



# EQUITY TITLE OF NEVADA

## Las Vegas Market Update - June 2018

### Greater Las Vegas Snapshot by Sale Type

	Available Units	Pending Units	Last Month's Sold Units	Median List Price	Average List Price	Median Sold Price	Average Sold Price	Months of Inventory	30 Day Absorption Rate	Average DOM
SFR	4,547	4,637	3,144	385,000	623,775	295,000	340,690	1.4	69.1%	30
CON/TWH	899	1,084	750	162,500	197,532	1,660,000	169,457	1.2	83.4%	23
<i>Total Residential</i>	5,446	5,721	3,894	234,900	298,401	210,000	243,786	1.4	71.5%	55
Hi-Rise	376	132	86	425,000	782,646	303,000	333,271	5.4	22.9%	61
Multiple Dwelling	76	63	46	27,000	315,018	276,750	268,793	1.7	60.5%	40
Vacant Land	2,235	215	128	69,000	349,619	55,000	183,143	17.5	5.7%	204
	Available Units	Pending Units	YTD Sold Units	Median List Price	Average List Price	Median Sold Price	Average Sold Price	Months of Inventory	Absorption Rate	Average DOM
Luxury Sales (RES & VER) \$1M+	500	96	200	1,775,000	2,634,753	1,350,000	1,824,407	13	5.7%	91

This data includes all GLVAR listings and sales within the Greater Las Vegas market area.

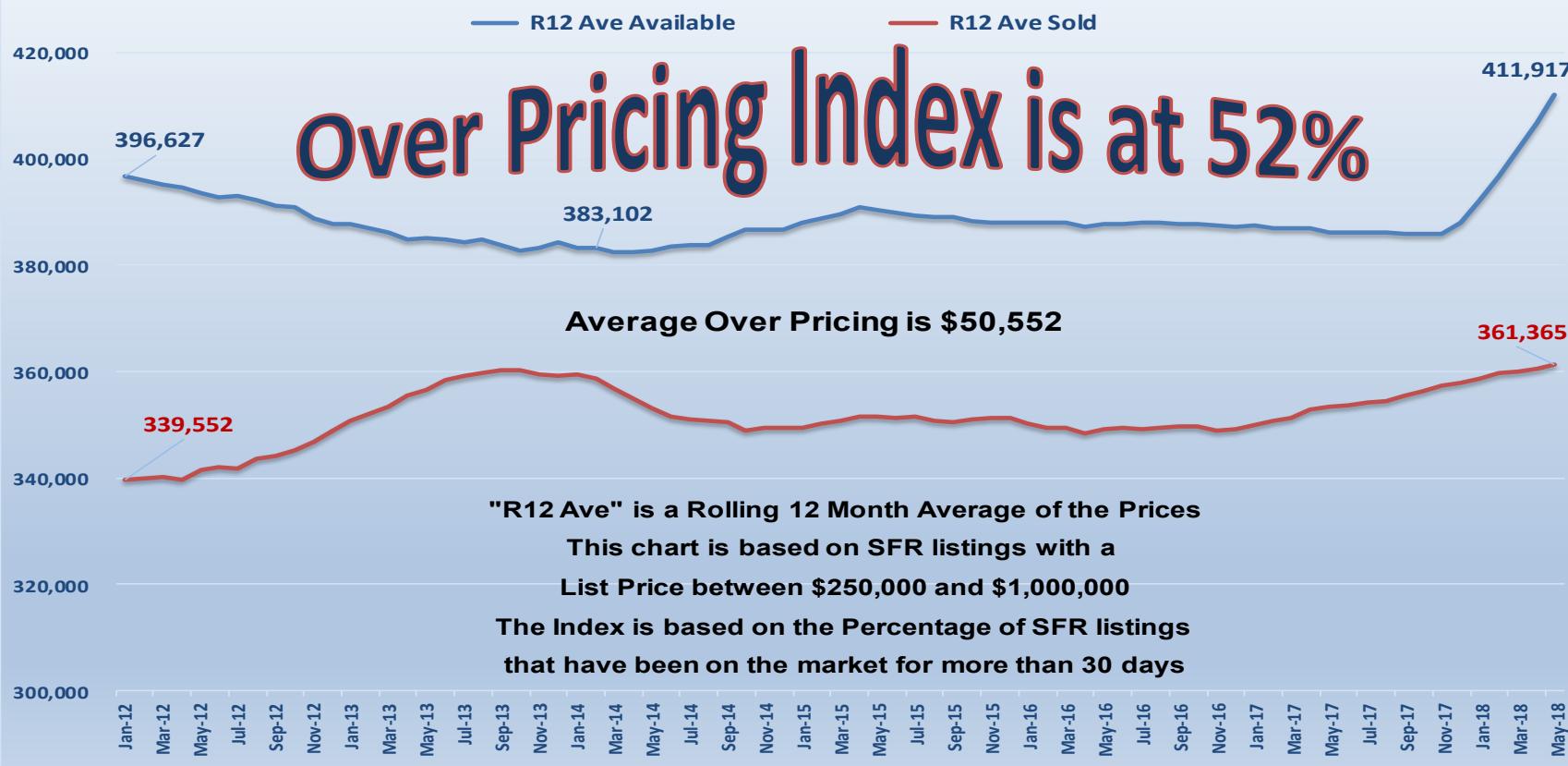
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## Las Vegas Market Update - June 2018

### Greater Las Vegas SFR Average List vs Closed Sale Prices



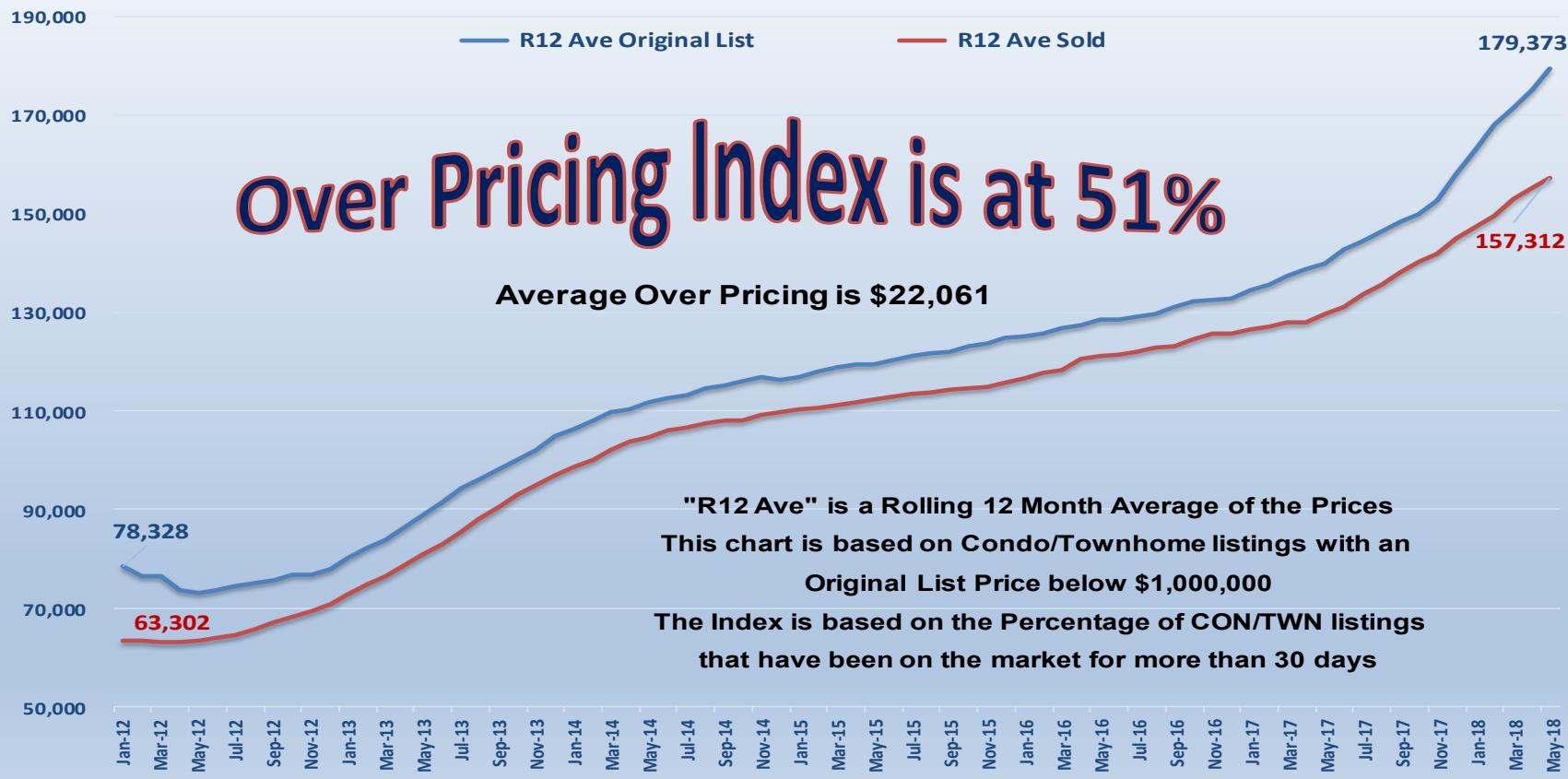
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## Las Vegas Market Update - June 2018

### Greater Las Vegas CON/TWN Average Original List vs Closed Sale Prices



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## Las Vegas Market Update - June 2018

### SFR Closed Sales in Selected Communities - Last Six Months

	Dec	Jan 2018	Feb	Mar	Apr	May	Sparklines	Months of Inventory	Ave Days to Sell
Aliante	25	23	17	32	29	27	-----■■■■■	2	27
Anthem	24	12	12	23	19	19	■■■■■■■■■■■■	2	33
Centennial Hills	29	21	20	35	30	31	■■■■■■■■■■■■	2	17
Desert/South Shores	23	10	21	21	23	29	■■■■■■■■■■■■	1	27
Green Valley	43	42	35	61	40	51	-----■■■■■	2	27
Green Valley Ranch	11	10	17	20	17	28	-----■■■■■	1	20
Inspirada	11	13	13	26	37	23	-----■■■■■	2	33
Iron Mountain Ranch	9	9	7	11	11	17	-----■■■■■	1	31
Mountains Edge	57	50	51	80	71	80	-----■■■■■■■■■■■■	2	24
Peccole Ranch	13	9	10	19	13	14	-----■■■■■	1	26
Providence	41	30	38	43	39	51	-----■■■■■	1	20
Red Rock Country Club	4	4	7	10	6	12	-----■■■■■	3	44
Rhodes Ranch	24	17	11	26	24	36	-----■■■■■	2	52
Seven Hills	20	17	17	16	15	14	-----■■■■■	4	34
Siena (SFR & TWH)	11	16	14	26	15	14	-----■■■■■	4	95
Silverado Ranch	33	31	26	34	50	46	-----■■■■■	1	24
Silverstone Ranch	7	6	7	7	9	15	-----■■■■■	1	72
Southern Highlands	47	32	38	37	51	60	-----■■■■■	2	25
Spring Valley	24	24	16	18	35	38	-----■■■■■	2	28
Summerlin	50	40	39	67	70	73	-----■■■■■■■■■■■■	2	31
Sun City Anthem	28	25	26	35	40	44	-----■■■■■	2	39
Sun City Summerlin	34	29	44	40	30	29	-----■■■■■	2	33
The Lakes	15	14	15	19	18	12	-----■■■■■	4	37
<b>Other Groups</b>									
Boulder City	16	13	10	23	17	28	-----■■■■■	3	61
Pahrump/Nye	51	50	47	52	55	53	-----■■■■■	3	52
High Rise Sales	85	64	78	90	86	86	-----■■■■■	5	61
Luxury Sales (\$1M+)	46	25	51	46	37	44	-----■■■■■	13	63

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## Las Vegas Market Update - June 2018

### SFR Closed Average Sales Prices in Selected Communities - Last Six Months

	December	January 2018	February	March	April	May	Price Movement
<b>Aliante</b>	<b>309,216</b>	<b>317,300</b>	<b>312,141</b>	<b>334,667</b>	<b>363,514</b>	<b>365,232</b>	
<b>Anthem</b>	<b>426,513</b>	<b>427,833</b>	<b>379,942</b>	<b>415,641</b>	<b>421,192</b>	<b>409,711</b>	
<b>Centennial Hills</b>	<b>374,963</b>	<b>311,114</b>	<b>331,323</b>	<b>314,114</b>	<b>364,592</b>	<b>355,383</b>	
<b>Desert/South Shores</b>	<b>340,648</b>	<b>310,989</b>	<b>410,630</b>	<b>362,829</b>	<b>368,498</b>	<b>399,475</b>	
<b>Green Valley</b>	<b>346,885</b>	<b>370,512</b>	<b>412,891</b>	<b>345,843</b>	<b>396,085</b>	<b>405,947</b>	
<b>Green Valley Ranch</b>	<b>306,973</b>	<b>434,200</b>	<b>404,971</b>	<b>405,496</b>	<b>430,253</b>	<b>426,800</b>	
<b>Inspirada</b>	<b>425,231</b>	<b>440,511</b>	<b>371,935</b>	<b>403,043</b>	<b>430,503</b>	<b>377,319</b>	
<b>Iron Mountain Ranch</b>	<b>338,722</b>	<b>261,822</b>	<b>261,500</b>	<b>302,590</b>	<b>345,460</b>	<b>366,794</b>	
<b>Mountains Edge</b>	<b>311,618</b>	<b>311,822</b>	<b>313,489</b>	<b>315,927</b>	<b>327,945</b>	<b>340,102</b>	
<b>Peccole Ranch</b>	<b>324,485</b>	<b>335,722</b>	<b>330,199</b>	<b>341,184</b>	<b>323,697</b>	<b>354,171</b>	
<b>Providence</b>	<b>291,317</b>	<b>299,256</b>	<b>307,628</b>	<b>310,823</b>	<b>320,107</b>	<b>310,865</b>	
<b>Red Rock Country Club</b>	<b>1,216,250</b>	<b>1,100,000</b>	<b>1,490,000</b>	<b>1,348,300</b>	<b>728,333</b>	<b>1,068,869</b>	
<b>Rhodes Ranch</b>	<b>358,663</b>	<b>349,829</b>	<b>364,715</b>	<b>388,861</b>	<b>447,280</b>	<b>376,308</b>	
<b>Seven Hills</b>	<b>578,995</b>	<b>639,641</b>	<b>647,618</b>	<b>601,784</b>	<b>465,900</b>	<b>472,293</b>	
<b>Siena</b>	<b>427,000</b>	<b>504,154</b>	<b>495,855</b>	<b>445,654</b>	<b>550,445</b>	<b>429,357</b>	
<b>Silverado Ranch</b>	<b>253,261</b>	<b>293,097</b>	<b>301,917</b>	<b>302,435</b>	<b>300,152</b>	<b>325,191</b>	
<b>Silverstone Ranch</b>	<b>363,357</b>	<b>287,698</b>	<b>309,000</b>	<b>337,929</b>	<b>326,333</b>	<b>356,273</b>	
<b>Southern Highlands</b>	<b>486,636</b>	<b>517,648</b>	<b>819,786</b>	<b>442,603</b>	<b>419,301</b>	<b>514,529</b>	
<b>Spring Valley</b>	<b>267,680</b>	<b>276,010</b>	<b>267,094</b>	<b>262,417</b>	<b>293,308</b>	<b>308,978</b>	
<b>Summerlin</b>	<b>469,434</b>	<b>517,523</b>	<b>455,992</b>	<b>845,897</b>	<b>547,365</b>	<b>489,646</b>	
<b>Sun City Anthem</b>	<b>410,725</b>	<b>416,893</b>	<b>416,823</b>	<b>390,997</b>	<b>428,486</b>	<b>416,116</b>	
<b>Sun City Summerlin</b>	<b>324,766</b>	<b>335,193</b>	<b>302,522</b>	<b>371,135</b>	<b>326,915</b>	<b>372,425</b>	
<b>The Lakes</b>	<b>345,387</b>	<b>467,114</b>	<b>372,950</b>	<b>344,394</b>	<b>340,556</b>	<b>441,667</b>	
<b>Other Groups</b>							
<b>Boulder City</b>	<b>444,616</b>	<b>344,154</b>	<b>364,350</b>	<b>316,278</b>	<b>384,282</b>	<b>443,557</b>	
<b>Pahrump/Nye</b>	<b>218,016</b>	<b>206,323</b>	<b>214,400</b>	<b>212,194</b>	<b>251,978</b>	<b>252,549</b>	
<b>High Rise Sales</b>	<b>625,043</b>	<b>533,857</b>	<b>665,591</b>	<b>431,462</b>	<b>413,419</b>	<b>352,070</b>	
<b>Luxury Sales (\$1M+)</b>	<b>1,940,647</b>	<b>1,895,827</b>	<b>1,975,000</b>	<b>2,073,490</b>	<b>1,664,883</b>	<b>1,546,106</b>	

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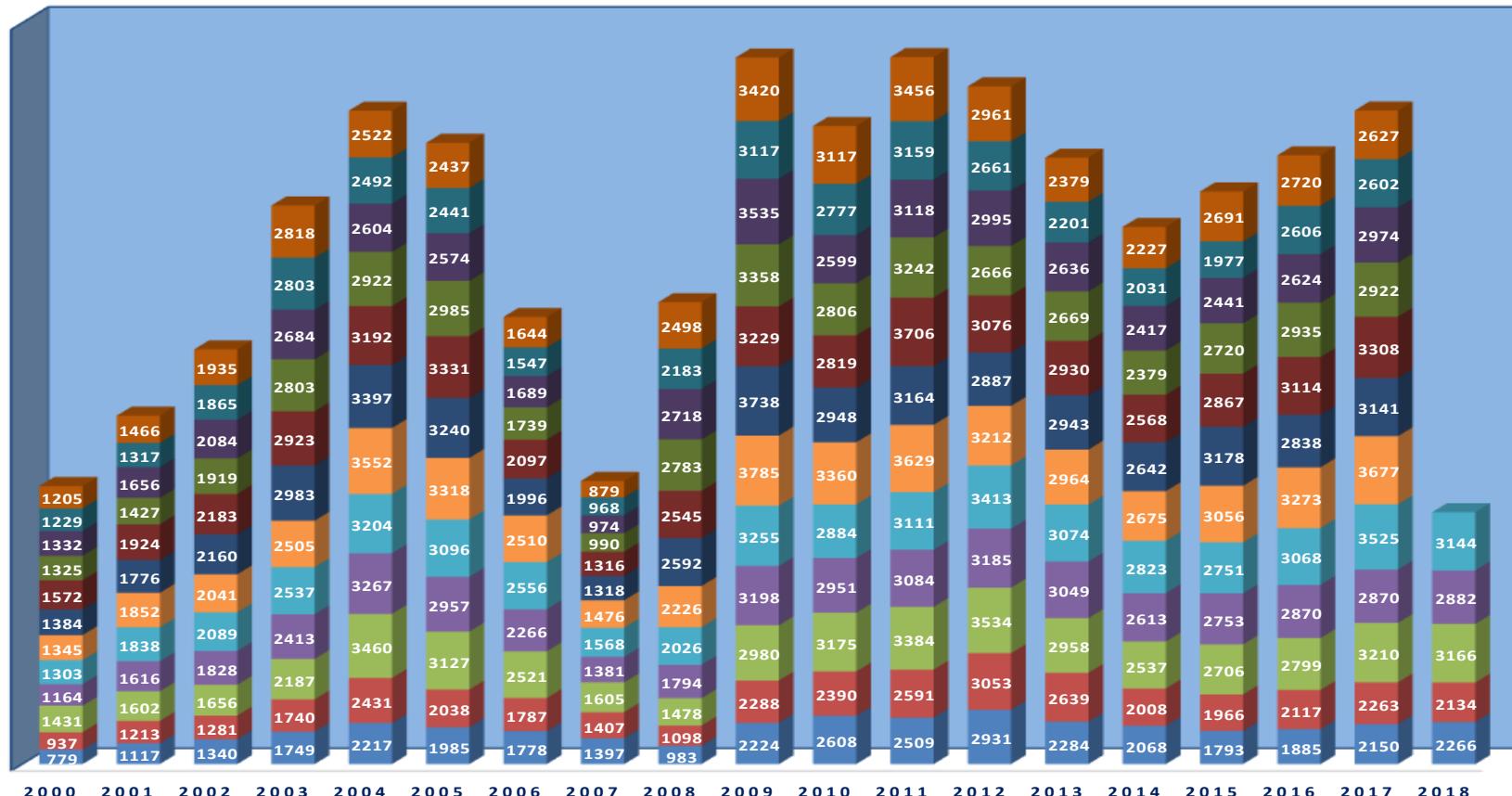


# EQUITY TITLE OF NEVADA

## Las Vegas Market Update - June 2018

### SINGLE FAMILY RESIDENTIAL CLOSINGS

■ Jan ■ Feb ■ Mar ■ Apr ■ May ■ Jun ■ Jul ■ Aug ■ Sep ■ Oct ■ Nov ■ Dec



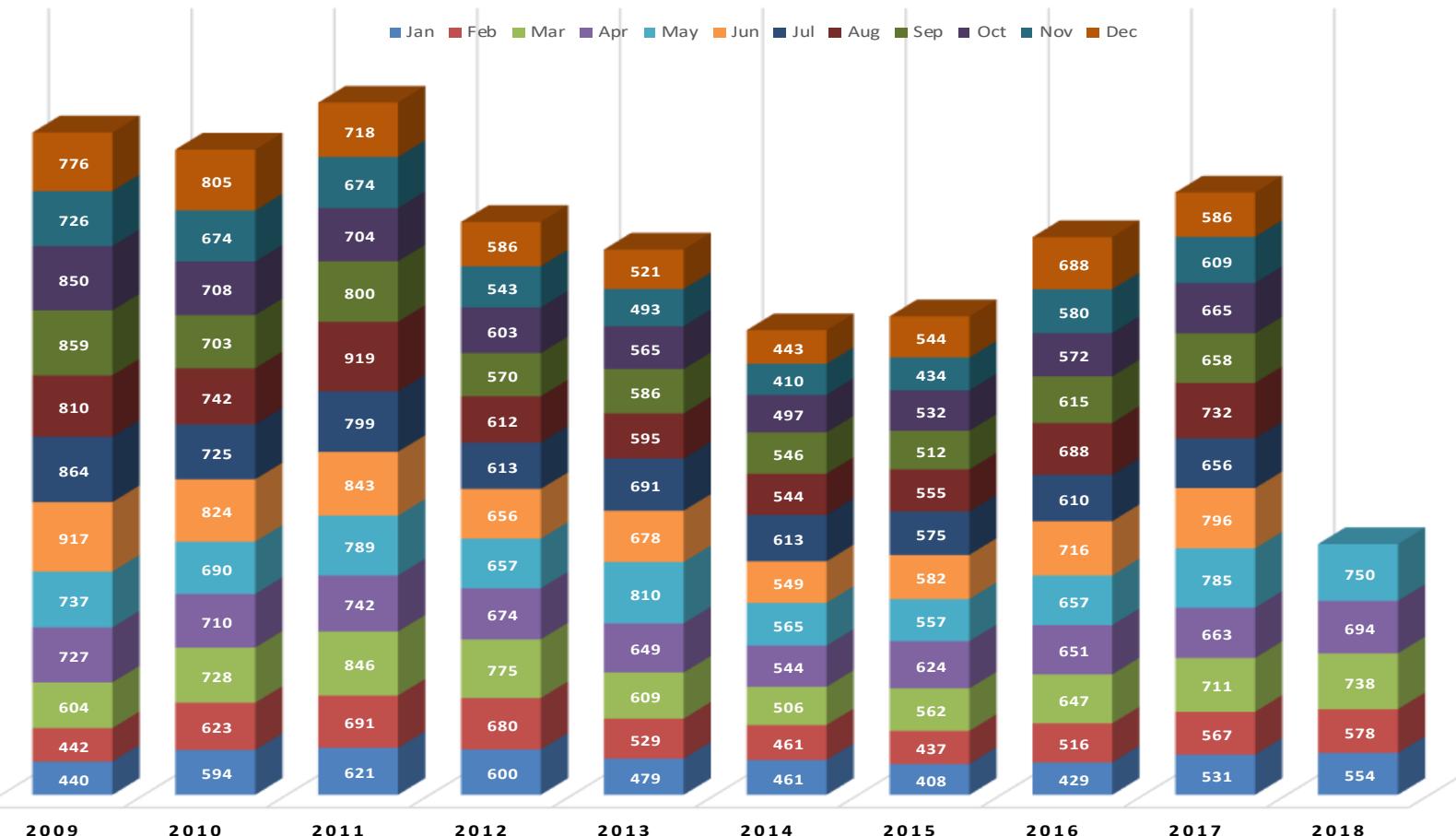
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## Las Vegas Market Update - June 2018

### CONDO / TOWNHOME CLOSINGS



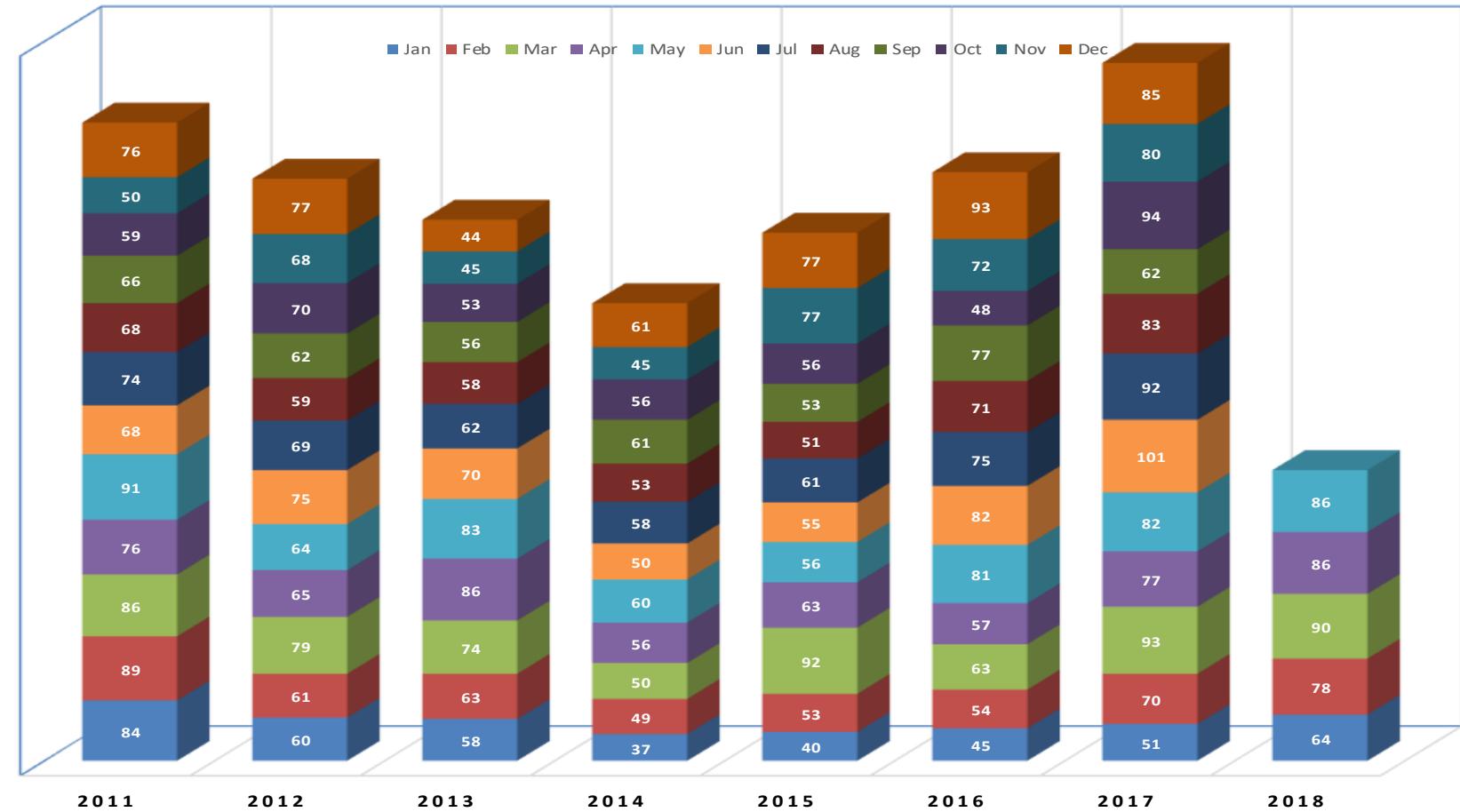
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### Vertical / Hi-Rise Closings



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## Las Vegas Market Update - June 2018

### Greater Las Vegas Luxury Sales \$1,000,000 and Over

■ Jan ■ Feb ■ Mar ■ Apr ■ May ■ Jun ■ Jul ■ Aug ■ Sep ■ Oct ■ Nov ■ Dec



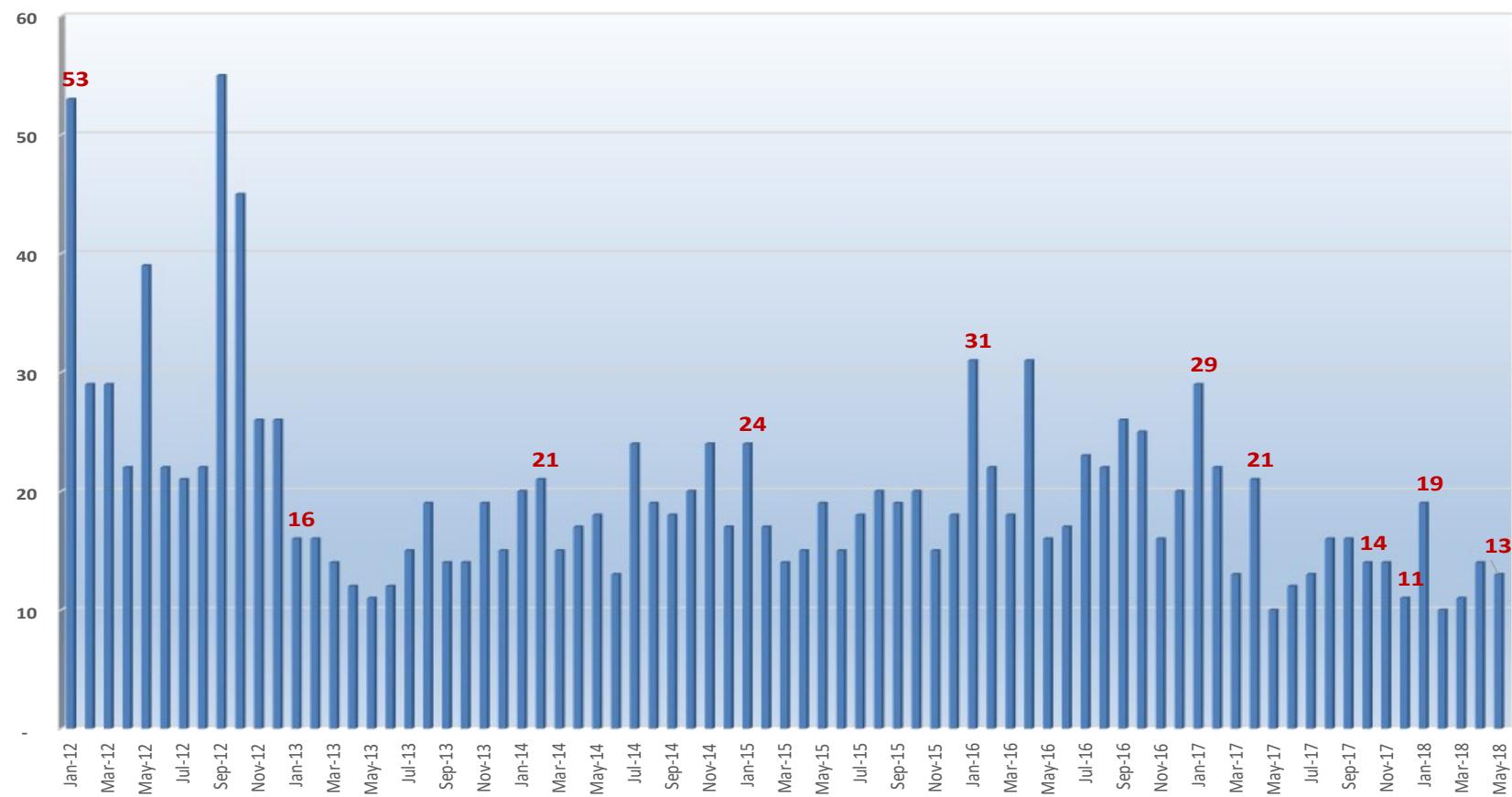
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## Las Vegas Market Update - June 2018

### Luxury Market - \$1,000,000 and Over Months of Inventory



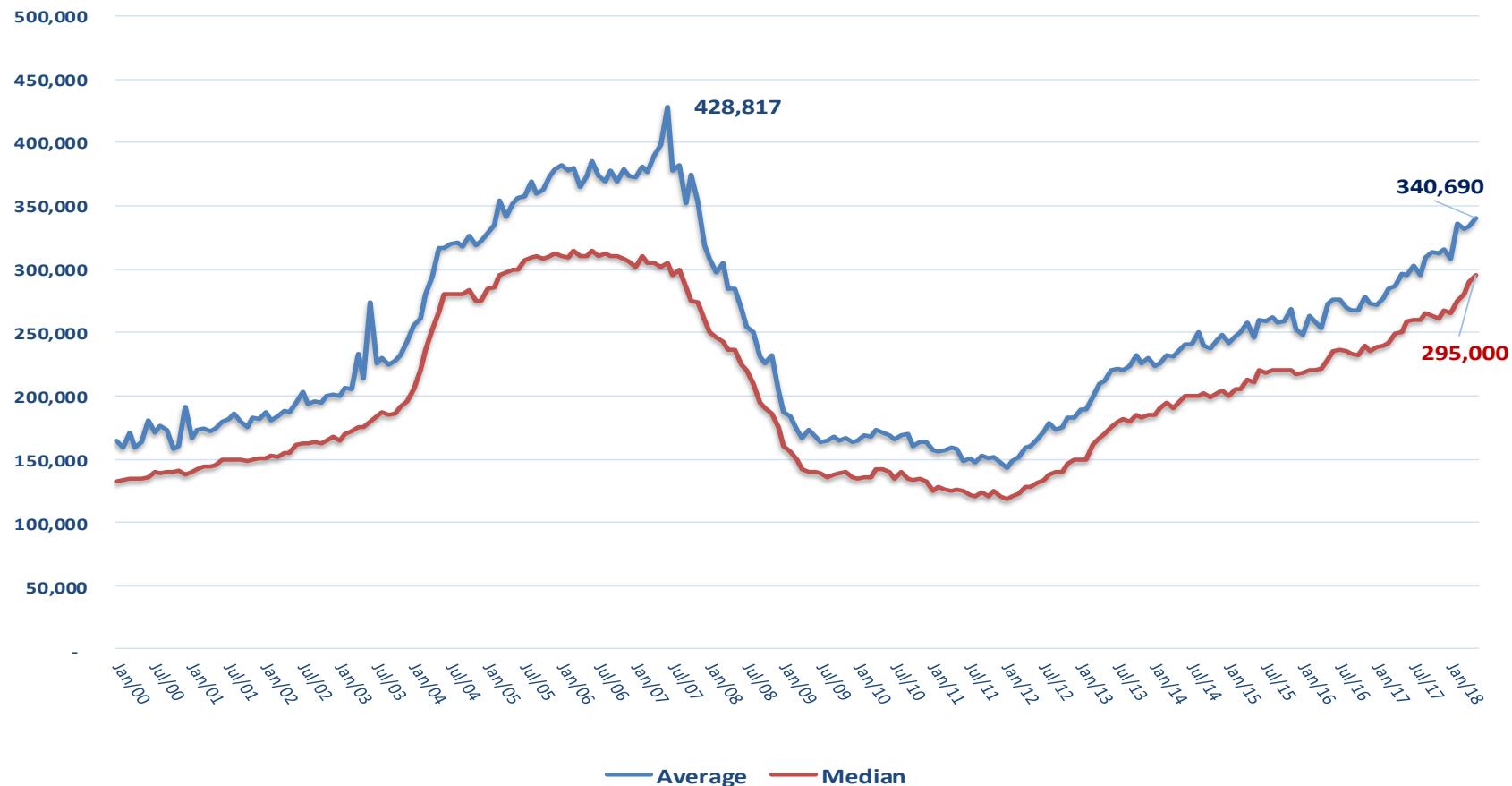
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## Las Vegas Market Update - June 2018

### SFR Market Prices



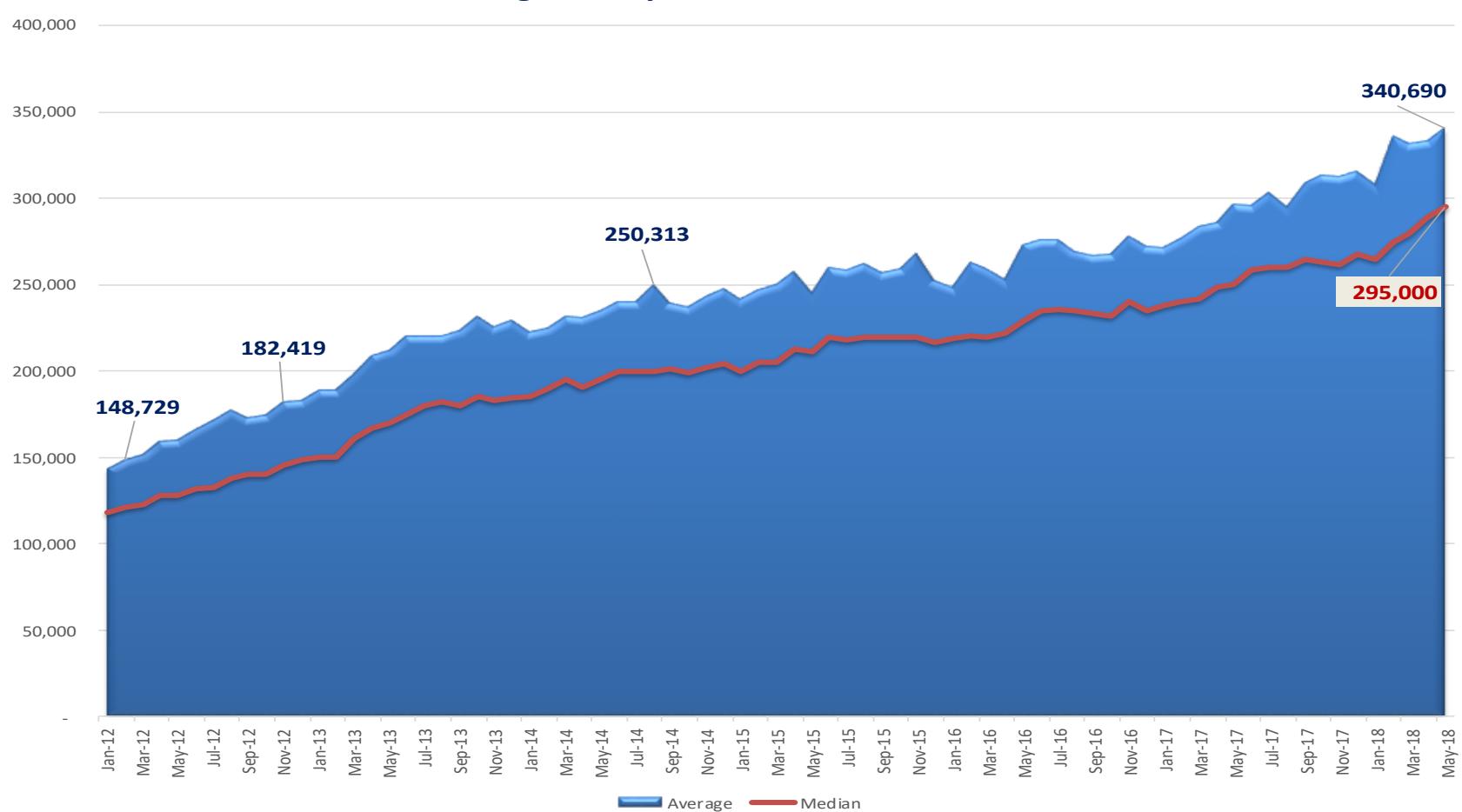
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## Las Vegas Market Update - June 2018

Single Family Residential Price Trend

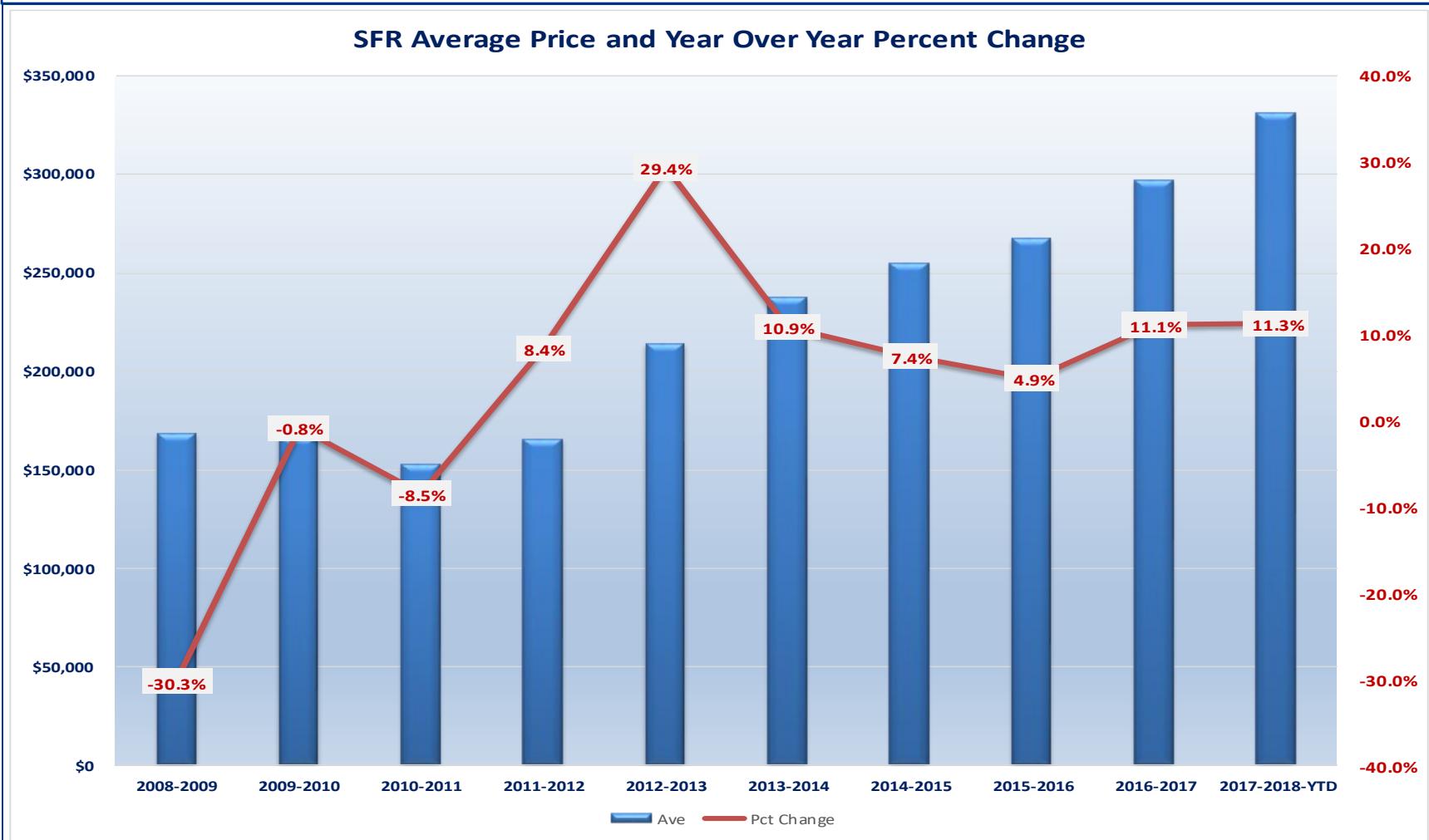


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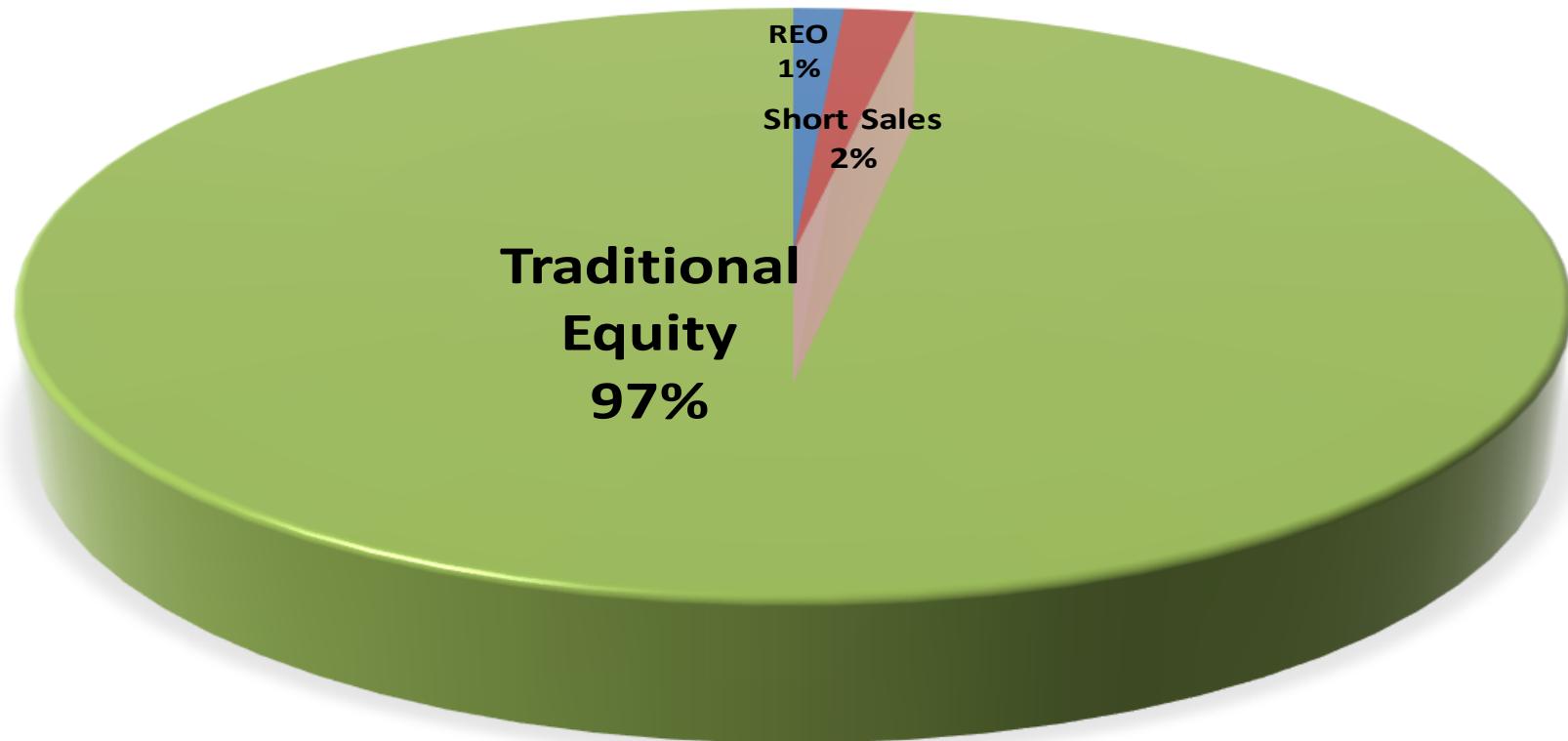
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## Las Vegas Market Update - June 2018

### Last Month's Closings by Type



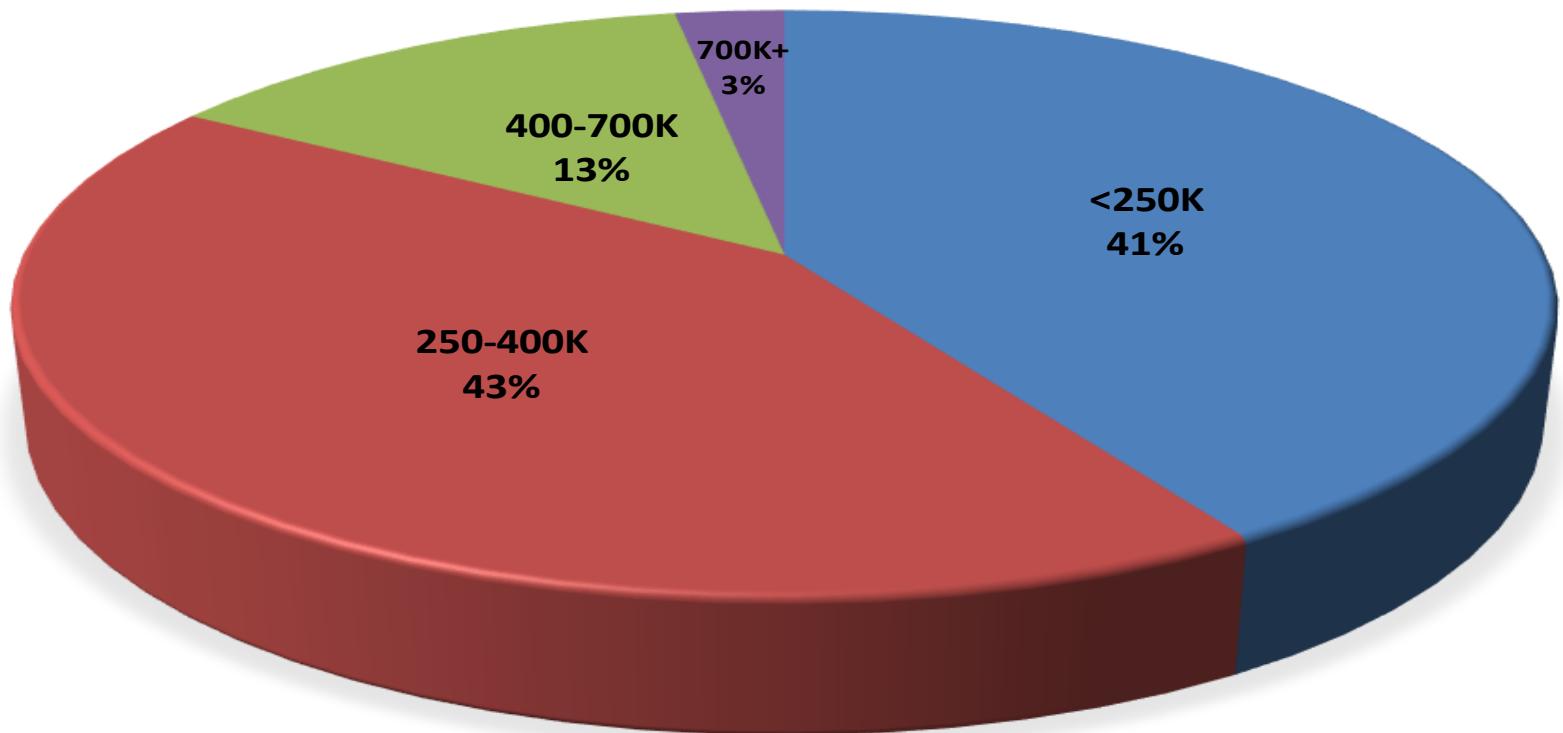
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## Las Vegas Market Update - June 2018

### Closed Units by Price Point



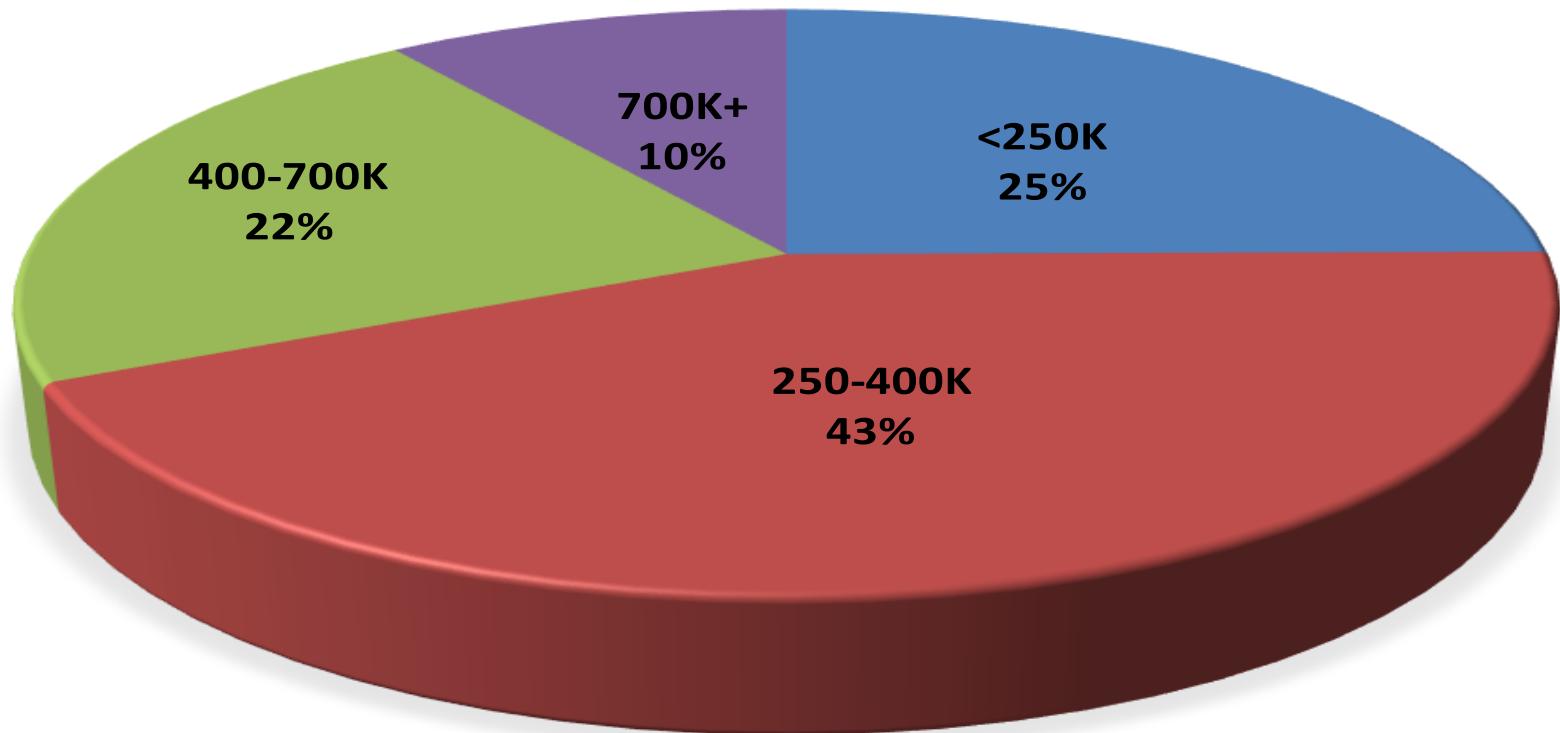
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## Las Vegas Market Update - June 2018

### CLOSED VOLUME BY PRICE POINT



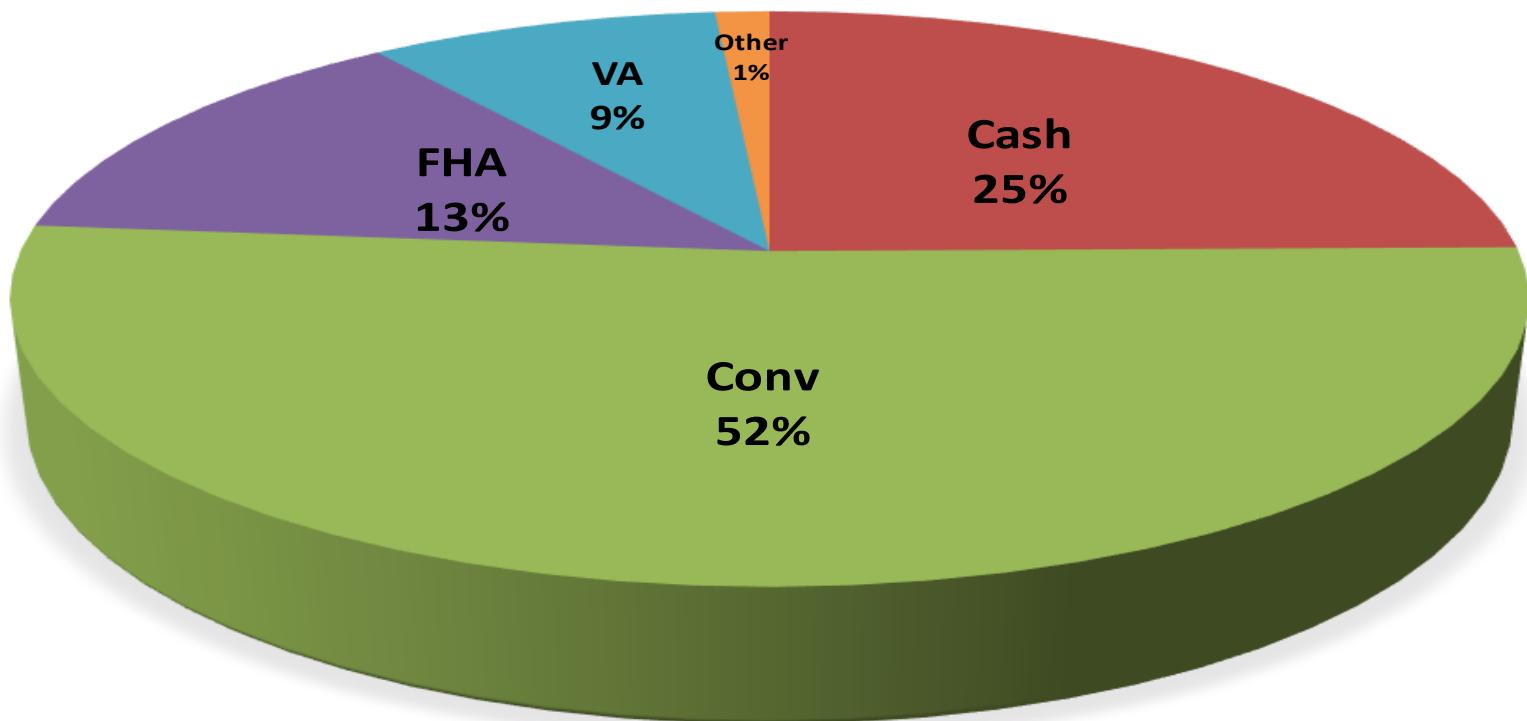
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## Las Vegas Market Update - June 2018

### Last Month's Closings by Sold Terms



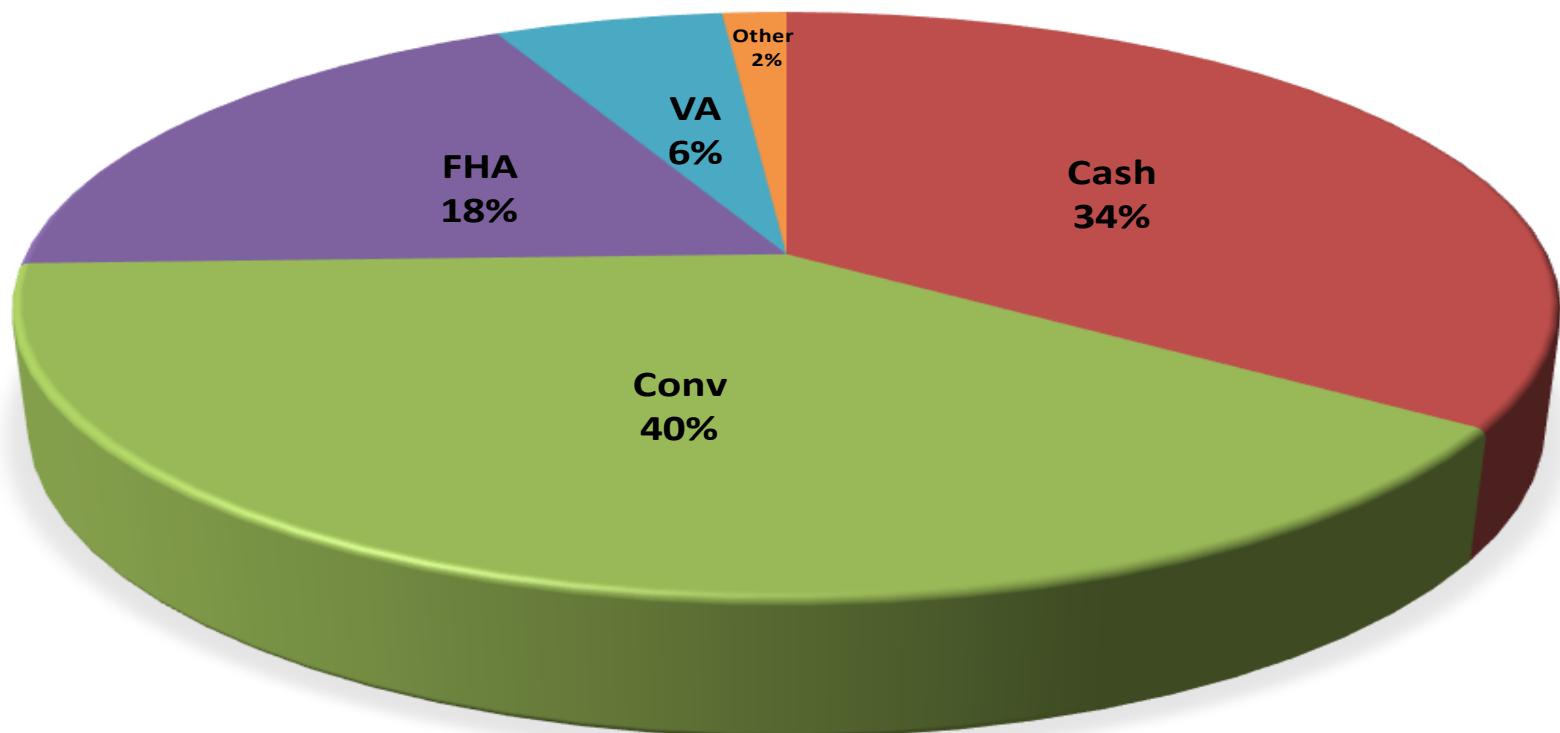
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## Las Vegas Market Update - June 2018

**Closings By Sold Terms**  
**Closings Less Than \$250,000**



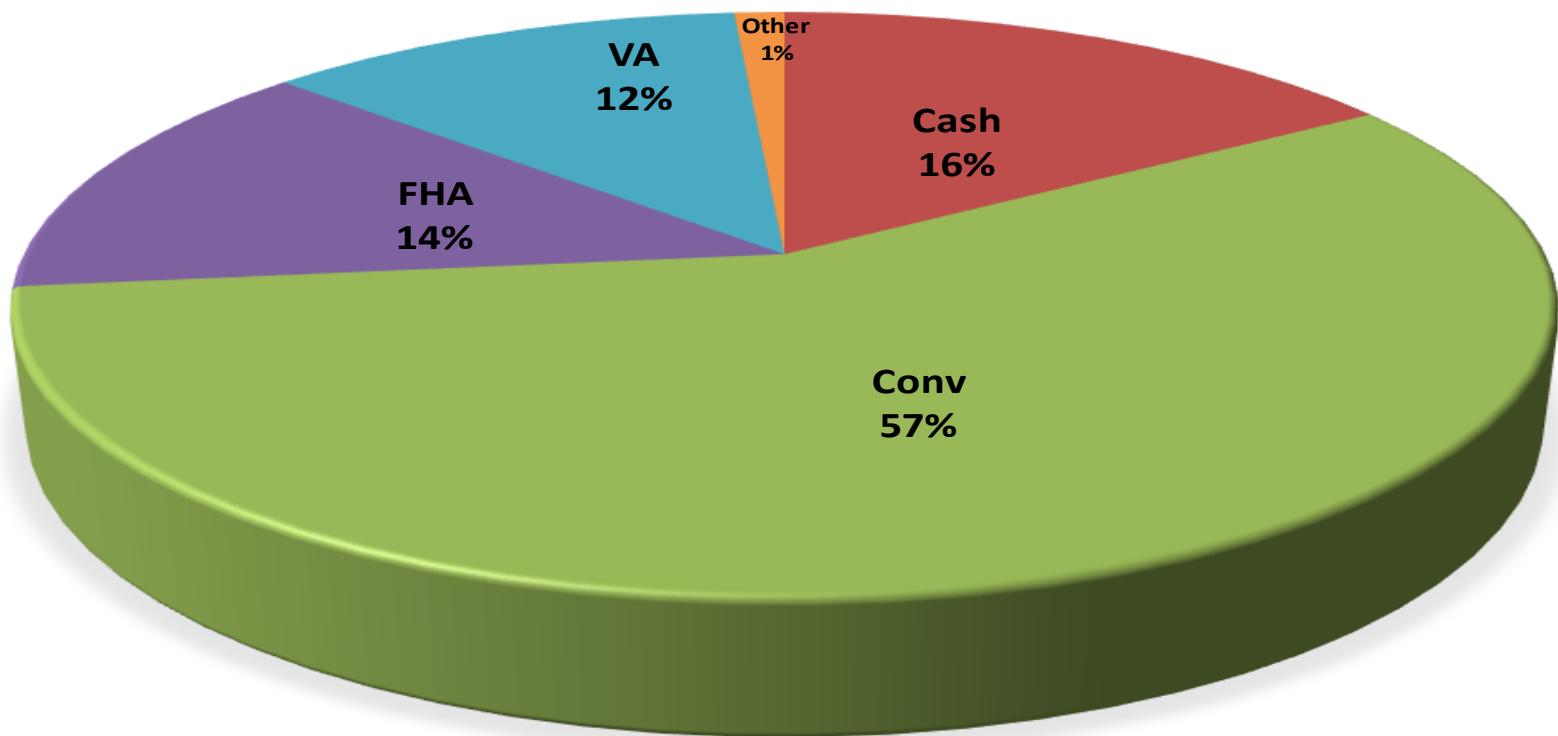
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## Las Vegas Market Update - June 2018

**Closings By Sold Terms**  
**Closings Between \$250,000 and \$400,000**

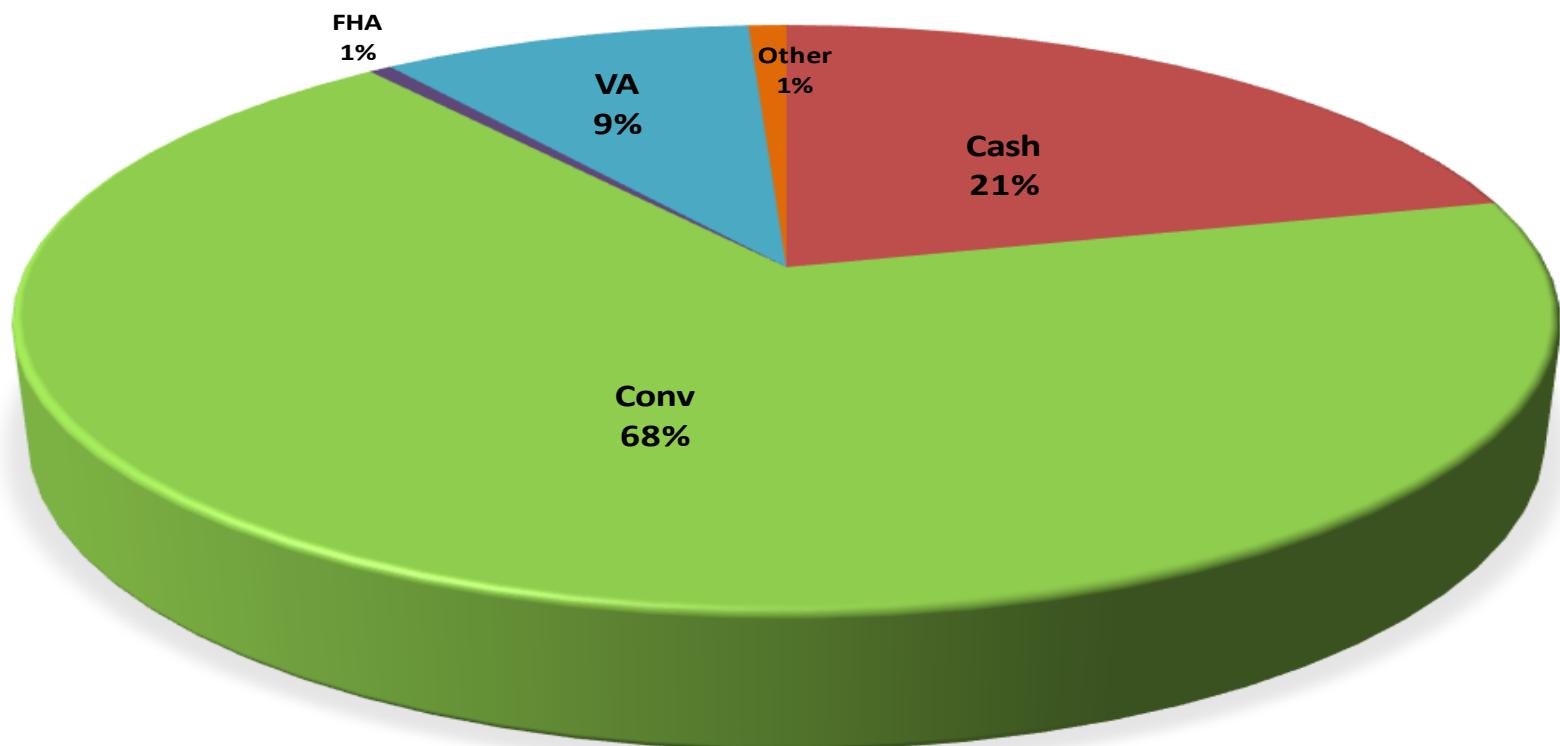




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## Las Vegas Market Update - June 2018

### Closings By Sold Terms Closings Between \$400,000 and \$700,000

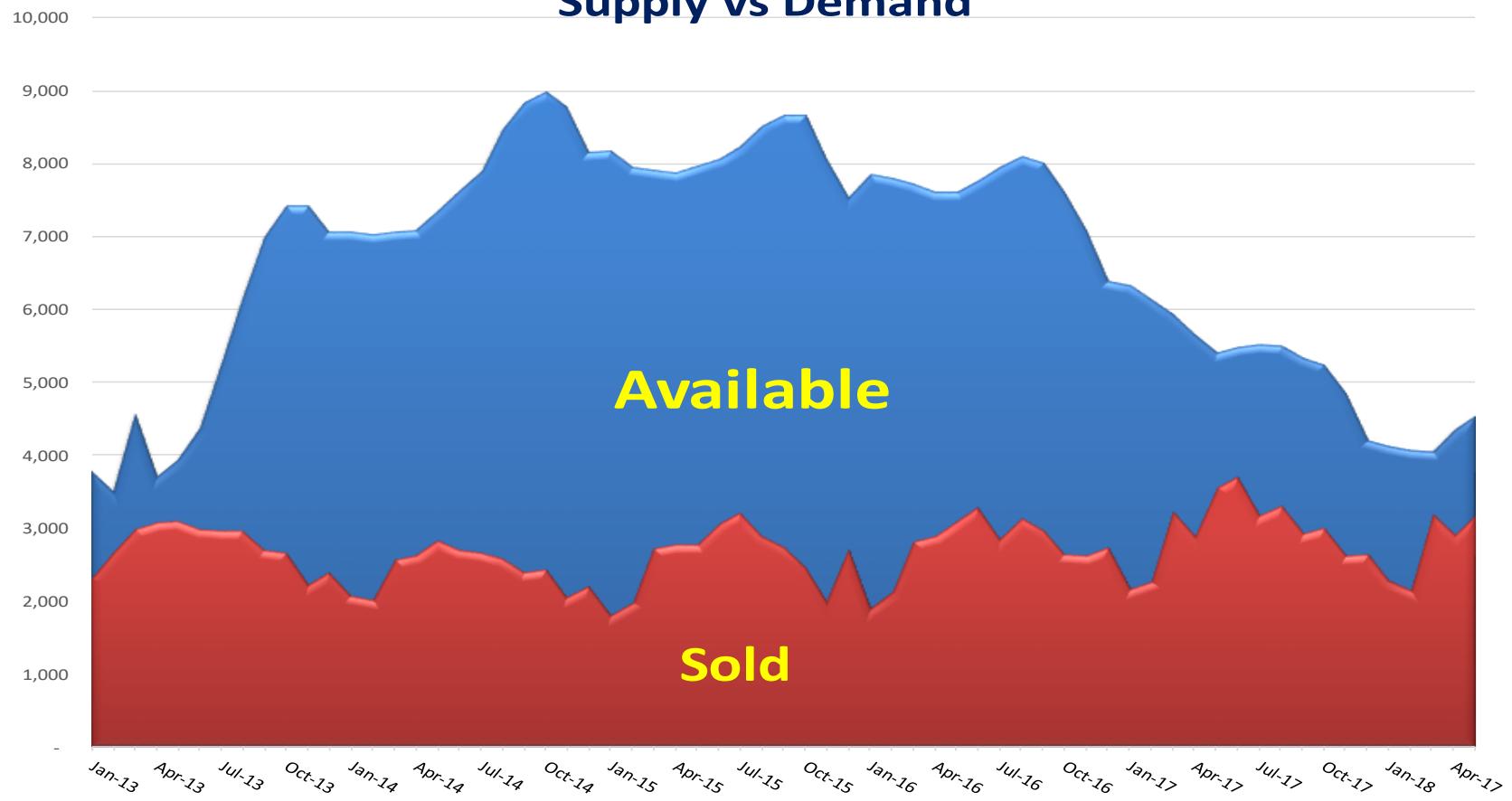




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## Las Vegas Market Update - June 2018

### Single Family Residences (SFR) Supply vs Demand



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## Las Vegas Market Update - June 2018

### Single Family Residential Homes Months of Inventory



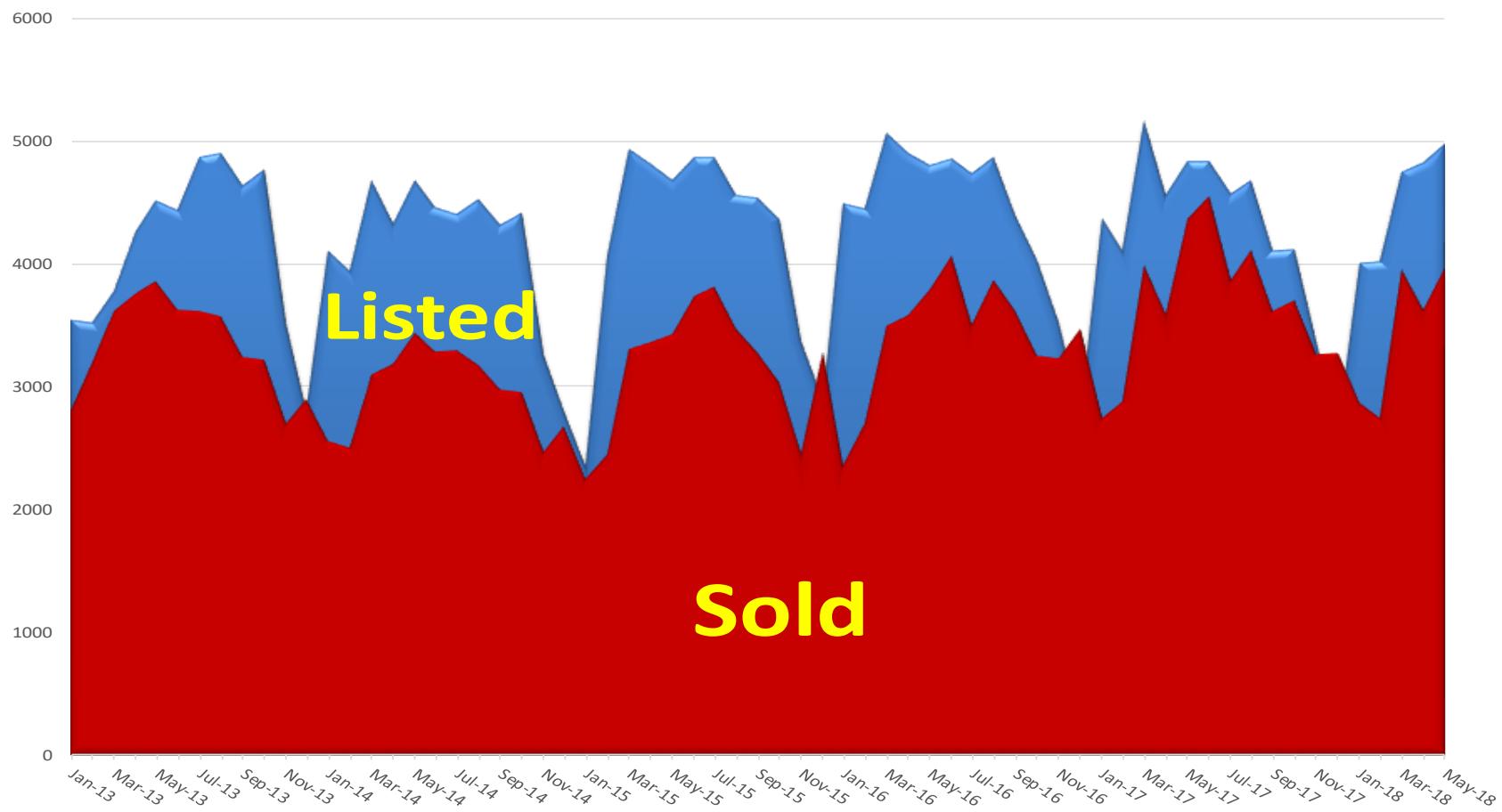
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### Residential Listings Taken vs Listings Sold



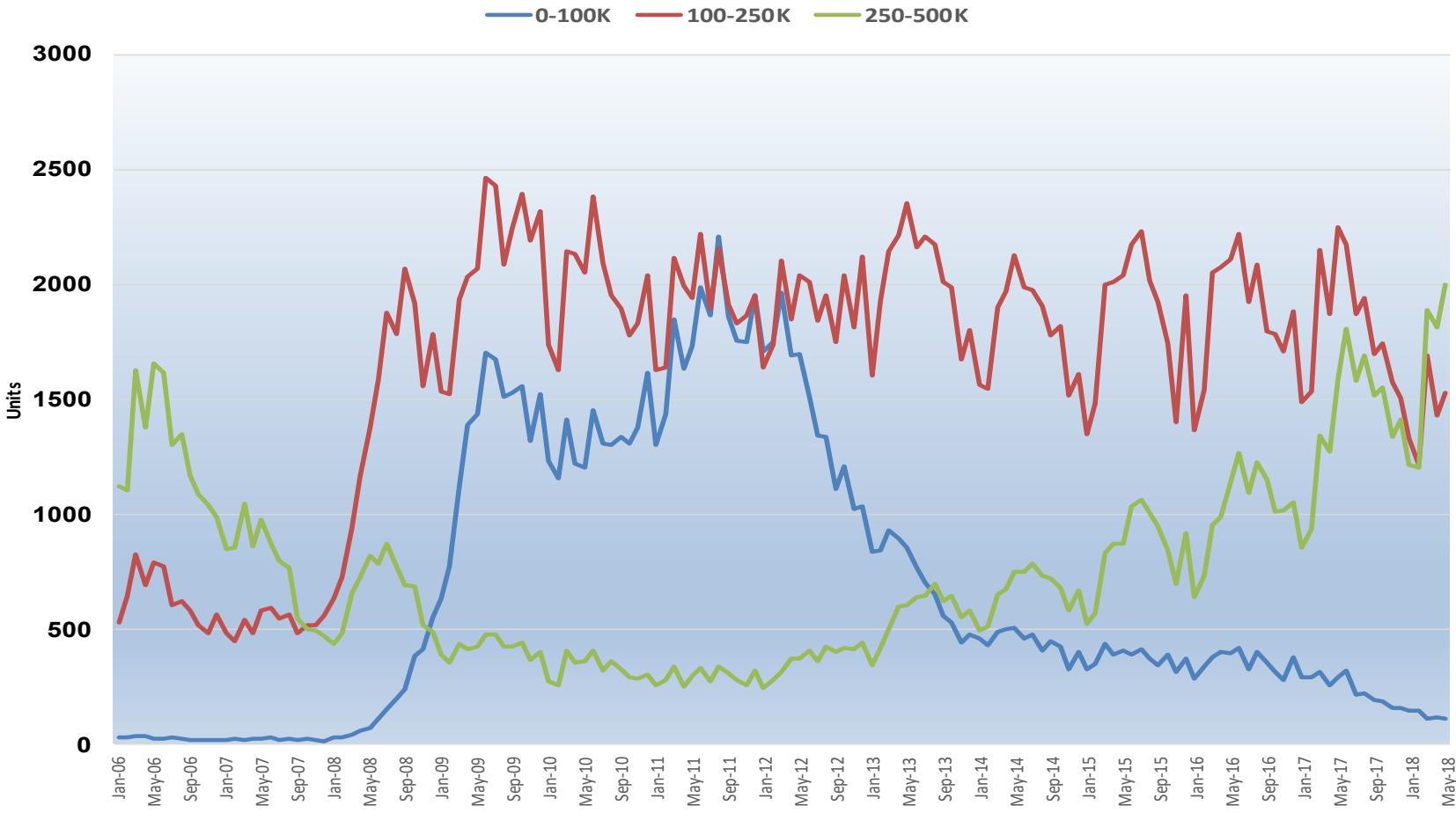
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## Las Vegas Market Update - June 2018

### Closed Units By Price Point



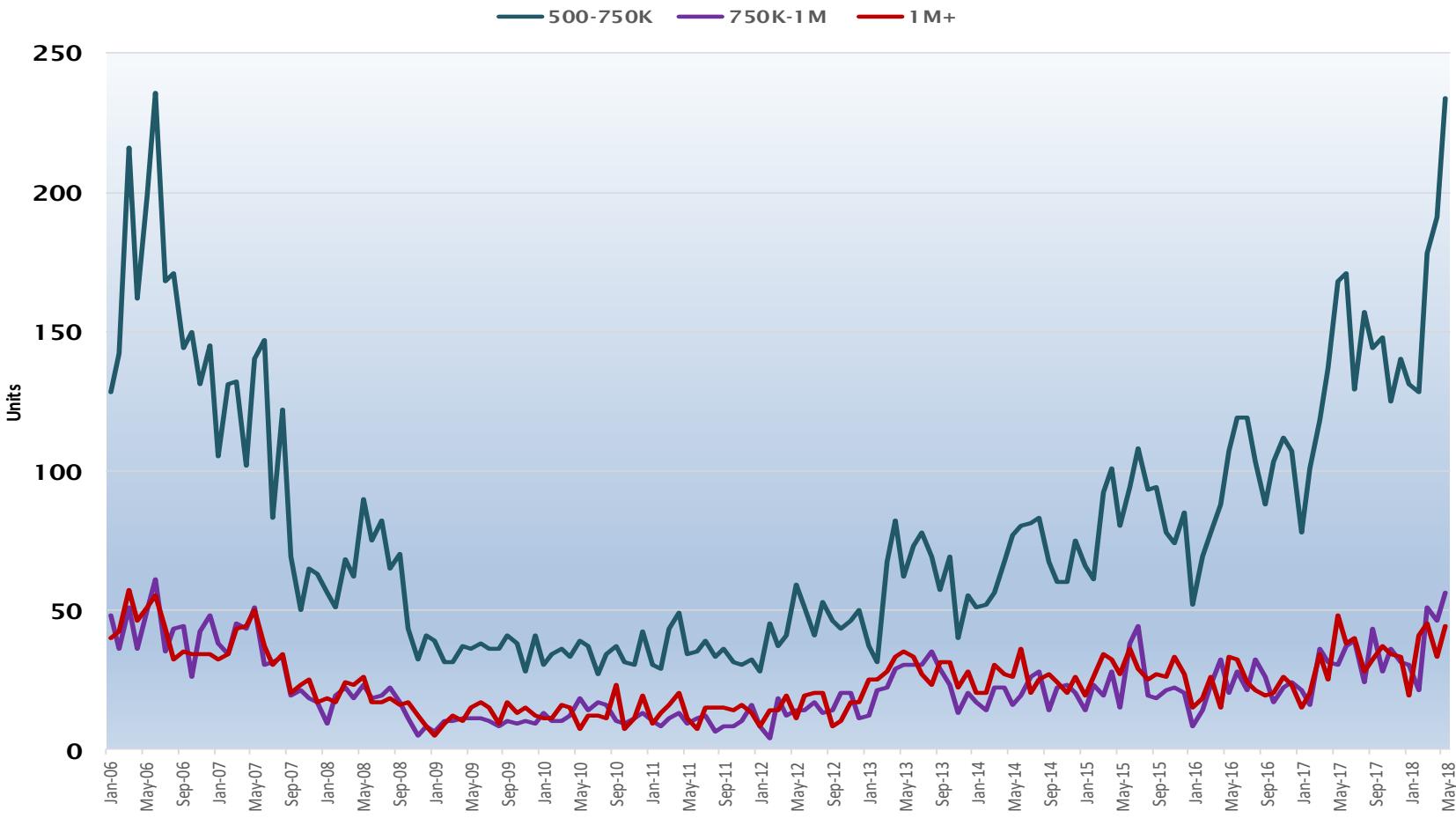
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### Closed Units By Price Point



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## Las Vegas Market Update - June 2018

### Residential Closed Units Trend by Price Point



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