Mountain Ranch	309,070	261,200	254,517	297,917	279,095	338,722	— — — — — —
Mountains Edge	304,245	308,652	307,175	315,382	294,820	311,618	— — — — — —
Peccole Ranch	327,617	314,018	317,054	311,856	310,538	324,485	— — — — — —
Providence	281,460	278,317	300,281	292,129	289,771	291,317	— — — — — —
Red Rock Country Club	902,286	762,422	1,091,833	1,075,697	1,075,697	1,216,250	— — — — — —
Rhodes Ranch	365,467	341,593	337,922	362,050	391,000	358,663	— — — — — —
Seven Hills	586,232	581,771	671,752	561,544	825,667	578,995	— — — — — —
Siena	344,108	394,048	381,700	448,364	402,403	427,000	— — — — — —
Silverado Ranch	299,188	280,259	286,963	280,914	280,416	253,261	— — — — — —
Southern Highlands	389,601	507,001	493,038	599,998	586,131	486,636	— — — — — —
Spring Valley	282,414	269,825	303,803	272,999	297,754	267,680	— — — — — —
Summerlin	615,155	483,146	523,376	507,260	501,881	469,434	— — — — — —
Sun City Ant hem	410,900	417,615	464,163	397,145	432,765	410,725	— — — — — —
Sun City Summerlin	278,770	303,061	364,874	318,167	320,911	324,766	— — — — — —
The Lakes	323,624	316,965	328,594	324,838	329,957	345,387	— — — — — —
Other Groups							
Boulder City	377,639	350,817	314,800	380,471	300,425	444,616	— — — — — —
Pahrump/Nye	203,185	210,060	201,380	212,572	219,212	218,016	— — — — — —
High Rise Sales	390,954	427,496	475,613	362,476	480,586	625,043	— — — — — —
Luxury Sales (\$1M+)	1,829,818	1,487,683	1,882,257	2,063,120	1,875,544	1,940,647	— — — — — —

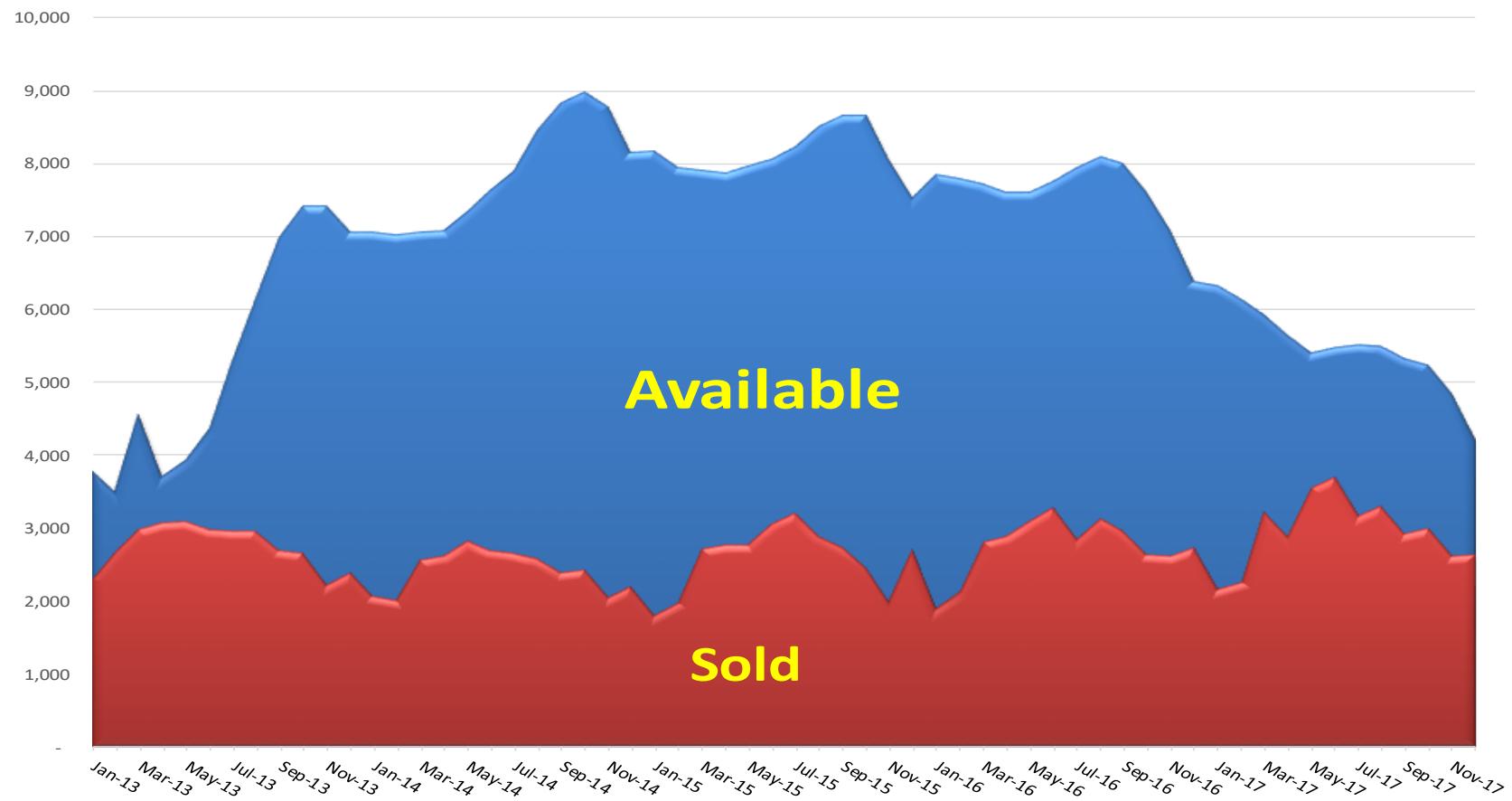
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Single Family Residences (SFR)



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Residential Listings Taken vs Listings Sold



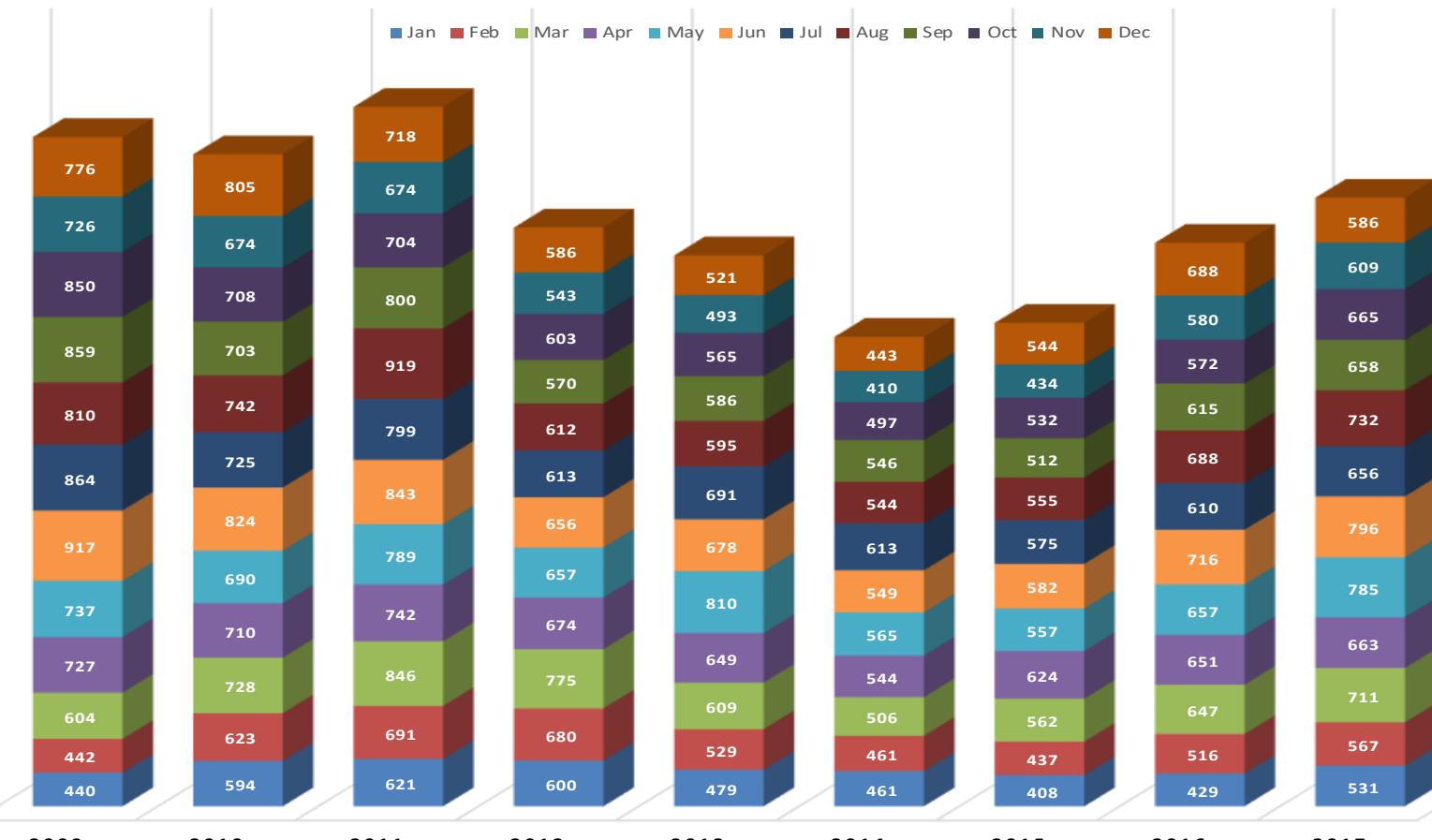
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CONDO / TOWNHOME CLOSINGS



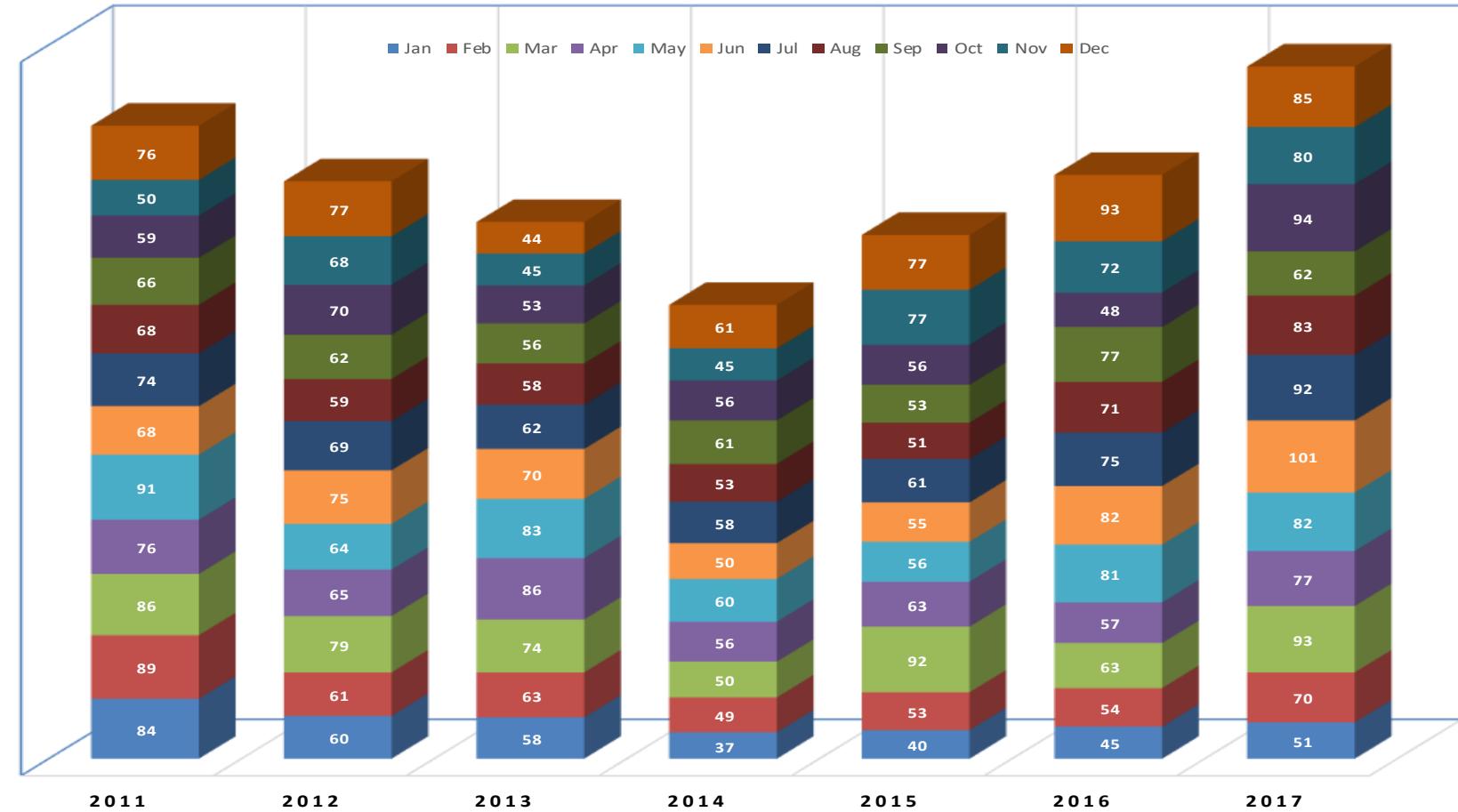
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VERTICAL / HI-RISE CLOSINGS



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Greater Las Vegas Luxury Sales \$1,000,000 and Over

■ Jan ■ Feb ■ Mar ■ Apr ■ May ■ Jun ■ Jul ■ Aug ■ Sep ■ Oct ■ Nov ■ Dec



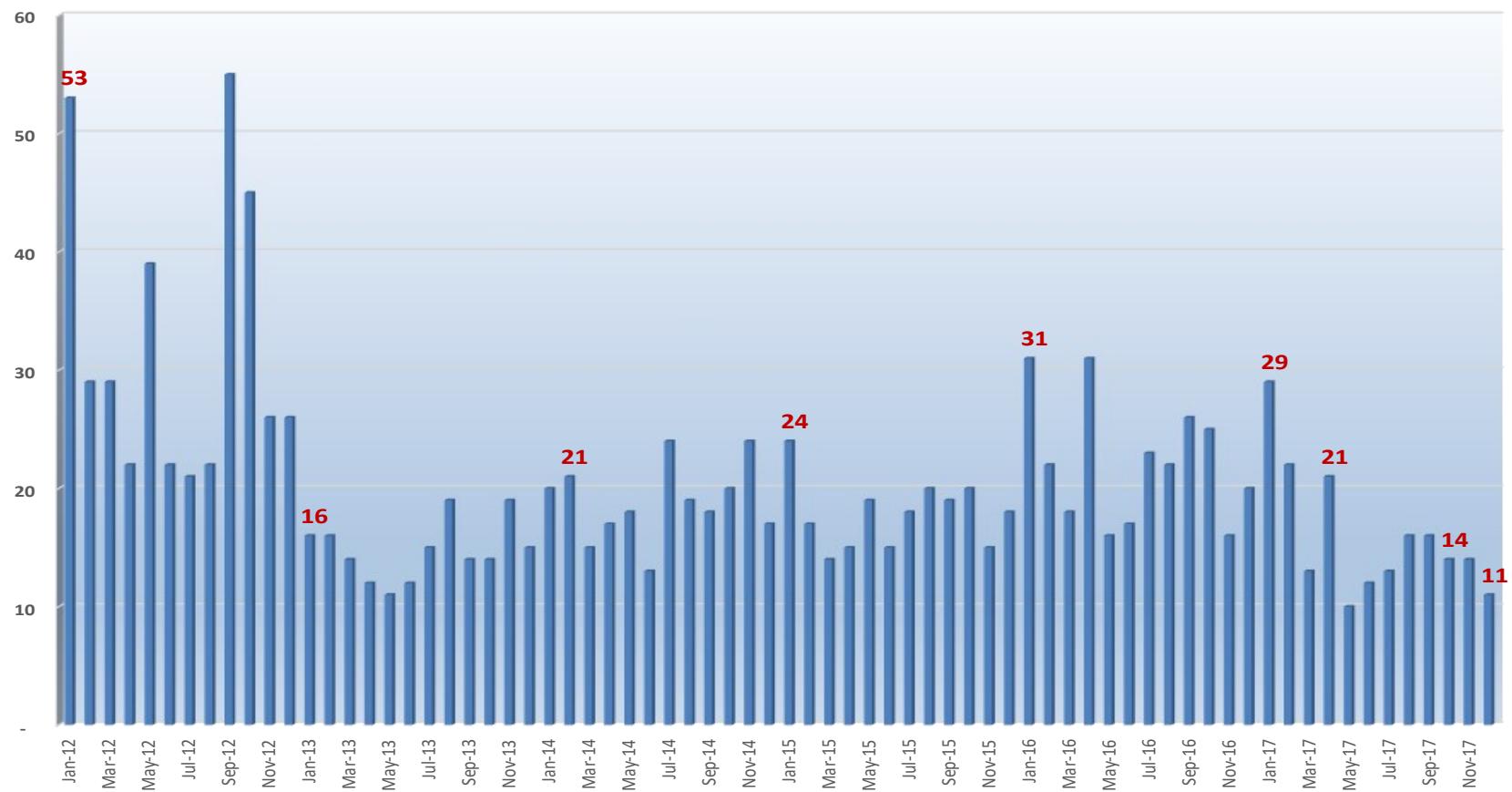
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Luxury Market - \$1,000,000 and Over Months of Inventory



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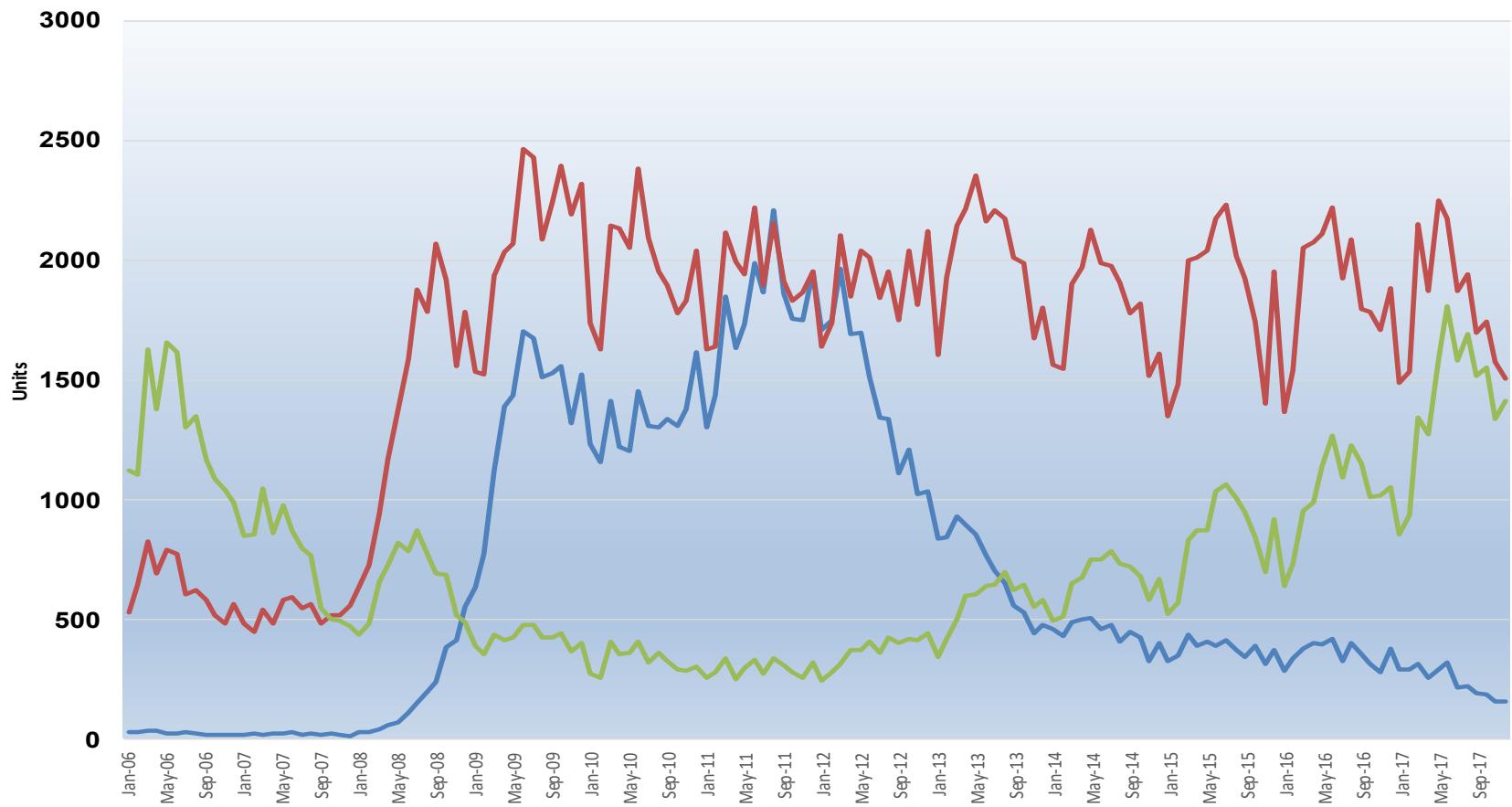


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Closed Units By Price Point

— 0-100K — 100-250K — 250-500K



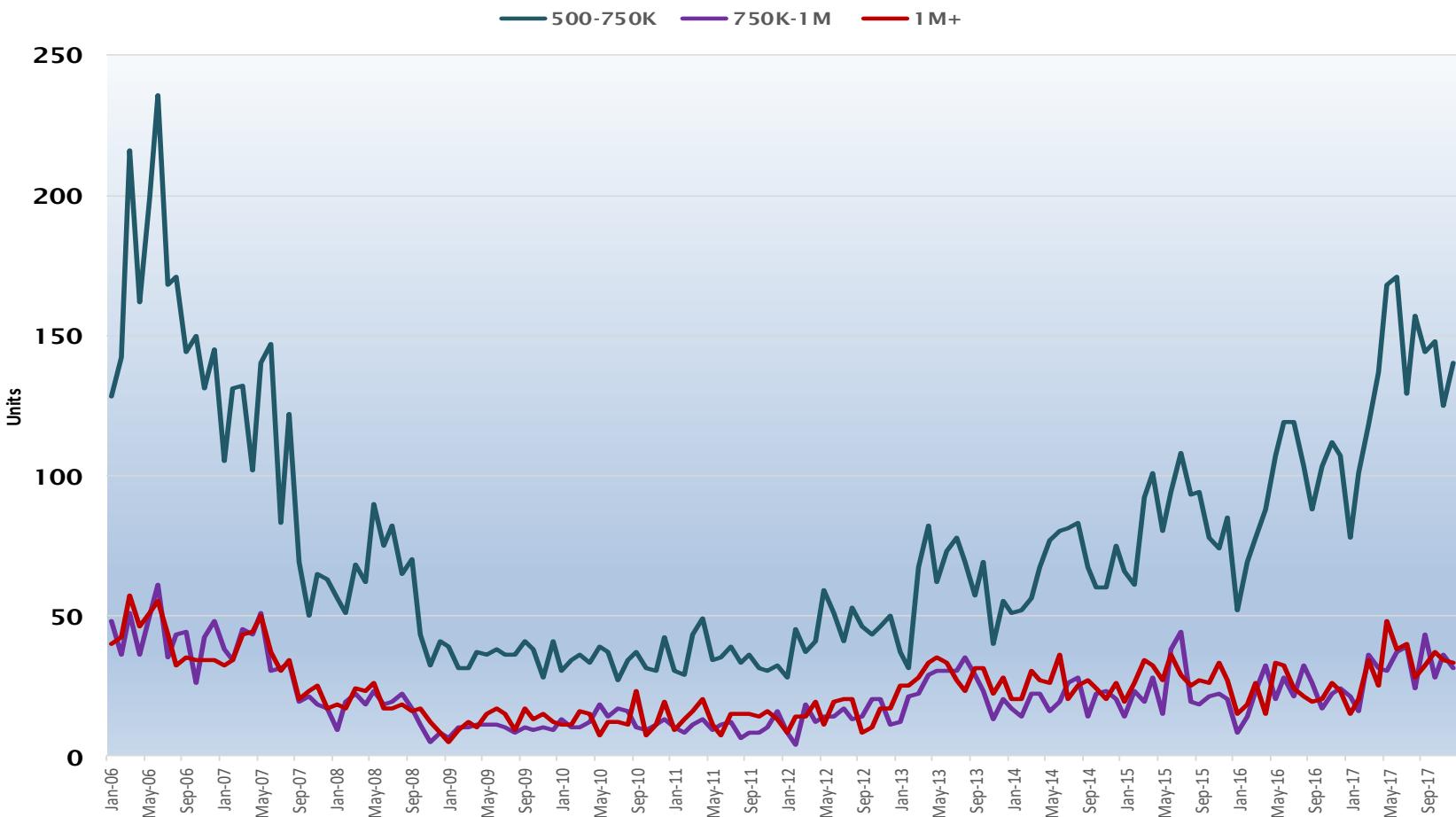
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Closed Units By Price Point



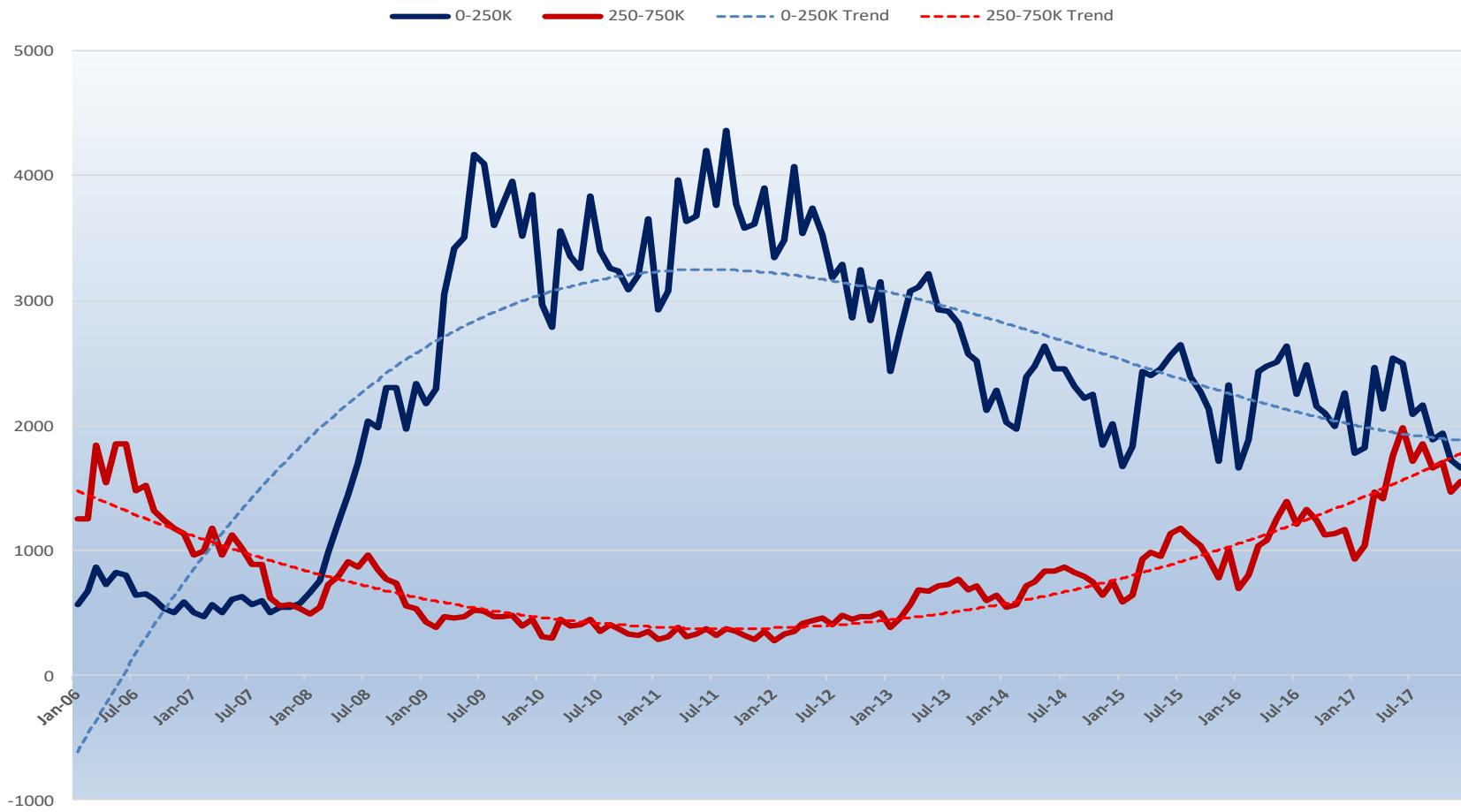
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Residential Closed Units Trend by Price Point



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